# PUNCH INDUSTRY (6165) 

| Consolidated Fiscal Year (Million Yen) |  | Sales | Operating Profit | Recurring Profit | Profit Attributable to Owners of Parent | $\begin{aligned} & \text { EPS } \\ & \text { (Yen) } \end{aligned}$ | $\begin{aligned} & \text { DPS } \\ & \text { (Yen) } \end{aligned}$ | $\begin{aligned} & \text { BPS } \\ & \text { (Yen) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY03/2020 |  | 35,348 | 835 | 712 | $(3,485)$ | (160.01) | 2.00 | 536.64 |
| FY03/2021 |  | 32,462 | 1,613 | 1,676 | 477 | 21.90 | 2.00 | 568.26 |
| FY03/2022CoE |  | 37,400 | 2,550 | 2,470 | 1,450 | 66.46 | 8.00 | - |
| FY03/2021 | YoY | (8.2\%) | 93.0\% | 135.1\% | - |  |  |  |
| FY03/2022CoE | YoY | 15.2\% | 58.1\% | 47.3\% | 203.5\% | - |  |  |
| Consolidated Quarter (Million Yen) |  | Sales | Operating Profit | Recurring Profit | Profit Attributable to Owners of Parent | $\begin{aligned} & \text { EPS } \\ & \text { (Yen) } \end{aligned}$ | $\begin{aligned} & \text { DPS } \\ & \text { (Yen) } \end{aligned}$ | $\begin{aligned} & \text { BPS } \\ & \text { (Yen) } \end{aligned}$ |
| Q1 FY03/2021 |  | 7,169 | 24 | 6 | (76) |  |  |  |
| Q2 FY03/2021 |  | 8,243 | 288 | 366 | (468) | - | - |  |
| Q3 FY03/2021 |  | 8,245 | 619 | 632 | 463 | - |  |  |
| Q4 FY03/2021 |  | 8,803 | 680 | 671 | 558 | - | - |  |
| Q1 FY03/2022 |  | 9,278 | 796 | 761 | 526 | - |  |  |
| Q1 FY03/2022 | YoY | 29.4\% | - | - | - | - | - |  |

Source: Company Data, WRJ Calculation (Q1 FY03/2022: earnings immune to Accounting Standard for Revenue Recognition)

### 1.0 Results Update (13 August 2021)

## Revised Up

On 6 August 2021, PUNCH INDUSTRY, manufacturing and selling parts of molds \& dies in Japan and overseas, released its Q1 FY03/2022 results. It has been revealed that sales are increasing more significantly than initially expected in terms of changes over the same period of the previous year, having resulted in FY03/2022 Company forecasts being revised up. First of all, this is attributable to a conspicuous recovery of demand in China. The Company suggests that order intake is so firm in particular for the domains associated with electronic components, semiconductors and medical equipment. However, assumptions for H 2 have remained unchanged. In other words, the Company has been assuming that the fears of economic slowdown cannot be dispelled for H 2 in light of risk associated with re-expansion of COVID-19 and geopolitical risk such as resurgence of trade friction between the United States and China. FY03/2022 Company forecasts have been revised up by $¥ 900 \mathrm{~m}(2.5 \%)$ for sales and by $¥ 350 \mathrm{~m}$ ( $15.9 \%$ ) for operating profit. With respect to operating profit, full-year Company forecasts have been revised up by as much as the amount of upward revision for Q1 to Q2 and thus prospective operating profit for H2 has remained unchanged.

For your reference: PUNCH INDUSTRY (6165) Entering Growth Phase (5 July 2021)

### 2.0 Company Profile

Manufacturing and Selling Parts of Molds \& Dies in Japan and Overseas

| Company Name | PUNCH INDUSTRY CO., LTD. <br> Company Website <br> IR Information |
| :--- | :--- |
| Share price (Japanese) |  |,

[^0]
### 3.0 Recent Trading and Prospects

## Q1 FY03/2022

In Q1 FY03/2022, sales came in at $¥ 9,278 \mathrm{~m}$ (up $29.4 \%$ YoY), operating profit $¥ 796 \mathrm{~m}$ (versus $¥ 24 \mathrm{~m}$ during the same period of the previous year), recurring profit $¥ 761 \mathrm{~m}(¥ 6 \mathrm{~m})$ and profit attributable to owners of parent $¥ 526 \mathrm{~m}$ (minus $¥ 76 \mathrm{~m}$ ), while operating profit margin $8.6 \%$ (up $8.2 \%$ points). At the same time, gross profit came in at $¥ 2,756 \mathrm{~m}$ (up $48.7 \%$ ) and SG\&A expenses $¥ 1,960 \mathrm{~m}$ (up $7.2 \%$ ), implying gross profit margin of $29.7 \%$ (up $3.9 \%$ points) and sales to SG\&A expenses ratio of $21.1 \%$ (down $4.4 \%$ points).

## Sales by Region



## Sales by Application



Source: Company Data, WRJ Calculation

Sales in Japan came in at $¥ 3,475 \mathrm{~m}$ (up $13.5 \%$ ), $¥ 4,851 \mathrm{~m}$ (up $45.9 \%$ ) for China, $¥ 394 \mathrm{~m}$ (up $14.6 \%$ ) for Southeast Asia and $¥ 556 \mathrm{~m}$ (up $27.5 \%$ ) for Europe, Americas, etc. In Japan, the Company has been seeing favorable demand associated with Electronic Components \& Semiconductors, while acknowledging a sign of recovery for Automobiles. Still, the Company suggests that a recovery of sales in Japan is somewhat moderate. Meanwhile, in China, sales increased by $39.2 \%$ on a local currency basis, implying that sales on a Japanese currency basis is rather accelerated by yen's depreciation against Chinese yuan. By the way, increased sales associated with medical equipment, raised as a factor to have driven sales in China, are in line with increased demand associated with injection syringes for vaccination of COVID-19 as an aspect, while contributing to those of Other by application. This is a move taking placing also in Japan.

Meanwhile, the Company sees sales to SG\&A expenses ratio declining and gross profit margin remarkably improving in line with surging sales, resulting in a sharp rise in operating profit margin. That is to say, the Company benefits a lot from effect of increased sales, including the impacts of improved capacity utilization of production facilities. With respect to gross profit margin, the Company also benefits from reduced depreciation charges as a result of impairment over the past years. At the same time, the Company suggests that its business innovation projects are also contributing.

## FY03/2022 Company Forecasts

FY03/2022 Company forecasts (announced on 6 August 2021) are going for prospective sales of $¥ 37,400 \mathrm{~m}$ (up $15.2 \%$ YoY), operating profit of $¥ 2,550 \mathrm{~m}$ (up $58.1 \%$ ), recurring profit of $¥ 2,470 \mathrm{~m}$ (up $47.3 \%$ ) and profit attributable to owners of parent of $¥ 1,450 \mathrm{~m}$ (up $203.5 \%$ ), while operating profit margin of $6.8 \%$ (up $1.8 \%$ points). At the same time, Company forecasts are going for prospective annual dividend of $¥ 8.00$ per share, implying payout ratio of $12.0 \%$.


Source: Company Data, WRJ Calculation (Q3 and Q4 FY03/2022: H2 Company forecasts, pro rata)

When compared with initial Company forecasts (announced on 13 May 2021), upward revision has been made for prospective sales, operating profit and recurring profit, i.e., by $¥ 900 \mathrm{~m}(2.5 \%)$, by $¥ 350 \mathrm{~m}(15.9 \%)$ and by $¥ 320 \mathrm{~m}$ ( $14.9 \%$ ), respectively. Meanwhile, Company forecasts have remained unchanged for profit attributable to owners of parent and thus prospective annual dividend too.

With respect to Company forecasts for H 2 , sales have been revised up by $¥ 500 \mathrm{~m}$ ( $2.8 \%$ ) and profit attributable to owners of parent revised down by $¥ 210 \mathrm{~m}$ ( $30.9 \%$ ), while operating profit and recurring profit having remained unchanged. For sales, upward revision is attributable to yen's depreciation against Chinese yuan, while this forex change has an aspect of increasing expenses at the same time, resulting in breaking even at the operating level, according to the Company. More importantly, the Company forecasts for H 2 newly assume booking of extraordinary loss stemming from renewal investment to cope with aged production facilities. The background for this is that the Company inevitably squeezed investment to a large extent for the sake of cutting back on expenses for FY03/2021.

Income Statement (Cumulative / Quarterly)

| Income Statement (Million Yen) | $\begin{array}{r} \text { Cons. Act } \\ \text { Q1 } \\ 03 / 2021 \\ \hline \end{array}$ | Cons.Act Q1 to Q2 03/2021 | Cons.Act Q1 to Q3 03/2021 | $\begin{gathered} \hline \text { Cons.Act } \\ \text { Q1 to Q4 } \\ 03 / 2021 \\ \hline \end{gathered}$ | $\begin{array}{r} \hline \text { Cons. Act } \\ \text { Q1 } \\ 03 / 2022 \\ \hline \end{array}$ | Cons.Act Q1 to Q2 03/2022 | $\begin{array}{r} \text { Cons. Act } \\ \text { Q1 to Q3 } \\ 03 / 2022 \\ \hline \end{array}$ | Cons.Act Q1 to Q4 03/2022 | Net Chg. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | 7,169 | 15,412 | 23,658 | 32,462 | 9,278 | - | - |  | +2,109 |
| Cost of Sales | 5,315 | 11,413 | 17,206 | 23,375 | 6,521 | - | - |  | +1,205 |
| Gross Profit | 1,853 | 3,999 | 6,452 | 9,086 | 2,756 | - | - | - | +903 |
| SG\&A Expenses | 1,828 | 3,685 | 5,519 | 7,473 | 1,960 | - | - | - | +131 |
| Operating Profit | 24 | 313 | 932 | 1,613 | 796 | - | - | - | +771 |
| Non Operating Balance | (18) | 59 | 72 | 63 | (34) | - | - |  | (16) |
| Recurring Profit | 6 | 372 | 1,005 | 1,676 | 761 | - | - | - | +755 |
| Extraordinary Balance | (13) | (703) | (719) | (662) | (30) | - | - | - | (17) |
| Profit before Income Taxes | (7) | (331) | 285 | 1,014 | 731 | - | - | - | +738 |
| Total Income Taxes | 67 | 212 | 365 | 535 | 203 | - | - | - | +136 |
| Profit Attributable to Non-Controlling Interests | 0 | 1 | 0 | 1 | 0 | - | - |  | (0) |
| Profit Attributable to Owners of Parent | (76) | (544) | (80) | 477 | 526 | - | - | - | +602 |
| Sales YoY | (15.8\%) | (14.3\%) | (11.4\%) | (8.2\%) | +29.4\% | - | - | - |  |
| Operating Profit YoY | - | +290.5\% | +286.0\% | +93.0\% | - | - | - | - |  |
| Recurring Profit YoY | - | - | +443.5\% | +135.1\% | - | - | - | - |  |
| Profit Attributable to Owners of Parent YoY | - | - | - | - | - | - | - | - |  |
| Gross Profit Margin | 25.9\% | 25.9\% | 27.3\% | 28.0\% | 29.7\% | - | - |  | +3.9\% |
| Sales to SG\&A Expenses Ratio | 25.5\% | 23.9\% | 23.3\% | 23.0\% | 21.1\% | - | - |  | (4.4\%) |
| Operating Profit Margin | 0.3\% | 2.0\% | 3.9\% | 5.0\% | 8.6\% | - | - | - | +8.2\% |
| Recurring Profit Margin | 0.1\% | 2.4\% | 4.2\% | 5.2\% | 8.2\% | - | - | - | +8.1\% |
| Profit Attributable to Owners of Parent Margin | (1.1\%) | (3.5\%) | (0.3\%) | 1.5\% | 5.7\% | - | - | - | +6.7\% |
| Total Income Taxes / Profit before Income Taxes | - | - | 128.0\% | 52.8\% | 27.9\% | - | - | - |  |
| Income Statement | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act |  |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | YoY |
| (Million Yen) | 03/2021 | 03/2021 | 03/2021 | 03/2021 | 03/2022 | 03/2022 | 03/2022 | 03/2022 | Net Chg. |
| Sales | 7,169 | 8,243 | 8,245 | 8,803 | 9,278 | - | - | - | +2,109 |
| Cost of Sales | 5,315 | 6,097 | 5,792 | 6,168 | 6,521 | - | - |  | +1,205 |
| Gross Profit | 1,853 | 2,145 | 2,453 | 2,634 | 2,756 | - | - |  | +903 |
| SG\&A Expenses | 1,828 | 1,857 | 1,833 | 1,954 | 1,960 | - | - |  | +131 |
| Operating Profit | 24 | 288 | 619 | 680 | 796 | - | - | - | +771 |
| Non Operating Balance | (18) | 78 | 12 | (9) | (34) | - | - | - | (16) |
| Recurring Profit | 6 | 366 | 632 | 671 | 761 | - | - | - | +755 |
| Extraordinary Balance | (13) | (690) | (16) | 57 | (30) | - | - |  | (17) |
| Profit before Income Taxes | (7) | (323) | 616 | 728 | 731 | - | - | - | +738 |
| Total Income Taxes | 67 | 144 | 153 | 170 | 203 | - | - | - | +136 |
| Profit Attributable to Non-Controlling Interests | 0 | 0 | (0) | 0 | 0 | - | - | - | (0) |
| Profit Attributable to Owners of Parent | (76) | (468) | 463 | 558 | 526 | - | - | - | +602 |
| Sales YoY | (15.8\%) | (13.1\%) | (5.4\%) | +1.9\% | +29.4\% | - | - |  |  |
| Operating Profit YoY | - | +163.1\% | +283.8\% | +14.5\% | - | - | - | - |  |
| Recurring Profit YoY | - | +293.8\% | +247.3\% | +27.1\% | - | - | - | - |  |
| Profit Attributable to Owners of Parent YoY | - | - | - | - | - | - | - | - |  |
| Gross Profit Margin | 25.9\% | 26.0\% | 29.7\% | 29.9\% | 29.7\% | - | - |  | +3.9\% |
| Sales to SG\&A Expenses Ratio | 25.5\% | 22.5\% | 22.2\% | 22.2\% | 21.1\% | - | - | - | (4.4\%) |
| Operating Profit Margin | 0.3\% | 3.5\% | 7.5\% | 7.7\% | 8.6\% | - | - | - | +8.2\% |
| Recurring Profit Margin | 0.1\% | 4.4\% | 7.7\% | 7.6\% | 8.2\% | - | - | - | +8.1\% |
| Profit Attributable to Owners of Parent Margin | (1.1\%) | (5.7\%) | 5.6\% | 6.3\% | 5.7\% | - | - | - | +6.7\% |
| Total Income Taxes / Profit before Income Taxes | - | - | 24.9\% | 23.4\% | 27.9\% | - | - | - |  |

[^1]Sales by Region (Cumulative / Quarterly)

| Sales by Region |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | YoY |
| (Million Yen) | 03/2021 | 03/2021 | 03/2021 | 03/2021 | 03/2022 | 03/2022 | 03/2022 | 03/2022 | Net Chg. |
| Japan | 3,063 | 5,850 | 8,950 | 12,338 | 3,475 | - | - |  | +412 |
| China | 3,325 | 8,025 | 12,385 | 16,888 | 4,851 | - | - | - | +1,526 |
| Southeast Asia | 344 | 665 | 997 | 1,376 | 394 | - | - |  | +50 |
| Europe, Americas, etc. | 436 | 871 | 1,325 | 1,858 | 556 | - | - |  | +120 |
| Sales | 7,169 | 15,412 | 23,658 | 32,462 | 9,278 | - | - | - | +2,109 |
| Japan | (17.6\%) | (22.0\%) | (18.5\%) | (15.3\%) | +13.5\% | - | - | - |  |
| China | (14.3\%) | (5.5\%) | (3.1\%) | +0.3\% | +45.9\% | - | - | - |  |
| Southeast Asia | (2.4\%) | (10.6\%) | (12.7\%) | (10.3\%) | +14.6\% | - | - | - | - |
| Europe, Americas, etc. | (22.6\%) | (30.7\%) | (27.0\%) | (22.9\%) | +27.5\% | - | - | - |  |
| Sales (YoY) | (15.8\%) | (14.3\%) | (11.4\%) | (8.2\%) | +29.4\% | - | - | - | - |
| Japan | 42.7\% | 38.0\% | 37.8\% | 38.0\% | 37.5\% | - | - |  |  |
| China | 46.4\% | 52.1\% | 52.3\% | 52.0\% | 52.3\% | - | - | - | - |
| Southeast Asia | 4.8\% | 4.3\% | 4.2\% | 4.2\% | 4.2\% | - | - | - | - |
| Europe, Americas, etc. | 6.1\% | 5.7\% | 5.6\% | 5.7\% | 6.0\% | - | - | - | - |
| Sales (Composition Ratio) | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | - | - | - | - |
| Sales by Region | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act |  |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | YoY |
| (Million Yen) | 03/2021 | 03/2021 | 03/2021 | 03/2021 | 03/2022 | 03/2022 | 03/2022 | 03/2022 | Net Chg. |
| Japan | 3,063 | 2,786 | 3,099 | 3,388 | 3,475 | - | - |  | +412 |
| China | 3,325 | 4,700 | 4,360 | 4,503 | 4,851 | - | - |  | +1,526 |
| Southeast Asia | 344 | 321 | 331 | 379 | 394 | - | - | - | +50 |
| Europe, Americas, etc. | 436 | 434 | 454 | 532 | 556 | - | - |  | +120 |
| Sales | 7,169 | 8,243 | 8,245 | 8,803 | 9,278 | - | - | - | +2,109 |
| Japan | (17.6\%) | (26.4\%) | (10.8\%) | (5.6\%) | +13.5\% | - | - | - |  |
| China | (14.3\%) | +2.0\% | +1.7\% | +10.9\% | +45.9\% | - | - | - |  |
| Southeast Asia | (2.4\%) | (17.9\%) | (16.6\%) | (3.6\%) | +14.6\% | - | - | - |  |
| Europe, Americas, etc. | (22.6\%) | (37.3\%) | (18.9\%) | (10.4\%) | +27.5\% | - | - | - |  |
| Sales (YoY) | (15.8\%) | (13.1\%) | (5.4\%) | +1.9\% | +29.4\% | - | - | - | - |
| Japan | 42.7\% | 33.8\% | 37.6\% | 38.5\% | 37.5\% | - | - | - |  |
| China | 46.4\% | 57.0\% | 52.9\% | 51.1\% | 52.3\% | - | - | - |  |
| Southeast Asia | 4.8\% | 3.9\% | 4.0\% | 4.3\% | 4.2\% | - | - | - |  |
| Europe, Americas, etc. | 6.1\% | 5.3\% | 5.5\% | 6.0\% | 6.0\% | - | - | - |  |
| Sales (Composition Ratio) | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | - | - | - | - |

[^2]Sales by Application (Cumulative / Quarterly)

| Sales by Application |  |  |  | Cons.Act | Cons.Act | Cons.Act Q1 to Q2 | Cons.Act |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Million Yen) | Q1 $03 / 2021$ | $\begin{array}{\|c} \text { Q1 to Q2 } \\ 03 / 2021 \end{array}$ | Q1 to Q3 03/2021 | Q1 to Q4 $03 / 2021$ | $\begin{array}{r} \text { Q1 } \\ 03 / 2022 \end{array}$ | Q1 to Q2 03/2022 | $\begin{array}{r} \text { Q1 to Q3 } \\ 03 / 2022 \end{array}$ | Q1 to Q4 03/2022 | YoY <br> Net Chg. |
| Automobiles | 3,065 | 6,610 | 10,059 | 13,682 | 3,880 | - | - |  | +815 |
| Electronic Components \& Semiconductors | 1,444 | 2,924 | 4,536 | 6,315 | 1,968 | - | - |  | +524 |
| Consumer Electronics \& Precision Equipment | 874 | 1,814 | 2,848 | 3,888 | 988 | - | - |  | +114 |
| Other | 1,785 | 4,063 | 6,213 | 8,574 | 2,441 | - | - |  | +656 |
| Sales | 7,169 | 15,412 | 23,658 | 32,462 | 9,278 | - | - | - | +2,109 |
| Automobiles | (18.4\%) | (16.2\%) | (14.4\%) | (11.0\%) | +26.6\% | - | - |  |  |
| Electronic Components \& Semiconductors | +11.9\% | (0.3\%) | +1.1\% | +3.3\% | +36.3\% | - | - | - | - |
| Consumer Electronics \& Precision Equipment | (28.2\%) | (19.7\%) | (13.8\%) | (9.5\%) | +13.0\% | - | - |  | - |
| Other | (20.6\%) | (17.3\%) | (13.3\%) | (10.4\%) | +36.8\% | - | - |  | - |
| Sales (YoY) | (15.8\%) | (14.3\%) | (11.4\%) | (8.2\%) | +29.4\% | - | - | - | - |
| Automobiles | 42.8\% | 42.9\% | 42.5\% | 42.1\% | 41.8\% | - | - |  |  |
| Electronic Components \& Semiconductors | 20.1\% | 19.0\% | 19.2\% | 19.5\% | 21.2\% |  | - |  |  |
| Consumer Electronics \& Precision Equipment | 12.2\% | 11.8\% | 12.0\% | 12.0\% | 10.6\% | - | - |  | - |
| Other | 24.9\% | 26.4\% | 26.3\% | 26.4\% | 26.3\% | - | - |  | - |
| Sales (Composition Ratio) | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | - | - | - | - |
| Sales by Application | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act |  |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | YoY |
| (Million Yen) | 03/2021 | 03/2021 | 03/2021 | 03/2021 | 03/2022 | 03/2022 | 03/2022 | 03/2022 | Net Chg. |
| Automobiles | 3,065 | 3,544 | 3,448 | 3,623 | 3,880 | - | - |  | +815 |
| Electronic Components \& Semiconductors | 1,444 | 1,480 | 1,612 | 1,779 | 1,968 | - | - |  | +524 |
| Consumer Electronics \& Precision Equipment | 874 | 939 | 1,034 | 1,040 | 988 | - | - |  | +114 |
| Other | 1,785 | 2,277 | 2,150 | 2,361 | 2,441 | - | - |  | +656 |
| Sales | 7,169 | 8,243 | 8,245 | 8,803 | 9,278 | - | - | - | +2,109 |
| Automobiles | (18.4\%) | (14.2\%) | (10.8\%) | +0.2\% | +26.6\% | - | - |  |  |
| Electronic Components \& Semiconductors | +11.9\% | (9.9\%) | +3.9\% | +9.3\% | +36.3\% | - | - |  |  |
| Consumer Electronics \& Precision Equipment | (28.2\%) | (9.9\%) | (1.1\%) | +4.6\% | +13.0\% | - | - | - |  |
| Other | (20.6\%) | (14.5\%) | (4.7\%) | (1.5\%) | +36.8\% | - | - | - |  |
| Sales (YoY) | (15.8\%) | (13.1\%) | (5.4\%) | +1.9\% | +29.4\% | - | - | - | - |
| Automobiles | 42.8\% | 43.0\% | 41.8\% | 41.2\% | 41.8\% | - | - | - |  |
| Electronic Components \& Semiconductors | 20.1\% | 18.0\% | 19.5\% | 20.2\% | 21.2\% | - | - | - |  |
| Consumer Electronics \& Precision Equipment | 12.2\% | 11.4\% | 12.5\% | 11.8\% | 10.6\% | - | - | - |  |
| Other | 24.9\% | 27.6\% | 26.1\% | 26.8\% | 26.3\% | - | - | - |  |
| Sales (Composition Ratio) | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | - | - | - | - |

Source: Company Data, WRJ Calculation (Q1 FY03/2022: earnings immune to Accounting Standard for Revenue Recognition)

Balance Sheet (Quarterly)

| Balance Sheet | Cons.Act | Cons. Act | Cons.Act | Cons. Act | Cons.Act | Cons.Act | Cons. Act | Cons.Act |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | YoY |
| (Million Yen) | 03/2021 | 03/2021 | 03/2021 | 03/2021 | 03/2022 | 03/2022 | 03/2022 | 03/2022 | Net Chg. |
| Cash and Deposit | 3,702 | 3,796 | 3,976 | 4,092 | 3,399 | - | - |  | (302) |
| Accounts Receivables | 8,682 | 9,053 | 9,454 | 9,629 | 10,504 | - | - |  | +1,822 |
| Inventory | 4,024 | 3,833 | 3,925 | 3,965 | 4,021 | - | - | - | (2) |
| Other | 223 | 267 | 292 | 373 | 315 | - | - | - | +91 |
| Current Assets | 16,632 | 16,950 | 17,648 | 18,060 | 18,241 | - | - | - | +1,609 |
| Tangible Assets | 6,846 | 6,090 | 6,210 | 6,194 | 6,462 | - | - |  | (384) |
| Intangible Assets | 326 | 183 | 173 | 175 | 174 | - | - | - | (151) |
| Investments and Other Assets | 292 | 264 | 266 | 272 | 310 | - | - | - | +18 |
| Fixed Assets | 7,465 | 6,538 | 6,651 | 6,641 | 6,947 | - | - | - | (518) |
| Total Assets | 24,098 | 23,488 | 24,299 | 24,702 | 25,189 | - | - | - | +1,091 |
| Accounts Payables, etc. | 3,059 | 3,227 | 3,058 | 3,297 | 3,564 | - | - |  | +504 |
| Short Term Debt | 3,422 | 3,146 | 3,248 | 3,324 | 2,690 | - | - | - | (731) |
| Other | 1,995 | 2,171 | 2,322 | 2,832 | 2,537 | - | - | - | +541 |
| Current Liabilities | 8,477 | 8,545 | 8,629 | 9,454 | 8,791 | - | - | - | +313 |
| Long Term Debt | 2,739 | 2,582 | 2,413 | 1,251 | 1,104 | - | - | - | $(1,634)$ |
| Other | 1,593 | 1,571 | 1,702 | 1,559 | 1,562 | - | - | - | (30) |
| Fixed Liabilities | 4,332 | 4,154 | 4,116 | 2,811 | 2,667 | - | - | - | $(1,665)$ |
| Total Liabilities | 12,810 | 12,699 | 12,745 | 12,266 | 11,459 | - | - | - | $(1,351)$ |
| Shareholders' Equity | 11,794 | 11,330 | 11,795 | 12,355 | 12,838 | - | - | - | +1,043 |
| Other | (506) | (541) | (241) | 80 | 891 | - | - | - | +1,398 |
| Net Assets | 11,287 | 10,788 | 11,553 | 12,436 | 13,729 | - | - | - | +2,442 |
| Total Liabilities and Net Assets | 24,098 | 23,488 | 24,299 | 24,702 | 25,189 | - | - | - | +1,091 |
| Equity Capital | 11,243 | 10,748 | 11,515 | 12,398 | 13,691 | - | - | - | +2,448 |
| Interest Bearing Debt | 6,161 | 5,729 | 5,661 | 4,576 | 3,794 | - | - | - | $(2,366)$ |
| Net Debt | 2,459 | 1,933 | 1,685 | 484 | 395 | - | - | - | $(2,063)$ |
| Equity Ratio | 46.7\% | 45.8\% | 47.4\% | 50.2\% | 54.4\% | - | - | - |  |
| Net Debt Equity Ratio | 21.9\% | 18.0\% | 14.6\% | 3.9\% | 2.9\% | - | - | - |  |
| ROE (12 months) | (25.5\%) | (30.3\%) | (7.2\%) | 4.0\% | 8.7\% | - | - | - |  |
| ROA (12 months) | 3.0\% | 4.2\% | 6.0\% | 6.7\% | 9.9\% | - | - | - | - |
| Days for Inventory Turnover | 69 | 57 | 62 | 59 | 56 | - | - | - |  |
| Quick Ratio | 146\% | 150\% | 156\% | 145\% | 158\% | - | - | - | - |
| Current Ratio | 196\% | 198\% | 205\% | 191\% | 207\% | - | - | - |  |

Source: Company Data, WRJ Calculation (Q1 FY03/2022: earnings immune to Accounting Standard for Revenue Recognition)

Cash Flow Statement (Cumulative)

| Cash Flow Statement |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 03/2021 | Q1 to Q2 $03 / 2021$ | Q1 to Q3 $03 / 2021$ | Q1 to Q4 03/2021 | Q1 $03 / 2022$ | Q1 to Q2 03/2022 | Q1 to Q3 03/2022 | Q1 to Q4 $03 / 2022$ | YoY <br> Net Chg. |
| (Million Yen) | 03/2021 | 03/2021 | 03/2021 | 03/2021 | 03/2022 |  |  | 03/2022 |  |
| Operating Cash Flow | - | 1,215 | - | 2,942 | - | - |  |  |  |
| Investing Cash Flow | - | (437) | - | (670) | - | - | - |  |  |
| Operating Cash Flow and Investing Cash Flow | - | 778 | - | 2,272 | - | - | - | - |  |
| Financing Cash Flow | - | (363) | - | $(1,684)$ | - | - | - | - |  |

Source: Company Data, WRJ Calculation (Q1 FY03/2022: earnings immune to Accounting Standard for Revenue Recognition)

## Disclaimer

Information here is a summary of "IR Information" of the Company, compiled by Walden Research Japan, from a neutral and professional standing point, in the form of a report. "IR Information" of the Company comprises a) contents of our interview with the Company, b) contents of presentations for institutional investors, c) contents of timely disclosed information and d) contents of the homepage, etc.

Company name: Walden Research Japan Incorporated<br>Head office: Level 4 Ginza Ishii Building, 6-14-8 Ginza Chuo-ku Tokyo 104-0061, JAPAN<br>URL: https://walden.co.jp/<br>E-mail: info@walden.co.jp<br>Tel: 81-(0)3-3553-3769


[^0]:    Source: Company Data

[^1]:    Source: Company Data, WRJ Calculation (Q1 FY03/2022: earnings immune to Accounting Standard for Revenue Recognition)

[^2]:    Source: Company Data, WRJ Calculation (Q1 FY03/2022: earnings immune to Accounting Standard for Revenue Recognition)

