Walden Research Japan

URL: https://walden.co.jp/

Written by Yoshiyuki Muroya / Yusuke Maeda

E-mail: <u>info@walden.co.jp</u> Tel: 81-(0)3-3553-3769

KAGA ELECTRONICS (8154)

Consolidated Fiscal Ye	ear	Sales	Operating	Recurring	Profit Attributable to	EPS	DPS	BPS
(Million Yen)	llion Yen)		Profit Profit		Owners of Parent	(Yen)	(Yen)	(Yen)
FY03/2023		608,064	32,249	32,739	23,070	878.65	220.00	4,935.36
FY03/2024		542,697	25,845	25,976	20,345	774.61	220.00	5,742.22
FY03/2025CoE		555,000	26,000	26,000	18,000	685.26	220.00	
FY03/2024	YoY	(10.8%)	(19.9%)	(20.7%)	(11.8%)	-	-	-
FY03/2025CoE	YoY	2.3%	0.6%	0.1%	(11.5%)	-	-	

Source: Company Data, WRJ Calculation

1.0 NEWS RELEASE (4 June 2024)

To Bottom Out

On 23 May 2024, KAGA ELECTRONICS, major electronic components trading company, held its on-the-web financial results briefing for FY03/2024. It has been revealed that gross profit margin has effectively remained unchanged from FY03/2023, although the Company suffers from the impact of inventory adjustments by its sale destinations of merchandises, i.e., customers. Meanwhile, for H2 FY03/2025, the Company is looking to a termination of inventory adjustments and thus Company forecasts are going for an increase in sales on a full-year basis. Still, the Company is to see a limited increase in sales as it will continue suffering from the impact of inventory adjustments for the time being and the same at the level of operating profit and/or recurring profit as well. By the way, from a long-term perspective, the Company has stated that its focus on EMS business is to drive its growth as a whole. In fact, the Company has begun its operations of new factory based in Mexico in April 2024, with an objective of capturing local demand in North America and Central & South America, calling for prospective sales of ¥50,000m to be generated from here in five years, which equates to almost 10% of the Company's sales for FY03/2024.

• Financial Results Briefing Presentation Material: https://www.taxan.co.jp/en/ir/event/event_01.html

IR Representatives: IRs & PRs Department: General Manager, Ichiro Shirai / Manager, Takayuki Mori (81-(0)3-5657-0106/webmaster@taxan.co.jp)

2.0 Company Profile

Everything We Do Is for Our Customers

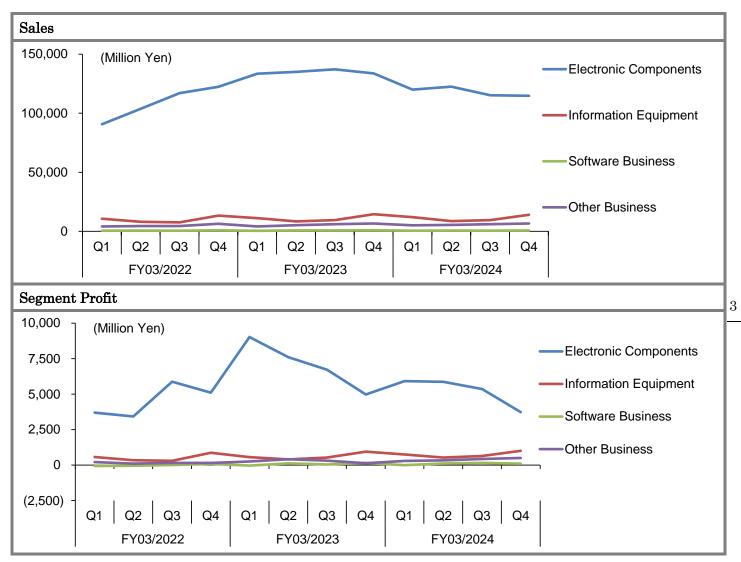
	Everything we bots for our oustomers
Company Name	KAGA ELECTRONICS CO.,LTD.
	Company Website IR Information KAGA ELECTRONICS CO.,LTD.
	IR Information
	Share price (Japanese)
Established	12 September 1968
Listing	4 April 2022: Tokyo Stock Exchange Prime Market (ticker: 8154)
	1 September 1997: Tokyo Stock Exchange 1st section
	23 December 1986: Tokyo Stock Exchange 2nd section
Capital	¥12,133m (as of the end of March 2024)
No. of Shares	28,702,118 shares, including 2,434,544 treasury shares (as of the end of March 2024)
Main Features	Enlargement of added value with a long-term growth of EMS business
	Focus on industrial equipment, healthcare equipment, etc. on top of the
	mainstay automobiles by domain
	Pursuit of scale for business and PMI with consistent M&A deals
Segments	I . Electronic Components (sale of electronic components / EMS business)
	II. Information Equipment (sale of PCs, PC peripherals, home appliances, lighting
	fixtures, etc.)
	III. Software (production of CG video and software)
	IV. Other (sale of amusement equipment / repair, support, etc. for electronic
	equipment)
Representatives	Representative Director, Founder & CEO : Isao Tsukamoto
	Representative Director, President & COO: Ryoichi Kado
Shareholders	The Master Trust Bank of Japan, T. 10.70%, OKOZE Co. 7.00%, Custody Bank of
	Japan, T. 6.11%, ESOP 5.93%, MUFG Bank 4.33% (as of the end of March 2024, but
	for treasury shares)
Head Office	Chiyoda-ku, Tokyo, JAPAN
No. of Personnel	Consolidated: 8,021, Parent: 549 (as of the end of March 2024)

Source: Company Data

3.0 Recent Trading and Prospects

FY03/2024

For FY03/2024, sales came in at ¥542,697m (down 10.8% YoY), operating profit ¥25,845m (down 19.9%), recurring profit ¥25,976m (down 20.7%) and profit attributable to owners of parent ¥20,345m (down 11.8%). Meanwhile, gross profit came in at ¥70,452m (down 10.3%) and SG&A expenses ¥44,607m (down 3.6%), implying gross profit margin of 13.0% (up 0.1% point) and SG&A ratio of 8.2% (up 0.6% points), having resulted in operating profit margin of 4.8% (down 0.5% points).



Source: Company Data, WRJ Calculation

At the level of gross profit, the Company saw net decrease of some \(\frac{1}{2}\)8,000m. Meanwhile, the impact stemming from an issue that spot sales, carrying high gross margin, has fully disappeared on the mainstay Electronic Components side (sales of electronic components / EMS business), equated to net decrease of no less than some \(\frac{1}{2}\)4,600m, according to the Company. In this respect, the Company saw sales mix worsened, but gross profit margin has effectively unchanged from the previous year, due to a factor that sales have plunged for operations by its subsidiary to supply a specific customer, carrying low profit margin, which was large enough to be compensating.

FY03/2025 Company Forecasts

FY03/2025 Company forecasts, announced on 9 May 2024, are going for prospective sales of \$550,000m (up 2.3% YoY), operating profit of \$26,000m (up 0.6%), recurring profit of \$26,000m (up 0.1%) and profit attributable to owners of parent of \$18,000m (down 11.5%), while operating profit margin of 4.7% (down 0.1% points). At the same time, Company forecasts are going for planned annual dividend of \$220 per share (\$110 as of the end of Q2 and \$110 as of the end of Q4) for FY03//2025, implying payout ratio of 32.1%. By the way, the Company plans to conduct a 2-for-1 share split with record date of 30 September 2025.

Company forecasts are going for net increase of some \(\frac{4}{2}00\) m at the level of operating profit, assuming net increase of some \(\frac{4}{1},600\) m due to an improvement in sales volume and sales mix, net decrease of \(\frac{4}{1},500\) m due to increase in personnel expenses and net increase of \(\frac{4}{1}00\) m due to decrease in other expenses. With respect to personnel expenses, the Company has stated that it expects the impact of increase in base pay to equate \(\frac{4}{1},000\) m and \(\frac{4}{5}00\) m for hiring of new graduates and regular pay rise.

.

Income Statement (Cumulative / Quarterly)

Income Statement	Cons. Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	
medic diatement	Q1	Q1 to Q2	Q1 to Q3	Q1 to Q4	Q1	Q1 to Q2	Q1 to Q3	Q1 to Q4	YoY
(Million Yen)	03/2023	03/2023	03/2023	03/2023	03/2024	03/2024	03/2024	03/2024	Net Chg.
Sales	149,302	298,760	452,221	608,064	137,694	275,044	406,458	542,697	(65,367)
Cost of Sales	129,464	258.759	392,337	529,550	120,140	239,883	354,206	472,244	(57,306)
Gross Profit	19,838	40,001	59,884	78,514	17,553	35,160	52,252	70,452	(8,062)
SG&A Expenses	10,018	21,639	33,877	46,265	10,559	21,284	31,760	44,607	(1,658)
Operating Profit	9,820	18,361	26,007	32,249	6,994	13,876	20,491	25,845	(6,404)
Non Operating Balance	38	571	611	490	(85)	69	(180)	131	(359)
Recurring Profit	9,858	18,932	26,618	32,739	6,909	13,945	20,311	25,976	(6,763)
Extraordinary Balance	124	19	516	(279)	1,003	1,850	2,074	2,123	+2,402
Profit before Income Taxes	9,982	18,951	27,134	32,460	7,912	15,795	22,385	28,099	(4,361)
Total Income Taxes	2,993	5,529	8,066	9,365	2,139	4,379	6,388	7,776	(1,589)
NP Belonging to Non-Controlling SHs	4	9	14	23	5	11	5	(21)	(44)
Profit Attributable to Owners of Parent	6,984	13,412	19,053	23,070	5,767	11,404	15,992	20,345	(2,725)
Sales YoY	+40.9%	+34.0%	+28.2%	+22.6%	(7.8%)	(7.9%)	(10.1%)	(10.8%)	-
Operating Profit YoY	+120.6%	+121.2%	+77.4%	+54.2%	(28.8%)	(24.4%)	(21.2%)	(19.9%)	-
Recurring Profit YoY	+115.9%	+124.0%	+78.8%	+52.6%	(29.9%)	(26.3%)	(23.7%)	(20.7%)	-
Profit Attributable to Owners of Parent YoY	+143.2%	+138.5%	+82.9%	+49.8%	(17.4%)	(15.0%)	(16.1%)	(11.8%)	-
Gross Profit Margin	13.3%	13.4%	13.2%	12.9%	12.7%	12.8%	12.9%	13.0%	+0.1%
SG&A Ratio	6.7%	7.2%	7.5%	7.6%	7.7%	7.7%	7.8%	8.2%	+0.6%
Operating Profit Margin	6.6%	6.1%	5.8%	5.3%	5.1%	5.0%	5.0%	4.8%	(0.5%)
Recurring Profit Margin	6.6%	6.3%	5.9%	5.4%	5.0%	5.1%	5.0%	4.8%	(0.6%)
Profit Attributable to Owners of Parent Margin	4.7%	4.5%	4.2%	3.8%	4.2%	4.1%	3.9%	3.7%	(0.0%)
Total Income Taxes / Profit before Income Taxes	30.0%	29.2%	29.7%	28.9%	27.0%	27.7%	28.5%	27.7%	(1.2%)
Income Statement	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	, ,
Income Statement	Cons.Act Q1	Cons.Act Q2	Cons.Act Q3	Cons.Act Q4	Cons.Act Q1	Cons.Act Q2	Cons.Act Q3	Cons.Act Q4	YoY
Income Statement (Million Yen)									
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	YoY
(Million Yen)	Q1 03/2023	Q2 03/2023	Q3 03/2023	Q4 03/2023	Q1 03/2024	Q2 03/2024	Q3 03/2024	Q4 03/2024	YoY Net Chg.
(Million Yen) Sales	Q1 03/2023 149,302	Q2 03/2023 149,458	Q3 03/2023 153,460	Q4 03/2023 155,843	Q1 03/2024 137,694	Q2 03/2024 137,350	Q3 03/2024 131,413	Q4 03/2024 136,239	YoY Net Chg. (19,604)
(Million Yen) Sales Cost of Sales	Q1 03/2023 149,302 129,464	Q2 03/2023 149,458 129,295	Q3 03/2023 153,460 133,578	Q4 03/2023 155,843 137,213	Q1 03/2024 137,694 120,140	Q2 03/2024 137,350 119,743	Q3 03/2024 131,413 114,323	Q4 03/2024 136,239 118,038	YoY Net Chg. (19,604) (19,175)
(Million Yen) Sales Cost of Sales Gross Profit	Q1 03/2023 149,302 129,464 19,838	Q2 03/2023 149,458 129,295 20,163	Q3 03/2023 153,460 133,578 19,882	Q4 03/2023 155,843 137,213 18,630	Q1 03/2024 137,694 120,140 17,553	Q2 03/2024 137,350 119,743 17,607	Q3 03/2024 131,413 114,323 17,091	Q4 03/2024 136,239 118,038 18,200	YoY Net Chg. (19,604) (19,175) (430)
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses	Q1 03/2023 149,302 129,464 19,838 10,018	Q2 03/2023 149,458 129,295 20,163 11,621	Q3 03/2023 153,460 133,578 19,882 12,237	Q4 03/2023 155,843 137,213 18,630 12,387	Q1 03/2024 137,694 120,140 17,553 10,559	Q2 03/2024 137,350 119,743 17,607 10,725	Q3 03/2024 131,413 114,323 17,091 10,475	Q4 03/2024 136,239 118,038 18,200 12,846	YoY Net Chg. (19,604) (19,175) (430) +459
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit	Q1 03/2023 149,302 129,464 19,838 10,018 9,820	Q2 03/2023 149,458 129,295 20,163 11,621 8,541	Q3 03/2023 153,460 133,578 19,882 12,237 7,645	Q4 03/2023 155,843 137,213 18,630 12,387 6,242	Q1 03/2024 137,694 120,140 17,553 10,559 6,994	Q2 03/2024 137,350 119,743 17,607 10,725 6,882	Q3 03/2024 131,413 114,323 17,091 10,475 6,615	Q4 03/2024 136,239 118,038 18,200 12,846 5,353	YoY Net Chg. (19,604) (19,175) (430) +459 (889)
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance	Q1 03/2023 149,302 129,464 19,838 10,018 9,820 38	Q2 03/2023 149,458 129,295 20,163 11,621 8,541 533	Q3 03/2023 153,460 133,578 19,882 12,237 7,645 40	Q4 03/2023 155,843 137,213 18,630 12,387 6,242 (121)	Q1 03/2024 137,694 120,140 17,553 10,559 6,994 (85)	Q2 03/2024 137,350 119,743 17,607 10,725 6,882 154	Q3 03/2024 131,413 114,323 17,091 10,475 6,615 (249)	Q4 03/2024 136,239 118,038 18,200 12,846 5,353 311	YoY Net Chg. (19,604) (19,175) (430) +459 (889) +432
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit	Q1 03/2023 149,302 129,464 19,838 10,018 9,820 38 9,858	Q2 03/2023 149,458 129,295 20,163 11,621 8,541 533 9,074	Q3 03/2023 153,460 133,578 19,882 12,237 7,645 40 7,685	Q4 03/2023 155,843 137,213 18,630 12,387 6,242 (121) 6,121	Q1 03/2024 137,694 120,140 17,553 10,559 6,994 (85) 6,909	Q2 03/2024 137,350 119,743 17,607 10,725 6,882 154 7,035	Q3 03/2024 131,413 114,323 17,091 10,475 6,615 (249) 6,365	Q4 03/2024 136,239 118,038 18,200 12,846 5,353 311 5,664	YoY Net Chg. (19,604) (19,175) (430) +459 (889) +432 (457)
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance	Q1 03/2023 149,302 129,464 19,838 10,018 9,820 38 9,858 124	Q2 03/2023 149,458 129,295 20,163 11,621 8,541 533 9,074 (105)	Q3 03/2023 153,460 133,578 19,882 12,237 7,645 40 7,685 497	Q4 03/2023 155,843 137,213 18,630 12,387 6,242 (121) 6,121 (795)	Q1 03/2024 137,694 120,140 17,553 10,559 6,994 (85) 6,909 1,003	Q2 03/2024 137,350 119,743 17,607 10,725 6,882 154 7,035 847	Q3 03/2024 131,413 114,323 17,091 10,475 6,615 (249) 6,365 224	Q4 03/2024 136,239 118,038 18,200 12,846 5,353 311 5,664 49	YoY Net Chg. (19,604) (19,175) (430) +459 (889) +432 (457) +844
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes	Q1 03/2023 149,302 129,464 19,838 10,018 9,820 38 9,858 124 9,982	Q2 03/2023 149,458 129,295 20,163 11,621 8,541 533 9,074 (105) 8,969	Q3 03/2023 153,460 133,578 19,882 12,237 7,645 40 7,685 497 8,183	Q4 03/2023 155,843 137,213 18,630 12,387 6,242 (121) 6,121 (795) 5,325	Q1 03/2024 137,694 120,140 17,553 10,559 6,994 (85) 6,909 1,003 7,912	Q2 03/2024 137,350 119,743 17,607 10,725 6,882 154 7,035 847 7,883	Q3 03/2024 131,413 114,323 17,091 10,475 6,615 (249) 6,365 224 6,590	Q4 03/2024 136,239 118,038 18,200 12,846 5,353 311 5,664 49 5,713	YoY Net Chg. (19,604) (19,175) (430) +459 (889) +432 (457) +844 +388
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes	Q1 03/2023 149,302 129,464 19,838 10,018 9,820 38 9,858 124 9,982 2,993	Q2 03/2023 149,458 129,295 20,163 11,621 8,541 533 9,074 (105) 8,969 2,536	Q3 03/2023 153,460 133,578 19,882 12,237 7,645 40 7,685 497 8,183 2,537	Q4 03/2023 155,843 137,213 18,630 12,387 6,242 (121) 6,121 (795) 5,325 1,299	Q1 03/2024 137,694 120,140 17,553 10,559 6,994 (85) 6,909 1,003 7,912 2,139	Q2 03/2024 137,350 119,743 17,607 10,725 6,882 154 7,035 847 7,883 2,240	Q3 03/2024 131,413 114,323 17,091 10,475 6,615 (249) 6,365 224 6,590 2,009	Q4 03/2024 136,239 118,038 18,200 12,846 5,353 311 5,664 49 5,713 1,388	YoY Net Chg. (19,604) (19,175) (430) +459 (889) +432 (457) +844 +388 +89
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes NP Belonging to Non-Controlling SHs	Q1 03/2023 149,302 129,464 19,838 10,018 9,820 38 9,858 124 9,982 2,993 4	Q2 03/2023 149,458 129,295 20,163 11,621 8,541 533 9,074 (105) 8,969 2,536 5	Q3 03/2023 153,460 133,578 19,882 12,237 7,645 40 7,685 497 8,183 2,537 5	Q4 03/2023 155,843 137,213 18,630 12,387 6,242 (121) 6,121 (795) 5,325 1,299 9	Q1 03/2024 137,694 120,140 17,553 10,559 6,994 (85) 6,909 1,003 7,912 2,139 5	Q2 03/2024 137,350 119,743 17,607 10,725 6,882 154 7,035 847 7,883 2,240 6	Q3 03/2024 131,413 114,323 17,091 10,475 6,615 (249) 6,365 224 6,590 2,009 (6)	Q4 03/2024 136,239 118,038 18,200 12,846 5,353 311 5,664 49 5,713 1,388 (26)	YoY Net Chg. (19,604) (19,175) (430) +459 (889) +432 (457) +844 +388 +89 (35)
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes NP Belonging to Non-Controlling SHs Profit Attributable to Owners of Parent	Q1 03/2023 149,302 129,464 19,838 10,018 9,820 38 9,858 124 9,982 2,993 4 6,984	Q2 03/2023 149,458 129,295 20,163 11,621 8,541 533 9,074 (105) 8,969 2,536 5 6,428	Q3 03/2023 153,460 133,578 19,882 12,237 7,645 40 7,685 497 8,183 2,537 5	Q4 03/2023 155,843 137,213 18,630 12,387 6,242 (121) 6,121 (795) 5,325 1,299 9 4,017	Q1 03/2024 137,694 120,140 17,553 10,559 6,994 (85) 6,909 1,003 7,912 2,139 5 5,767	Q2 03/2024 137,350 119,743 17,607 10,725 6,882 154 7,035 847 7,883 2,240 6 5,636	Q3 03/2024 131,413 114,323 17,091 10,475 6,615 (249) 6,365 224 6,590 2,009 (6) 4,587	Q4 03/2024 136,239 118,038 18,200 12,846 5,353 311 5,664 49 5,713 1,388 (26) 4,353	YoY Net Chg. (19,604) (19,175) (430) +459 (889) +432 (457) +844 +388 +89 (35)
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes NP Belonging to Non-Controlling SHs Profit Attributable to Owners of Parent Sales YoY	Q1 03/2023 149,302 129,464 19,838 10,018 9,820 38 9,858 124 9,982 2,993 4 6,984 +40.9%	Q2 03/2023 149,458 129,295 20,163 11,621 8,541 533 9,074 (105) 8,969 2,536 5 6,428 +27.7%	Q3 03/2023 153,460 133,578 19,882 12,237 7,645 40 7,685 497 8,183 2,537 5 5,640	Q4 03/2023 155,843 137,213 18,630 12,387 6,242 (121) 6,121 (795) 5,325 1,299 9 4,017 +8.9%	Q1 03/2024 137,694 120,140 17,553 10,559 6,994 (85) 6,909 1,003 7,912 2,139 5 5,767 (7.8%)	Q2 03/2024 137,350 119,743 17,607 10,725 6,882 154 7,035 847 7,883 2,240 6 5,636 (8.1%)	Q3 03/2024 131,413 114,323 17,091 10,475 6,615 (249) 6,365 224 6,590 2,009 (6) 4,587 (14.4%)	Q4 03/2024 136,239 118,038 18,200 12,846 5,353 311 5,664 49 5,713 1,388 (26) 4,353	YoY Net Chg. (19,604) (19,175) (430) +459 (889) +432 (457) +844 +388 +89 (35)
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes NP Belonging to Non-Controlling SHs Profit Attributable to Owners of Parent Sales YoY Operating Profit YoY	Q1 03/2023 149,302 129,464 19,838 10,018 9,820 38 9,858 124 9,982 2,993 4 6,984 +40.9% +120.6%	Q2 03/2023 149,458 129,295 20,163 11,621 8,541 533 9,074 (105) 8,969 2,536 5 6,428 +27.7% +122.0%	Q3 03/2023 153,460 133,578 19,882 12,237 7,645 40 7,685 497 8,183 2,537 5 5,640 +18.3% +20.2%	Q4 03/2023 155,843 137,213 18,630 12,387 6,242 (121) 6,121 (795) 5,325 1,299 9 4,017 +8.9% (0.2%)	Q1 03/2024 137,694 120,140 17,553 10,559 6,994 (85) 6,909 1,003 7,912 2,139 5 5,767 (7.8%) (28.8%)	Q2 03/2024 137,350 119,743 17,607 10,725 6,882 154 7,035 847 7,883 2,240 6 5,636 (8.1%) (19.4%)	Q3 03/2024 131,413 114,323 17,091 10,475 6,615 (249) 6,365 224 6,590 2,009 (6) 4,587 (14.4%) (13.5%)	Q4 03/2024 136,239 118,038 18,200 12,846 5,353 311 5,664 49 5,713 1,388 (26) 4,353 (12.6%) (14.2%)	YoY Net Chg. (19,604) (19,175) (430) +459 (889) +432 (457) +844 +388 +89 (35)
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes NP Belonging to Non-Controlling SHs Profit Attributable to Owners of Parent Sales YoY Operating Profit YoY Recurring Profit YoY	Q1 03/2023 149,302 129,464 19,838 10,018 9,820 38 9,858 124 9,982 2,993 4 6,984 +40.9% +120.6% +115.9%	Q2 03/2023 149,458 129,295 20,163 11,621 8,541 533 9,074 (105) 8,969 2,536 5 6,428 +27.7% +122.0% +133.5%	Q3 03/2023 153,460 133,578 19,882 12,237 7,645 40 7,685 497 8,183 2,537 5 5,640 +18.3% +20.2% +19.4%	Q4 03/2023 155,843 137,213 18,630 12,387 6,242 (121) 6,121 (795) 5,325 1,299 9 4,017 +8.9% (0.2%) (6.8%)	Q1 03/2024 137,694 120,140 17,553 10,559 6,994 (85) 6,909 1,003 7,912 2,139 5 5,767 (7.8%) (28.8%) (29.9%)	Q2 03/2024 137,350 119,743 17,607 10,725 6,882 154 7,035 847 7,883 2,240 6 5,636 (8.1%) (19.4%) (22.5%)	Q3 03/2024 131,413 114,323 17,091 10,475 6,615 (249) 6,365 224 6,590 2,009 (6) 4,587 (14.4%) (13.5%) (17.2%)	Q4 03/2024 136,239 118,038 18,200 12,846 5,353 311 5,664 49 5,713 1,388 (26) 4,353 (12.6%) (14.2%) (7.5%)	YoY Net Chg. (19,604) (19,175) (430) +459 (889) +432 (457) +844 +388 +89 (35)
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes NP Belonging to Non-Controlling SHs Profit Attributable to Owners of Parent Sales YoY Operating Profit YoY Recurring Profit YoY Profit Attributable to Owners of Parent YoY	Q1 03/2023 149,302 129,464 19,838 10,018 9,820 38 9,858 124 9,982 2,993 4 6,984 +40.9% +120.6% +115.9% +143.2%	Q2 03/2023 149,458 129,295 20,163 11,621 8,541 533 9,074 (105) 8,969 2,536 5 6,428 +27.7% +122.0% +133.5% +133.6%	Q3 03/2023 153,460 133,578 19,882 12,237 7,645 40 7,685 497 8,183 2,537 5 5,640 +18.3% +20.2% +19.4% +17.7%	Q4 03/2023 155,843 137,213 18,630 12,387 6,242 (121) 6,121 (795) 5,325 1,299 9 4,017 +8.9% (0.2%) (6.8%) (19.5%)	Q1 03/2024 137,694 120,140 17,553 10,559 6,994 (85) 6,909 1,003 7,912 2,139 5 5,767 (7.8%) (28.8%) (29.9%) (17.4%)	Q2 03/2024 137,350 119,743 17,607 10,725 6,882 154 7,035 847 7,883 2,240 6 5,636 (8.1%) (19.4%) (22.5%) (12.3%)	Q3 03/2024 131,413 114,323 17,091 10,475 6,615 (249) 6,365 224 6,590 2,009 (6) 4,587 (14.4%) (13.5%) (17.2%) (18.7%)	Q4 03/2024 136,239 118,038 18,200 12,846 5,353 311 5,664 49 5,713 1,388 (26) 4,353 (12.6%) (14.2%) (7.5%) +8.4%	YoY Net Chg. (19,604) (19,175) (430) +459 (889) +432 (457) +844 +388 +89 (35) +336
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes NP Belonging to Non-Controlling SHs Profit Attributable to Owners of Parent Sales YoY Operating Profit YoY Recurring Profit YoY Profit Attributable to Owners of Parent YoY Gross Profit Margin	Q1 03/2023 149,302 129,464 19,838 10,018 9,820 38 9,858 124 9,982 2,993 4 6,984 +40.9% +1120.6% +115.9% +143.2%	Q2 03/2023 149,458 129,295 20,163 11,621 8,541 533 9,074 (105) 8,969 2,536 5 6,428 +27.7% +122.0% +133.5% +133.6%	Q3 03/2023 153,460 133,578 19,882 12,237 7,645 40 7,685 497 8,183 2,537 5 5,640 +18.3% +20.2% +17.7%	Q4 03/2023 155,843 137,213 18,630 12,387 6,242 (121) 6,121 (795) 5,325 1,299 9 4,017 +8.9% (0.2%) (6.8%) (19.5%)	Q1 03/2024 137,694 120,140 17,553 10,559 6,994 (85) 6,909 1,003 7,912 2,139 5 5,767 (7.8%) (28.8%) (29.9%) (17.4%)	Q2 03/2024 137,350 119,743 17,607 10,725 6,882 154 7,035 847 7,883 2,240 6 5,636 (8.1%) (19.4%) (22.5%) (12.3%)	Q3 03/2024 131,413 114,323 17,091 10,475 6,615 (249) 6,365 224 6,590 2,009 (6) 4,587 (14.4%) (13.5%) (17.2%) (18.7%)	Q4 03/2024 136,239 118,038 18,200 12,846 5,353 311 5,664 49 5,713 1,388 (26) 4,353 (12.6%) (14.2%) (7.5%) +8.4%	YoY Net Chg. (19,604) (19,175) (430) +459 (889) +432 (457) +844 +388 +89 (35) +336
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes NP Belonging to Non-Controlling SHs Profit Attributable to Owners of Parent Sales YoY Operating Profit YoY Recurring Profit YoY Profit Attributable to Owners of Parent YoY Gross Profit Margin SG&A Ratio	Q1 03/2023 149,302 129,464 19,838 10,018 9,820 38 9,858 124 9,982 2,993 4 6,984 +40.9% +1120.6% +115.9% +143.2% 13.3% 6.7%	Q2 03/2023 149,458 129,295 20,163 11,621 8,541 533 9,074 (105) 8,969 2,536 5 6,428 +27.7% +122.0% +133.5% 7.8%	Q3 03/2023 153,460 133,578 19,882 12,237 7,645 40 7,685 497 8,183 2,537 5 5,640 +18.3% +20.2% +19.4% +17.7% 13.0% 8.0%	Q4 03/2023 155,843 137,213 18,630 12,387 6,242 (121) 6,121 (795) 5,325 1,299 9 4,017 +8.9% (0.2%) (6.8%) (19.5%)	Q1 03/2024 137,694 120,140 17,553 10,559 6,994 (85) 6,909 1,003 7,912 2,139 5 5,767 (7.8%) (28.8%) (29.9%) (17.4%) 12.7% 7.7%	Q2 03/2024 137,350 119,743 17,607 10,725 6,882 154 7,035 847 7,883 2,240 6 5,636 (8.1%) (19.4%) (22.5%) (12.3%) 12.8% 7.8%	Q3 03/2024 131,413 114,323 17,091 10,475 6,615 (249) 6,365 224 6,590 2,009 (6) 4,587 (14.4%) (13.5%) (17.2%) (18.7%) 13.0% 8.0%	Q4 03/2024 136,239 118,038 18,200 12,846 5,353 311 5,664 49 5,713 1,388 (26) 4,353 (12.6%) (14.2%) (7.5%) +8.4%	YoY Net Chg. (19,604) (19,175) (430) +459 (889) +432 (457) +844 +388 +89 (35) +336
(Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes NP Belonging to Non-Controlling SHs Profit Attributable to Owners of Parent Sales YoY Operating Profit YoY Recurring Profit YoY Profit Attributable to Owners of Parent YoY Gross Profit Margin SG&A Ratio Operating Profit Margin	Q1 03/2023 149,302 129,464 19,838 10,018 9,820 38 9,858 124 9,982 2,993 4 6,984 +40.9% +115.9% +143.2% 6.7% 6.6%	Q2 03/2023 149,458 129,295 20,163 11,621 8,541 533 9,074 (105) 8,969 2,536 5 6,428 +27.7% +122.0% +133.5% 7.8% 5.7%	Q3 03/2023 153,460 133,578 19,882 12,237 7,645 40 7,685 497 8,183 2,537 5 5,640 +18.3% +20.2% +19.4% +17.7% 13.0% 8.0% 5.0%	Q4 03/2023 155,843 137,213 18,630 12,387 6,242 (121) 6,121 (795) 5,325 1,299 9 4,017 +8.9% (0.2%) (6.8%) (19.5%) 12.0% 7.9% 4.0%	Q1 03/2024 137,694 120,140 17,553 10,559 6,994 (85) 6,909 1,003 7,912 2,139 5 5,767 (7.8%) (28.8%) (29.9%) (17.4%) 12.7% 7.7% 5.1%	Q2 03/2024 137,350 119,743 17,607 10,725 6,882 154 7,035 847 7,883 2,240 6 5,636 (8.1%) (19.4%) (22.5%) (12.3%) 12.8% 7.8% 5.0%	Q3 03/2024 131,413 114,323 17,091 10,475 6,615 (249) 6,365 224 6,590 2,009 (6) 4,587 (14.4%) (13.5%) (17.2%) (18.7%) 13.0% 8.0% 5.0%	Q4 03/2024 136,239 118,038 18,200 12,846 5,353 311 5,664 49 5,713 1,388 (26) 4,353 (12.6%) (14.2%) (7.5%) +8.4% 13.4% 9.4% 3.9%	YoY Net Chg. (19,604) (19,175) (430) +459 (889) +432 (457) +844 +388 +89 (35) +336

Source: Company Data, WRJ Calculation

Segmented Information (Cumulative / Quarterly)

			•			•			
Segmented Information	Cons.Act	Cons.Act	Cons. Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	
	Q1	Q1 to Q2	Q1 to Q3	Q1 to Q4	Q1	Q1 to Q2	Q1 to Q3	Q1 to Q4	YoY
(Million Yen)	03/2023	03/2023	03/2023	03/2023	03/2024	03/2024	03/2024	03/2024	Net Chg.
Electronic Components	133,477	268,464	405,608	539,342	120,015	242,564	357,794	472,583	(66,759)
Information Equipment	11,147	19,597	29,139	43,680	12,050	20,715	30,266	44,305	+625
Software	498	1,307	2,076	2,998	577	1,225	1,816	2,567	(431)
Other	4,178	9,392	15,397	22,044	5,050	10,539	16,581	23,241	+1,197
Sales	149,302	298,760	452,220	608,064	137,694	275,044	406,458	542,697	(65,367)
Electronic Components	9,018	16,617	23,341	28,314	5,922	11,785	17,148	20,887	(7,427)
Information Equipment	564	965	1,499	2,449	746	1,280	1,921	2,924	+475
Software	(33)	95	135	286	(4)	112	262	370	+84
Other	249	658	971	1,101	291	623	1,059	1,555	+454
Segment Profit	9,798	18,335	25,948	32,152	6,956	13,801	20,392	25,737	(6,415)
Elimination	21	25	57	97	37	74	99	108	+11
Operating Profit	9,820	18,361	26,006	32,249	6,994	13,876	20,491	25,845	(6,404)
Electronic Components	6.8%	6.2%	5.8%	5.2%	4.9%	4.9%	4.8%	4.4%	(0.8%)
Information Equipment	5.1%	4.9%	5.1%	5.6%	6.2%	6.2%	6.3%	6.6%	+1.0%
Software	(6.6%)	7.3%	6.5%	9.5%	(0.8%)	9.2%	14.4%	14.4%	+4.9%
Other	6.0%	7.0%	6.3%	5.0%	5.8%	5.9%	6.4%	6.7%	+1.7%
Segment Profit Margin	6.6%	6.1%	5.7%	5.3%	5.1%	5.0%	5.0%	4.7%	(0.5%)
Elimination	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	+0.0%
Operating Profit Margin	6.6%	6.1%	5.8%	5.3%	5.1%	5.0%	5.0%	4.8%	(0.5%)
Segmented Information	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	YoY
(Million Yen)	03/2023	03/2023	03/2023	03/2023	03/2024	03/2024	03/2024	03/2024	Net Chg.
Electronic Components	133,477	134,987	137,144	133,734	120,015	122,549	115,230	114,789	(18,945)
Information Equipment	11,147	8,450	9,542	14,541	12,050	8,665	9,551	14,039	(502)
Software	498	809	769	922	577	648	591	751	(171)
Other	4,178	5,214	6,005	6,647	5,050	5,489	6,042	6,660	+13
Sales	149,302	149,458	153,460	155,844	137,694	137,350	131,414	136,239	(19,605)
Electronic Components	9,018	7,599	6,724	4,973	5,922	5,863	5,363	3,739	(1,234)
Information Equipment	564	401	534	950	746	534	641	1,003	+53
Software	(33)	128	40	151	(4)	116	150	108	(43)
Other	249	409	313	130	291	332	436	496	+366
Segment Profit	9,798	8,537	7,613	6,204	6,956	6,845	6,591	5,345	(859)
Elimination	21	4	32	40	37	37	25	9	(31)
Operating Profit	9,820	8,541	7,645	6,243	6,994	6,882	6,615	5,354	(889)
Electronic Components	6.8%	5.6%	4.9%	3.7%	4.9%	4.8%	4.7%	3.3%	(0.5%)
Information Equipment	5.1%	4.7%	5.6%	6.5%	6.2%	6.2%	6.7%	7.1%	+0.6%
Software	(6.6%)	15.8%	5.2%	16.4%	(0.8%)	17.9%	25.4%	14.4%	(2.0%)
Other	6.0%	7.8%	5.2%	2.0%	5.8%	6.0%	7.2%	7.4%	+5.5%
Segment Profit Margin	6.6%	5.7%	5.0%	4.0%	5.1%	5.0%	5.0%	3.9%	(0.1%)
			0.070						
Elimination	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	(0.0%)

Source: Company Data, WRJ Calculation

Cash Flow Statement (Cumulative)

Cash Flow Statement	Cons.Act								
	Q1	Q1 to Q2	Q1 to Q3	Q1 to Q4	Q1	Q1 to Q2	Q1 to Q3	Q1 to Q4	YoY
(Million Yen)	03/2023	03/2023	03/2023	03/2023	03/2024	03/2024	03/2024	03/2024	Net Chg.
Operating Cash Flow	-	10,650	-	30,569	-	9,551	-	29,385	(1,184)
Investing Cash Flow	-	(3,492)	-	(4,805)	-	(797)	-	(2,968)	+1,837
Operating CF and Investing CF	-	7,158	-	25,764	-	8,754	-	26,417	+653
Financing Cash Flow	-	(3,187)	-	(15,549)	-	(4,194)	-	(16,973)	(1,424)

Source: Company Data, WRJ Calculation

Balance Sheet (Quarterly)

Balance Sheet	Cons.Act								
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	YoY
(Million Yen)	03/2023	03/2023	03/2023	03/2023	03/2024	03/2024	03/2024	03/2024	Net Chg.
Cash & Deposit	42,317	48,484	50,994	52,600	59,358	62,487	63,506	66,596	+13,996
Accounts Receivables	125,693	124,539	123,080	129,098	115,889	117,751	108,531	112,574	(16,524)
Inventory	71,037	71,285	78,849	56,204	70,556	63,580	66,484	54,738	(1,466)
Other	9,680	7,457	7,355	7,670	9,071	8,519	11,323	10,721	+3,051
Current Assets	248,727	251,765	260,278	245,572	254,874	252,337	249,844	244,629	(943)
Tangible Assets	20,148	20,532	20,279	20,158	21,231	21,951	23,331	25,135	+4,977
Intangible Assets	3,075	2,930	2,747	2,702	2,541	2,321	2,254	2,092	(610)
Investments & Other Assets	14,804	15,694	16,500	17,784	14,176	13,717	14,227	14,934	(2,850)
Fixed Assets	38,028	39,158	39,526	40,645	37,948	37,990	39,813	42,162	+1,517
Total Assets	286,756	290,923	299,806	286,217	292,822	290,328	289,657	286,792	+575
Accounts Payables	90,487	84,968	90,273	79,232	88,374	77,353	75,607	71,392	(7,840)
Short Term Debt	27,885	25,313	30,955	19,585	20,258	19,939	20,204	10,604	(8,981)
Other	19,311	21,900	24,559	28,730	18,899	19,745	18,439	22,807	(5,923)
Current Liabilities	137,683	132,181	145,787	127,547	127,531	117,037	114,250	104,803	(22,744)
Corporate Bond	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	-
Long Term Debt	15,130	15,121	10,109	10,600	10,600	10,600	10,600	10,500	(100)
Other	8,824	8,692	8,717	8,332	8,707	9,082	10,319	10,257	+1,925
Fixed Liabilities	33,954	33,813	28,826	28,932	29,307	29,682	30,919	30,757	+1,825
Total Liabilities	171,637	165,995	174,613	156,479	156,839	146,720	145,170	135,560	(20,919)
Shareholders' Equity	103,738	110,254	113,268	117,285	119,900	125,581	127,278	131,629	+14,344
Other	11,381	14,674	11,924	12,452	16,083	18,026	17,209	19,602	+7,150
Net Assets	115,119	124,928	125,192	129,737	135,983	143,607	144,487	151,231	+21,494
Total Liabilities & Net Assets	286,756	290,923	299,806	286,217	292,822	290,328	289,657	286,792	+575
Equity Capital	115,008	124,808	125,070	129,608	135,850	143,465	144,283	150,834	+21,226
Interest Bearing Debt	53,015	50,434	51,064	40,185	40,858	40,539	40,804	31,104	(9,081)
Net Debt	10,698	1,950	70	(12,415)	(18,500)	(21,948)	(22,702)	(35,492)	(23,077)
Equity Ratio	40.1%	42.9%	41.7%	45.3%	46.4%	49.4%	49.8%	52.6%	-
Net Debt Equity Ratio	9.3%	1.6%	0.1%	(9.6%)	(13.6%)	(15.3%)	(15.7%)	(23.5%)	-
ROE (12 months)	18.8%	21.4%	21.6%	19.6%	17.4%	15.7%	14.9%	14.5%	-
ROA (12 months)	10.4%	12.2%	11.8%	11.7%	10.3%	9.5%	9.0%	9.1%	-
Days for Inventory Turnover	50	50	54	37	54	48	53	42	-
Quick Ratio	122%	131%	119%	142%	137%	154%	151%	171%	-
Current Ratio	181%	190%	179%	193%	200%	216%	219%	233%	-

Source: Company Data, WRJ Calculation

Disclaimer

Information here is a summary of "IR Information" of the Company, compiled by Walden Research Japan, from a neutral and professional standing point, in the form of a report. "IR Information" of the Company comprises a) contents of our interview with the Company, b) contents of presentations for institutional investors, c) contents of timely disclosed information and d) contents of the homepage, etc.

Company name: Walden Research Japan Incorporated

Head office: Level 4 Ginza Ishii Building, 6-14-8 Ginza Chuo-ku Tokyo 104-0061, JAPAN

URL: https://walden.co.jp/
E-mail: info@walden.co.jp
Tel: 81-(0)3-3553-3769