## MORESCO (5018)

| Consolidated Fiscal Year (Million Yen) |  | Sales | Operating Profit | Recurring Profit | Profit Attributable to Owners of Parent | $\begin{aligned} & \text { EPS } \\ & \text { (Yen) } \end{aligned}$ | $\begin{aligned} & \text { DPS } \\ & \text { (Yen) } \end{aligned}$ | $\begin{aligned} & \text { BPS } \\ & \text { (Yen) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY02/2023 |  | 30,333 | 523 | 1,046 | 615 | 66.19 | 40.00 | 2,008.49 |
| FY02/2024 |  | 31,886 | 1,225 | 1,826 | 1,283 | 139.01 | 45.00 | 2,179.85 |
| FY02/2025CoE |  | 34,000 | 1,500 | 1,850 | 1,050 | 114.58 | 45.00 | - |
| FY02/2024 | YoY | 5.1\% | 134.2\% | 74.6\% | 108.8\% |  |  |  |
| FY02/2025CoE | YoY | 6.6\% | 22.5\% | 1.3\% | (18.2\%) | - | - |  |

Source: Company Data, WRJ Calculation

### 1.0 Results Update (12 April 2024)

## Steady Growth

On 12 April 2024, MORESCO, running operations of R\&D, manufacture and sale of chemical goods used in diverse applications with autos as the mainstay, released its FY02/2024 results. It has been revealed that earnings are surging and the Company is implementing measures to realize steady growth from a long-term perspective at the same time. In addition to Japan, the mainstay by region, the Company is seeing a favorable recovery in earnings in Southeast/South Asia (Thailand, Indonesia and India) and North America, far more than compensating for sluggish performance in China, where a recovery of local demand is delayed. Meanwhile, the Company has released its 10th Midterm Management Plan (FY02/2025 to FY02/2027) to focus on satisfying both of Realization of a Sustainable Society and Enhancement of Added Value of Business as the theme, implying CAGR of $6.0 \%$ in sales and $30.1 \%$ in operating profit as an anticipated rate of growth with its management performance target. Thus, it appears that the above-mentioned Enhancement of Added Value of Business has a lot to do with the Company's policy to proactively improve sales mix, going forward. We are to attend the results briefing via webcast (scheduled for 22 April 2024) and then interview the Company's management for further details, so that we should be able to update our Company Report in light of the content of both and release afresh.

Our Company Report: MORESCO (5018) Upgrading Sales Mix (14 March 2024)

IR Representative: Hirofumi Fujimoto, Director, Senior Executive Officer and CFO
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### 2.0 Company Profile

## Interface Science Specialist

| Company Name | MORESCO Corporation <br> Company Website <br> IR Information <br> Share Price (Japanese) |
| :---: | :---: |
| Established | 27 October 1958 |
| Listing | 20 October 2023: Tokyo Stock Exchange Standard Market (ticker: 5018) <br> 4 April 2022: Tokyo Stock Exchange Prime Market <br> 14 February 2011: Tokyo Stock Exchange 1st section <br> 29 July 2008: Tokyo Stock Exchange 2nd section <br> 13 November 2003: Registered on the over-the-counter market of JSDA |
| Capital | $¥ 2,118 \mathrm{~m}$ (as of the end of February 2024) |
| No. of Shares | 9,696,500 shares, including 463,720 treasury shares (as of the end of Feb. 2024) |
| Main Features | - Independent (non-keiretsu) manufacturer of chemical goods, some $43 \%$ exposed to autos by application in terms of sales <br> - Specializing in "interface science" with exclusive exposure to niche markets <br> - R\&D, manufacture and sale of chemical goods to fulfil the functionalities of lubrications, adhesives and surface protections |
| Segments | I . Japan <br> II. China <br> III. Southeast/South Asia (Thailand, Indonesia and India) <br> IV. North America |
| Representative | CEO, Representative Director and President: Motohisa Morozumi |
| Shareholders | Matsumura Oil 11.6\%, Cosmo Oil Lubricants 5.4\%, MORESCO ESOP 4.5\%, NIPPON SODA 4.0\%, Master Trust Bank of Japan, T. 3.8\%, STARLITE Co., Ltd. $3.5 \%$ (as of the end of February 2024, but for treasury shares) |
| Head Office | Kobe-city, Hyogo-prefecture, JAPAN |
| No. of Personnel | Consolidated: 821, Parent: 387 (as of the end of February 2024) |

### 3.0 Recent Trading and Prospects

## FY02/2024

For $\mathrm{FY} 02 / 2024$, sales came in at $¥ 31,886 \mathrm{~m}$ (up $5.1 \%$ YoY), operating profit $¥ 1,225 \mathrm{~m}$ (up $134.2 \%$ ), recurring profit $¥ 1,826$ m (up $74.6 \%$ ) and profit attributable to owners of parent $¥ 1,283 \mathrm{~m}$ (up $108.8 \%$ ), while operating profit margin $3.8 \%$ (up $2.1 \%$ points). The Company suggests that operating profit margin has risen sharply due mainly to a trend that the impact of sharp rise in raw material prices has begun to subside in Japan and overseas

## Sales by Segment



## Operating Profit by Segment



Source: Company Data, WRJ Calculation

Meanwhile, the Company saw net non-operating gain of $¥ 601 \mathrm{~m}$ (versus net gain of $¥ 523 \mathrm{~m}$ in the previous year) and net extraordinary gain of $¥ 229 \mathrm{~m}$ (versus breakeven). The former was largely attributable to foreign exchange gain of $¥ 251 \mathrm{~m}$ (versus gain of $¥ 295 \mathrm{~m}$ ) and investment gain on equity method of $¥ 314 \mathrm{~m}$ (versus $¥ 148 \mathrm{~m}$ ). The factor cited for the increase in investment gain on equity method is one-time contribution from conversion of a Chinese equity-method affiliate into a subsidiary. The said conversion contributed also to the latter in that gain on negative goodwill resulting from here accounted for most of the above-mentioned net extraordinary gain.

In Japan, the mainstay by region, sales came in at $¥ 20,229 \mathrm{~m}$ (up $3.0 \%$ ), segment profit $¥ 586 \mathrm{~m}$ (versus $¥ 33 \mathrm{~m}$ in the previous year) and segment profit margin $2.9 \%$ (up $2.7 \%$ points) with $63.4 \%$ of sales and $49.1 \%$ of segment profit. Meanwhile, on the Functional Fluids side, the mainstay by business division and with a high exposure to auto application, sales came in at $¥ 16,247 \mathrm{~m}$ (up $7.6 \%$ ), which accounted for $51.0 \%$ of sales. As far as we could see, it is the case that an increase in auto production volume in Japan and overseas during the relevant period was contributing to the Company's performance to a large extent. However, the Company has suffered from a sluggish performance in China, where a recovery of local demand is delayed as well as suffering from lowered rate of utilization at destination of products, i.e., local factory of Japanese auto parts supplier.

## FY02/2025 Company Forecasts

FY02/2024 Company forecasts are going for prospective sales of $¥ 34,000 \mathrm{~m}$ (up $6.6 \%$ YoY), operating profit of $¥ 1,500 \mathrm{~m}$ (up $22.5 \%$ ), recurring profit of $¥ 1,850 \mathrm{~m}$ (up $1.3 \%$ ) and profit attributable to owners of parent of $¥ 1,050 \mathrm{~m}$ (down $18.2 \%$ ), while operating profit margin of $4.4 \%$ (up $0.6 \%$ points). At the same time, Company forecasts are going for planned annual dividend of $¥ 45.00$, implying payout ratio of $39.3 \%$. Elsewhere, the Company suggests a possibility for CROSS, Inc., the Company's subsidiary based in the United States, whose business was acquired in October 2023, to contribute to earnings earlier than currently assumed.


Source: Company Data, WRJ Calculation

By the way, The Company's 10th Midterm Management Plan (FY02/2025 to FY02/2027) is calling for prospective sales of $¥ 38,000 \mathrm{~m}$, operating profit of $¥ 2,700 \mathrm{~m}$ and operating profit margin of $7.1 \%$ for FY02/2027, the final year of the plan. At the same time, the Company is also calling for prospective ROE of some $8 \%$ for FY02/2027 versus some 5\% for FY02/2025 as implied with Company forecasts.

Income Statement (Cumulative / Quarterly)

| Income Statement (Million Yen) | Cons.Act <br> 02/2023 | Cons.Act <br> Q1 to Q2 <br> 02/2023 | Cons.Act Q1 to Q3 02/2023 | $\begin{array}{r} \text { Cons.Act } \\ \text { Q1 to Q4 } \\ 02 / 2023 \\ \hline \end{array}$ | $\begin{array}{r} \text { Cons.Act } \\ \text { Q1 } \\ 02 / 2024 \\ \hline \end{array}$ | Cons.Act Q1 to Q2 02/2024 |  |  | Net Chg. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | 7,050 | 14,523 | 22,479 | 30,333 | 7,596 | 15,386 | 23,731 | 31,886 | +1,553 |
| Cost of Sales | 4,997 | 10,484 | 16,291 | 22,204 | 5,513 | 11,188 | 17,108 | 22,902 | +698 |
| Gross Profit | 2,053 | 4,039 | 6,188 | 8,129 | 2,083 | 4,197 | 6,623 | 8,984 | +855 |
| SG\&A Expenses | 1,852 | 3,744 | 5,677 | 7,606 | 1,826 | 3,669 | 5,572 | 7,759 | +153 |
| Operating Profit | 201 | 295 | 511 | 523 | 257 | 528 | 1,050 | 1,225 | +702 |
| Non-Operating Balance | 270 | 551 | 633 | 523 | 138 | 405 | 649 | 601 | +78 |
| Recurring Profit | 471 | 846 | 1,144 | 1,046 | 395 | 933 | 1,699 | 1,826 | +780 |
| Extraordinary Balance | - | - | - | - | - |  | 250 | 229 | +229 |
| Profit before Income Taxes | 471 | 846 | 1,144 | 1,046 | 395 | 933 | 1,949 | 2,055 | +1,009 |
| Total Income Taxes | 116 | 286 | 347 | 320 | 125 | 262 | 455 | 606 | +286 |
| Profit Attributable to Non-Controlling Interests | 38 | 56 | 78 | 112 | 47 | 102 | 159 | 165 | +53 |
| Profit Attributable to Owners of Parent | 317 | 504 | 719 | 615 | 224 | 569 | 1,335 | 1,283 | +668 |
| Sales YoY | +5.9\% | +8.7\% | +10.1\% | +11.1\% | +7.7\% | +5.9\% | +5.6\% | +5.1\% |  |
| Operating Profit YoY | (61.4\%) | (68.0\%) | (62.8\%) | (63.5\%) | +28.0\% | +78.8\% | +105.5\% | +134.2\% |  |
| Recurring Profit YoY | (34.7\%) | (27.3\%) | (34.0\%) | (48.0\%) | (16.1\%) | +10.4\% | +48.6\% | +74.6\% |  |
| Profit Attributable to Owners of Parent YoY | (71.0\%) | (62.9\%) | (58.5\%) | (66.0\%) | (29.5\%) | +13.0\% | +85.8\% | +108.8\% |  |
| Gross Profit Margin | 29.1\% | 27.8\% | 27.5\% | 26.8\% | 27.4\% | 27.3\% | 27.9\% | 28.2\% | +1.4\% |
| SG\&A Ratio | 26.3\% | 25.8\% | 25.3\% | 25.1\% | 24.0\% | 23.8\% | 23.5\% | 24.3\% | (0.7\%) |
| Operating Profit Margin | 2.9\% | 2.0\% | 2.3\% | 1.7\% | 3.4\% | 3.4\% | 4.4\% | 3.8\% | +2.1\% |
| Recurring Profit Margin | 6.7\% | 5.8\% | 5.1\% | 3.4\% | 5.2\% | 6.1\% | 7.2\% | 5.7\% | +2.3\% |
| Profit Attributable to Owners of Parent Margin | 4.5\% | 3.5\% | 3.2\% | 2.0\% | 2.9\% | 3.7\% | 5.6\% | 4.0\% | +2.0\% |
| Total Income Taxes / Profit before Income Taxes | 24.6\% | 33.8\% | 30.3\% | 30.6\% | 31.6\% | 28.1\% | 23.3\% | 29.5\% | (1.1\%) |
| Income Statement | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act |  |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | YoY |
| (Million Yen) | 02/2023 | 02/2023 | 02/2023 | 02/2023 | 02/2024 | 02/2024 | 02/2024 | 02/2024 | Net Chg. |
| Sales | 7,050 | 7,473 | 7,956 | 7,854 | 7,596 | 7,790 | 8,345 | 8,155 | +301 |
| Cost of Sales | 4,997 | 5,487 | 5,807 | 5,913 | 5,513 | 5,675 | 5,920 | 5,794 | (119) |
| Gross Profit | 2,053 | 1,986 | 2,149 | 1,941 | 2,083 | 2,114 | 2,426 | 2,361 | +420 |
| SG\&A Expenses | 1,852 | 1,892 | 1,933 | 1,929 | 1,826 | 1,843 | 1,903 | 2,187 | +258 |
| Operating Profit | 201 | 94 | 216 | 12 | 257 | 271 | 522 | 175 | +163 |
| Non-Operating Balance | 270 | 281 | 82 | (110) | 138 | 267 | 244 | (48) | +62 |
| Recurring Profit | 471 | 375 | 298 | (98) | 395 | 538 | 766 | 127 | +225 |
| Extraordinary Balance | - | - | - | - |  | - | 250 | (21) | (21) |
| Profit before Income Taxes | 471 | 375 | 298 | (98) | 395 | 538 | 1,016 | 106 | +204 |
| Total Income Taxes | 116 | 170 | 61 | (27) | 125 | 137 | 193 | 151 | +178 |
| Profit Attributable to Non-Controlling Interests | 38 | 18 | 22 | 34 | 47 | 55 | 57 | 6 | (28) |
| Profit Attributable to Owners of Parent | 317 | 187 | 215 | (104) | 224 | 345 | 766 | (52) | +52 |
| Sales YoY | +5.9\% | +11.4\% | +12.9\% | +14.1\% | +7.7\% | +4.2\% | +4.9\% | +3.8\% |  |
| Operating Profit YoY | (61.4\%) | (76.7\%) | (52.2\%) | (79.7\%) | +28.0\% | +188.3\% | +141.7\% |  |  |
| Recurring Profit YoY | (34.7\%) | (15.2\%) | (47.6\%) | - | (16.1\%) | +43.5\% | +157.0\% |  |  |
| Profit Attributable to Owners of Parent YoY | (71.0\%) | (29.2\%) | (42.0\%) | - | (29.5\%) | +84.5\% | +256.3\% | - |  |
| Gross Profit Margin | 29.1\% | 26.6\% | 27.0\% | 24.7\% | 27.4\% | 27.1\% | 29.1\% | 29.0\% | +4.2\% |
| SG\&A Ratio | 26.3\% | 25.3\% | 24.3\% | 24.6\% | 24.0\% | 23.7\% | 22.8\% | 26.8\% | +2.3\% |
| Operating Profit Margin | 2.9\% | 1.3\% | 2.7\% | 0.2\% | 3.4\% | 3.5\% | 6.3\% | 2.1\% | +2.0\% |
| Recurring Profit Margin | 6.7\% | 5.0\% | 3.7\% | (1.2\%) | 5.2\% | 6.9\% | 9.2\% | 1.6\% | +2.8\% |
| Profit Attributable to Owners of Parent Margin | 4.5\% | 2.5\% | 2.7\% | (1.3\%) | 2.9\% | 4.4\% | 9.2\% | (0.6\%) | +0.7\% |
| Total Income Taxes / Profit before Income Taxes | 24.6\% | 45.3\% | 20.5\% | 27.6\% | 31.6\% | 25.5\% | 19.0\% | 142.5\% | +114.9\% |

Segmented Information (Cumulative / Quarterly)


Source: Company Data, WRJ Calculation

Sales by Business Division (Cumulative / Quarterly)

| Sales by Business Division (Million Yen) | Cons.Act Q1 02/2023 | Cons.Act Q1 to Q2 02/2023 | Cons.Act Q1 to Q3 02/2023 | Cons.Act Q1 to Q4 02/2023 | Cons.Act $02 / 2024$ | Cons.Act Q1 to Q2 02/2024 | Cons.Act Q1 to Q3 02/2024 | Cons.Act <br> Q1 to Q4 <br> 02/2024 | Net Chg. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Functional Fluids | 3,420 | 7,027 | 11,081 | 15,105 | 3,688 | 7,736 | 11,965 | 16,247 | +1,142 |
| Synthetic Lubricants | 502 | 991 | 1,381 | 1,703 | 301 | 607 | 957 | 1,337 | (366) |
| Liquid Paraffins \& Sulfonates | 902 | 1,855 | 2,849 | 3,793 | 998 | 1,940 | 2,993 | 3,909 | +116 |
| Hot Melt Adhesives | 1,809 | 3,754 | 5,801 | 7,664 | 2,108 | 4,194 | 6,419 | 8,430 | +766 |
| Energy Device Materials | 45 | 84 | 128 | 209 | 30 | 54 | 124 | 200 | (9) |
| Other | 372 | 812 | 1,239 | 1,859 | 470 | 856 | 1,272 | 1,764 | (95) |
| Sales | 7,050 | 14,523 | 22,479 | 30,333 | 7,596 | 15,386 | 23,731 | 31,886 | +1,553 |
| Functional Fluids | +10.9\% | +10.8\% | +14.4\% | +16.0\% | +7.8\% | +10.1\% | +8.0\% | +7.6\% |  |
| Synthetic Lubricants | (0.1\%) | (4.1\%) | (9.7\%) | (13.7\%) | (40.0\%) | (38.7\%) | (30.7\%) | (21.5\%) |  |
| Liquid Paraffins \& Sulfonates | +11.9\% | +11.0\% | + 10.5\% | +9.0\% | +10.6\% | +4.6\% | +5.1\% | +3.1\% |  |
| Hot Melt Adhesives | +8.2\% | +12.9\% | +14.1\% | +13.0\% | +16.6\% | +11.7\% | +10.7\% | +10.0\% |  |
| Energy Device Materials | (21.3\%) | (34.5\%) | (35.1\%) | (11.8\%) | (31.9\%) | (35.7\%) | (3.3\%) | (4.6\%) |  |
| Other | (29.5\%) | (5.4\%) | (6.7\%) | +3.6\% | +26.4\% | +5.3\% | +2.6\% | (5.1\%) |  |
| Sales (YoY) | +5.9\% | +8.7\% | +10.1\% | +11.1\% | +7.7\% | +5.9\% | +5.6\% | +5.1\% | - |
| Functional Fluids | 48.5\% | 48.4\% | 49.3\% | 49.8\% | 48.6\% | 50.3\% | 50.4\% | 51.0\% |  |
| Synthetic Lubricants | 7.1\% | 6.8\% | 6.1\% | 5.6\% | 4.0\% | 3.9\% | 4.0\% | 4.2\% |  |
| Liquid Paraffins \& Sulfonates | 12.8\% | 12.8\% | 12.7\% | 12.5\% | 13.1\% | 12.6\% | 12.6\% | 12.3\% |  |
| Hot Melt Adhesives | 25.7\% | 25.8\% | 25.8\% | 25.3\% | 27.8\% | 27.3\% | 27.0\% | 26.4\% |  |
| Energy Device Materials | 0.6\% | 0.6\% | 0.6\% | 0.7\% | 0.4\% | 0.4\% | 0.5\% | 0.6\% |  |
| Other | 5.3\% | 5.6\% | 5.5\% | 6.1\% | 6.2\% | 5.6\% | 5.4\% | 5.5\% |  |
| Sales (Componet Percentages) | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | - |
| Sales by Business Division | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act |  |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | YoY |
| (Million Yen) | 02/2023 | 02/2023 | 02/2023 | 02/2023 | 02/2024 | 02/2024 | 02/2024 | 02/2024 | Net Chg. |
| Functional Fluids | 3,420 | 3,607 | 4,054 | 4,024 | 3,688 | 4,048 | 4,229 | 4,282 | +258 |
| Synthetic Lubricants | 502 | 489 | 390 | 322 | 301 | 306 | 350 | 380 | +58 |
| Liquid Paraffins \& Sulfonates | 902 | 953 | 994 | 944 | 998 | 942 | 1,053 | 916 | (28) |
| Hot Melt Adhesives | 1,809 | 1,945 | 2,047 | 1,863 | 2,108 | 2,086 | 2,225 | 2,011 | +148 |
| Energy Device Materials | 45 | 39 | 44 | 81 | 30 | 24 | 70 | 76 | (5) |
| Other | 372 | 440 | 427 | 620 | 470 | 386 | 416 | 492 | (128) |
| Sales | 7,050 | 7,473 | 7,956 | 7,854 | 7,596 | 7,790 | 8,345 | 8,155 | +301 |
| Functional Fluids | +10.9\% | +10.7\% | +21.2\% | +20.7\% | +7.8\% | +12.2\% | +4.3\% | +6.4\% |  |
| Synthetic Lubricants | (0.1\%) | (7.7\%) | (21.4\%) | (27.6\%) | (40.0\%) | (37.4\%) | (10.3\%) | +18.0\% |  |
| Liquid Paraffins \& Sulfonates | +11.9\% | +10.2\% | +9.6\% | +4.8\% | +10.6\% | (1.2\%) | +5.9\% | (3.0\%) |  |
| Hot Melt Adhesives | +8.2\% | +17.6\% | +16.2\% | +9.7\% | +16.6\% | +7.2\% | +8.7\% | +7.9\% |  |
| Energy Device Materials | (21.3\%) | (45.1\%) | (37.1\%) | +107.7\% | (31.9\%) | (38.5\%) | +59.1\% | (6.2\%) |  |
| Other | (29.5\%) | +32.9\% | (9.0\%) | +33.0\% | +26.4\% | (12.3\%) | (2.6\%) | (20.6\%) |  |
| Sales (YoY) | +5.9\% | +11.4\% | +12.9\% | +14.1\% | +7.7\% | +4.2\% | +4.9\% | +3.8\% | - |
| Functional Fluids | 48.5\% | 48.3\% | 51.0\% | 51.2\% | 48.6\% | 52.0\% | 50.7\% | 52.5\% |  |
| Synthetic Lubricants | 7.1\% | 6.5\% | 4.9\% | 4.1\% | 4.0\% | 3.9\% | 4.2\% | 4.7\% |  |
| Liquid Paraffins \& Sulfonates | 12.8\% | 12.8\% | 12.5\% | 12.0\% | 13.1\% | 12.1\% | 12.6\% | 11.2\% |  |
| Hot Melt Adhesives | 25.7\% | 26.0\% | 25.7\% | 23.7\% | 27.8\% | 26.8\% | 26.7\% | 24.7\% |  |
| Energy Device Materials | 0.6\% | 0.5\% | 0.6\% | 1.0\% | 0.4\% | 0.3\% | 0.8\% | 0.9\% |  |
| Other | 5.3\% | 5.9\% | 5.4\% | 7.9\% | 6.2\% | 5.0\% | 5.0\% | 6.0\% |  |
| Sales (Componet Percentages) | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | - |

Source: Company Data, WRJ Calculation

Balance Sheet (Quarterly)

| Balance Sheet | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Qu |  |  |  |  |  |  |  |  |

Source: Company Data, WRJ Calculation

Cash Flow Statement (Cumulative)

| Cash Flow Statement (Million Yen) | Cons.Act <br> 02/2023 | Cons.Act Q1 to Q2 02/2023 | Cons.Act Q1 to Q3 02/2023 | Cons.Act Q1 to Q4 02/2023 | Cons.Act $\square$ <br> 02/2024 | Cons.Act Q1 to Q2 02/2024 | Cons.Act Q1 to Q3 02/2024 | Cons.Act <br> Q1 to Q4 02/2024 | Net Chg. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Cash Flow |  | 535 |  | 515 | - | 1,004 | - | 2,675 | +2,160 |
| Investing Cash Flow |  | (718) |  | $(1,172)$ | - | $(1,305)$ | - | $(4,222)$ | $(3,050)$ |
| Operating Cash Flow and Investing Cash Flow | - | (183) | - | (657) | - | (301) | - | $(1,547)$ | (890) |
| Financing Cash Flow | - | 487 | - | 1,227 | - | (115) | - | 2,819 | +1,592 |

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## Disclaimer

Information here is a summary of "IR Information" of the Company, compiled by Walden Research Japan, from a neutral and professional standing point, in the form of a report. "IR Information" of the Company comprises a) contents of our interview with the Company, b) contents of presentations for institutional investors, c) contents of timely disclosed information and d) contents of the homepage, etc.

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[^0]:    Source: Company Data, WRJ Calculation

