Walden Research Japan

URL: https://walden.co.jp/
Written by Yoshiyuki Muroya / Yusuke Maeda
Email: info@walden.co.jp
Tel: +81-3-3553-3769

# Cypress Holdings (428A)

| Consolidated Fiscal Year (IFRS) (Million Yen) | | Revenue | Operating profit | Profit before tax | Profit attributable to owners of parent | EPS (Yen) | DPS (Yen) | BPS (Yen) |
|---|---|---|---|---|---|---|---|---|
| FY08/2024 | | 10,256 | 444 | 298 | 169 | 13.30 | - | 148.71 |
| FY08/2025 | | 11,288 | 765 | 647 | 436 | 34.27 | - | 183.33 |
| FY08/2026CoE | | 12,300 | 850 | 745 | 520 | 40.80 | 10.00 | - |
| FY08/2025 | YoY | 10.1% | 72.2% | 116.8% | 157.7% | - | - | - |
| FY08/2026CoE | YoY | 9.0% | 11.1% | 15.0% | 19.1% | - | - | - |
| **Consolidated Half Year (IFRS) (Million Yen)** | | **Revenue** | **Operating profit** | **Profit before tax** | **Profit attributable to owners of parent** | **EPS (Yen)** | **DPS (Yen)** | **BPS (Yen)** |
| Q1 to Q2 FY08/2025 | | 5,329 | 328 | 269 | 176 | - | - | - |
| Q3 to Q4 FY08/2025 | | 5,959 | 436 | 378 | 260 | - | - | - |
| Q1 to Q2 FY08/2026 | | 6,105 | 369 | 314 | 205 | - | - | - |
| Q3 to Q4 FY08/2026CoE | | 6,194 | 480 | 430 | 314 | - | - | - |
| Q1 to Q2 FY08/2026 | YoY | 14.6% | 12.6% | 16.8% | 16.5% | - | - | - |
| Q3 to Q4 FY08/2026CoE | YoY | 3.9% | 10.0% | 13.7% | 20.8% | - | - | - |

Source: Company Data, WRJ Calculation

## 1.0 Results Update (22 April 2026)

**Rollout of a Franchise Model**

On 15 April 2026, Cypress Holdings, which advocates growth and expansion in the everyday dining-out market, held an online earnings briefing for Q1 to Q2 (September–February) FY08/2026. The Company has traditionally operated a diverse portfolio of brands on a directly operated basis across suburban shopping centers nationwide in Japan, catering to a wide range of customer needs, with 35 brands and 128 stores as of the end of February 2026, typified by the seafood dining brand Tsukiji Shokudo Genchan. It has now become clear that the Company intends to accelerate its medium- to long-term growth potential by launching a franchise rollout of its takeaway charcoal-grilled yakitori brand Ginza Sozaiten. Through this franchise rollout, the Company aims to horizontally deploy the high-margin business model established in its directly operated Ginza Sozaiten stores with low risk, thereby simultaneously enhancing growth speed, capital efficiency and cash flow. In terms of potential franchisees, the Company is reportedly targeting regional mega-franchise operators and large-scale commercial facility operators such as AEON Mall, which are expected to be capable of rolling out stores in winning locations where a certain level of monthly sales can be anticipated. We plan to obtain further details through interviews with the Company's management team and, based on the findings, intend to initiate and release our Company Report.

- Q1 to Q2 (September–February) FY08/2026 Financial Results Presentation (in Japanese)

IR Contact: Ryosuke Higashi, General Manager, Corporate Planning Office (+81-3-6230-9121 / ir@cyp-jp.com)

## 2.0 Company Profile

**Bringing the Joy of Food to Everyone**

| | |
|---|---|
| **Company Name** | Cypress Holdings Co., Ltd.<br>Company Website<br>Investor Relations (Japanese)<br>Share price (Japanese) |
| **Established** | 26 July 2019 |
| **Listing** | 8 October 2025: Tokyo Stock Exchange Standard Market (ticker: 428A) |
| **Capital** | ¥45m (as of the end of February 2026) |
| **No. of Shares** | 12,744,600 shares (as of the end of February 2026) |
| **Main Features** | ● Operating directly managed stores nationwide, primarily in suburban commercial complexes<br>● Multi-brand strategy supported by a robust procurement capability and highly skilled craftsmanship<br>● Leveraging unique competitive strengths to drive growth and expansion in the everyday dining market |
| **Representative** | Representative Director: Toshiya Higashi |
| **Shareholders** | EAM Co., Ltd. 44.95%, Marunouchi Capital No.2 Investment Limited Partnership 19.19%, Toshiyuki Higashi 4.94%, Mitsubishi UFJ eSmart Securities Co., Ltd. 2.08%, ASAHI BREWERIES, LTD. 2.00%, MSIP CLIENT SECURITIES 0.66% (as of the end of February 2026) |
| **Head Office** | Minato-ku, Tokyo |
| **No. of Personnel** | Consolidated: 432 (as of the end of February 2026) |

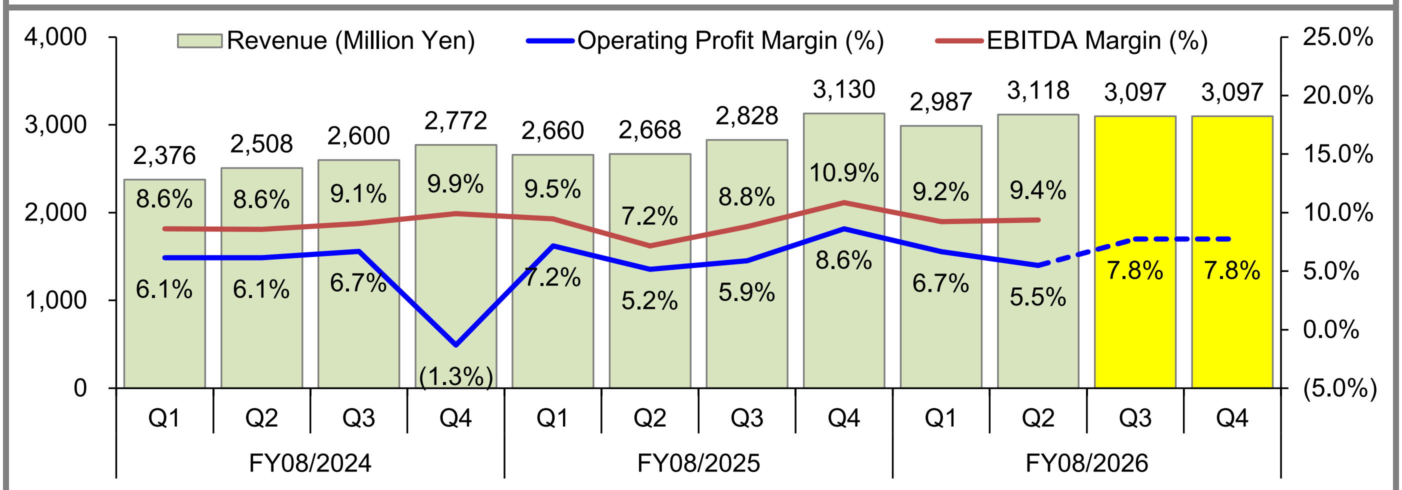
Source: Company Data

## 3.0 Recent Trading and Prospects

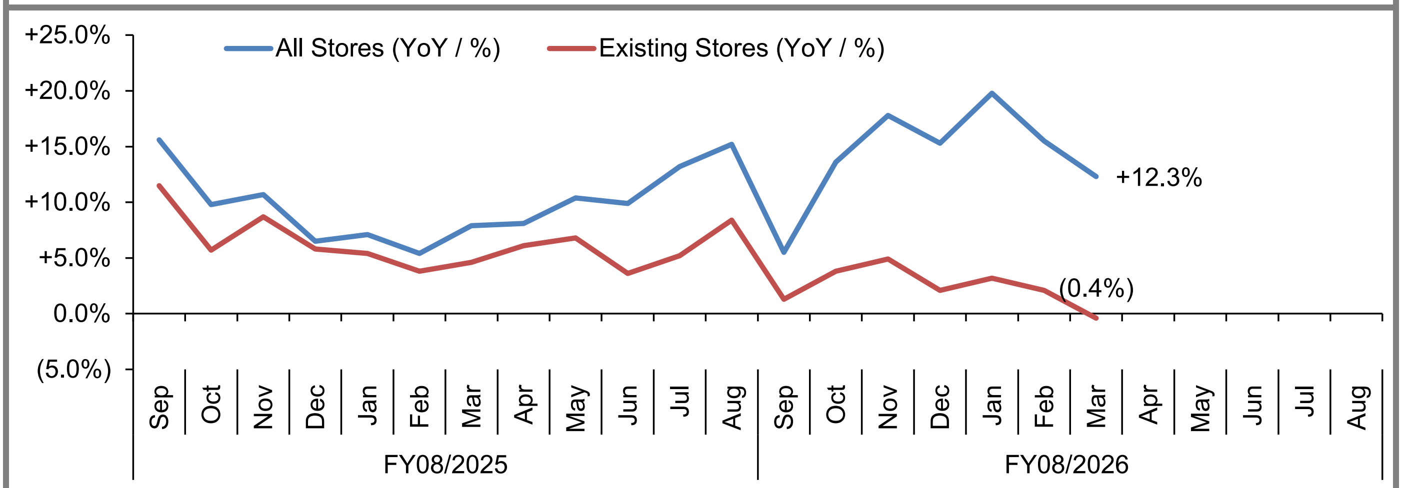
**Q1 to Q2 (September-February) FY08/2026**

For Q1 to Q2 (September–February) FY08/2026, the Company recorded revenue of ¥6,105m (up 14.6% YoY), operating profit of ¥369m (up 12.6%), profit before tax of ¥314m (up 16.8%) and profit attributable to owners of parent of ¥205m (up 16.5%). Operating profit margin stood at 6.1% (down 0.1% point). Performance progressed steadily in line with the assumptions underlying the Company forecast for the full year. EBITDA came in at ¥568m (up 24.1%) with an EBITDA margin of 9.3% (up 0.7% point). Under the Company's definition, EBITDA equals operating profit plus depreciation and amortization (excluding depreciation of right-of-use assets), non-recurring expense items and other non-cash items.

**Revenue, Operating Profit Margin and EBITDA Margin**




**Monthly Sales Trends**




Source: Company Data, WRJ Calculation (Q3 and Q4 FY08/2026: the Company forecast for H2, evenly allocated)

In Q1 to Q2 (September–February) FY08/2026, sales growth of 14.6% was driven by a 12.3% increase in customer numbers and a 2.2% increase in average spending per customer, with the number of stores standing at 128 as of the period end. While the Company opened seven new stores and closed five stores, on an existing store basis sales growth was up 2.9%, reflecting a 0.4% decline in customer numbers and a 3.3% increase in average spending per customer. In March 2026 on a single-month basis, sales growth was 12.3%, while on an existing store basis sales growth was negative 0.4%; however, when adjusting for one fewer holiday compared with the same month of the previous year, sales growth was 1.4%, indicating that existing store sales continued to exceed the level of the same month of the previous year in this aspect.

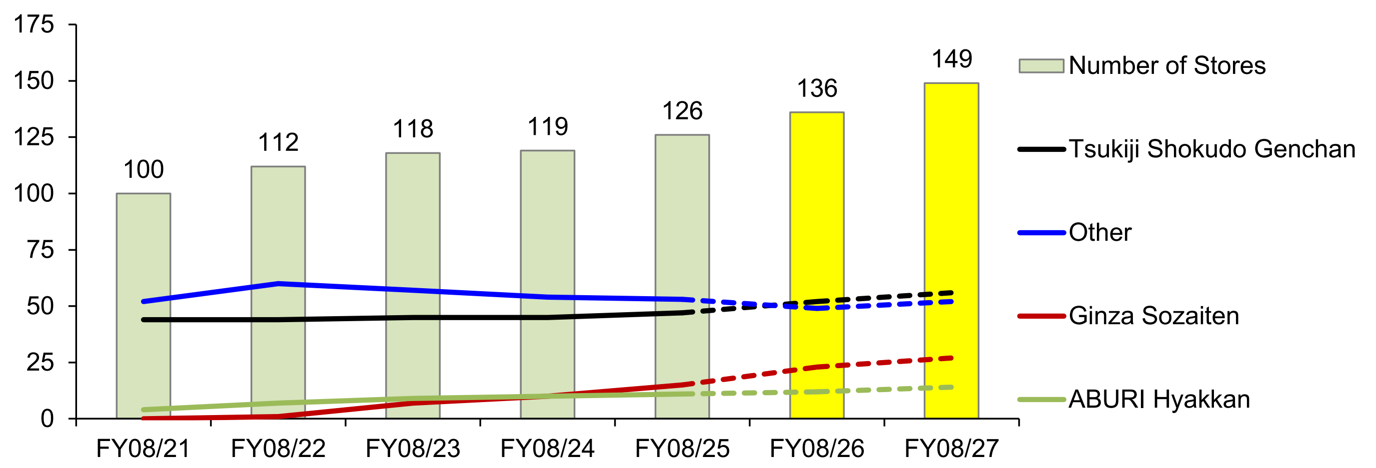
That is to say, while the primary driver of the increase in revenue for the Company is the contribution from new store openings, the Company's analysis of changes in operating profit also identifies new store openings as the main factor behind the increase in operating profit. At existing stores, the Company has also generated higher profits as a result of price increases implemented to offset rising raw material costs such as rice and higher labor costs. Although both new store openings and store closures inevitably entail the recognition of temporary expenses, the positive impact of sales generated by new store openings continues to more than offset these costs. In Q1 to Q2 (September–February), operating profit margin declined slightly compared with the same period of the previous year due to the recognition of IPO-related expenses; however, EBITDA margin, which is calculated excluding the impact of such factors, increased. It should be also noted that the majority of store closures in FY08/2026 are concentrated in Q1 to Q2 (September–February), with only one store closure scheduled in H2.



**Company Forecast for FY08/2026**

The initial Company forecast for FY08/2026 (disclosed on 15 October 2025) has been left unchanged. The Company expects revenue of ¥12,300m (up 9.0%), operating profit of ¥850m (up 11.1%), profit before tax of ¥745m (up 15.0%) and profit attributable to owners of parent of ¥520m (up 19.1%). Operating profit margin is projected at 6.9% (up 0.1% point). Meanwhile, the planned annual dividend has also been maintained at ¥10.00 for FY08/2026 (yearend only, payout ratio: 24.4%).

**Number of Stores as of the Yearend and Breakdown by Brand**




Source: Company Data

The Company operates a portfolio of directly operated stores across a wide range of formats, centered on seafood-oriented Japanese concepts such as the seafood dining brand Tsukiji Shokudo Genchan and the conveyor-belt sushi brand ABURI Hyakkan, as well as the takeaway charcoal-grilled yakitori brand Ginza Sozaiten, while also running diversified formats including noodles, Western cuisine, Chinese cuisine and cafés. Looking toward FY08/2026, at the beginning of the fiscal year the Company had assumed ten new store openings and six store closures; however, as of the end of Q1 to Q2 (September–February), it has been confirmed that a total of 16 stores will be newly opened, including nine in H2, leading to an expected yearend store count of 136 for FY08/2026. While this increase is expected to provide upside to revenue, temporary costs are also expected to rise accordingly, and as a result the upside potential at the operating profit level is considered to be limited. Consequently, the full-year Company forecast has been left unchanged.

In the earnings presentation materials (disclosed on 10 April 2026), the Company stated that it is "considering multiple roadside projects," while according to the oral explanation given at the earnings briefing (held on 15 April 2026), it has additionally been confirmed that the first roadside store will be opened along a main road in Kofu-city, Yamanashi-prefecture. This development has not been factored into the assumptions underlying the Company forecast, and the Company also indicated that it will further promote new store openings toward the yearend, with the aim of ultimately achieving 20 new store openings in FY08/2026. As roadside locations represent a new store-opening channel for the Company, the medium- to long-term expansion potential in this area is considered to be substantial.

# 4.0 Financial Statements

## Statement of Profit or Loss (Cumulative／Quarterly)

| Statement of Profit or Loss (Million Yen) | Cons.Act Q1 08/2025 | Cons.Act Q1 to Q2 08/2025 | Cons.Act Q1 to Q3 08/2025 | Cons.Act Q1 to Q4 08/2025 | Cons.Act Q1 08/2026 | Cons.Act Q1 to Q2 08/2026 | Cons.Act Q1 to Q3 08/2026 | Cons.Act Q1 to Q4 08/2026 | YoY Net Chg. |
|---|---|---|---|---|---|---|---|---|---|
| **Revenue** | **2,660** | **5,329** | **8,157** | **11,288** | **2,987** | **6,105** | **-** | **-** | **+776** |
| Cost of revenue | 904 | 1,837 | 2,815 | 3,893 | 1,028 | 2,114 | - | - | +277 |
| Gross profit | 1,755 | 3,491 | 5,342 | 7,395 | 1,958 | 3,990 | - | - | +499 |
| SG&A expenses | 1,567 | 3,164 | 4,820 | 6,584 | 1,751 | 3,615 | - | - | +451 |
| Other income and expenses (net) | 2 | 0 | (27) | (45) | (8) | (5) | - | - | (6) |
| **Operating profit** | **190** | **328** | **494** | **765** | **198** | **369** | **-** | **-** | **+41** |
| Financial income and costs (net) | (25) | (58) | (90) | (117) | (26) | (54) | - | - | +4 |
| **Profit before tax** | **165** | **269** | **404** | **647** | **171** | **314** | **-** | **-** | **+45** |
| Income tax expenses | 57 | 93 | 140 | 211 | 58 | 109 | - | - | +16 |
| **Profit** | **108** | **176** | **264** | **436** | **113** | **205** | **-** | **-** | **+29** |
| **Profit attributable to owners of parent** | **108** | **176** | **264** | **436** | **113** | **205** | **-** | **-** | **+29** |
| Revenue YoY | +12.0% | +9.1% | +9.0% | +10.1% | +12.3% | +14.6% | - | - | - |
| Operating profit YoY | +30.8% | +9.4% | +3.0% | +72.2% | +4.3% | +12.6% | - | - | - |
| Profit before tax YoY | +53.6% | +17.0% | +7.1% | +116.8% | +3.9% | +16.8% | - | - | - |
| Profit YoY | +54.6% | +17.7% | +7.1% | +157.7% | +4.9% | +16.5% | - | - | - |
| Profit attributable to owners of parent YoY | +54.6% | +17.7% | +7.1% | +157.7% | +4.9% | +16.5% | - | - | - |
| Gross profit margin | 66.0% | 65.5% | 65.5% | 65.5% | 65.6% | 65.4% | - | - | (0.2%) |
| SGA ratio | 58.9% | 59.4% | 59.1% | 58.3% | 58.6% | 59.2% | - | - | (0.2%) |
| Operating profit margin | 7.2% | 6.2% | 6.1% | 6.8% | 6.7% | 6.1% | - | - | (0.1%) |
| Profit before tax margin | 6.2% | 5.1% | 5.0% | 5.7% | 5.8% | 5.2% | - | - | +0.1% |
| Profit margin | 4.1% | 3.3% | 3.2% | 3.9% | 3.8% | 3.4% | - | - | +0.1% |
| Profit attributable to owners of parent margin | 4.1% | 3.3% | 3.2% | 3.9% | 3.8% | 3.4% | - | - | +0.1% |
| Corporate Tax Rate | 34.6% | 34.6% | 34.6% | 32.6% | 34.0% | 34.8% | - | - | +0.2% |

| Statement of Profit or Loss (Million Yen) | Cons.Act Q1 08/2025 | Cons.Act Q2 08/2025 | Cons.Act Q3 08/2025 | Cons.Act Q4 08/2025 | Cons.Act Q1 08/2026 | Cons.Act Q2 08/2026 | Cons.Act Q3 08/2026 | Cons.Act Q4 08/2026 | YoY Net Chg. |
|---|---|---|---|---|---|---|---|---|---|
| **Revenue** | **2,660** | **2,668** | **2,828** | **3,130** | **2,987** | **3,118** | **-** | **-** | **+450** |
| Cost of revenue | 904 | 932 | 977 | 1,077 | 1,028 | 1,086 | - | - | +154 |
| Gross profit | 1,755 | 1,735 | 1,850 | 2,053 | 1,958 | 2,032 | - | - | +296 |
| SG&A expenses | 1,567 | 1,596 | 1,656 | 1,764 | 1,751 | 1,863 | - | - | +267 |
| Other income and expenses (net) | 2 | (1) | (27) | (18) | (8) | 2 | - | - | +4 |
| **Operating profit** | **190** | **137** | **166** | **270** | **198** | **170** | **-** | **-** | **+33** |
| Financial income and costs (net) | (25) | (33) | (31) | (27) | (26) | (28) | - | - | +5 |
| **Profit before tax** | **165** | **104** | **135** | **242** | **171** | **142** | **-** | **-** | **+38** |
| Income tax expenses | 57 | 36 | 46 | 70 | 58 | 51 | - | - | +15 |
| **Profit** | **108** | **68** | **88** | **171** | **113** | **91** | **-** | **-** | **+23** |
| **Profit attributable to owners of parent** | **108** | **68** | **88** | **171** | **113** | **91** | **-** | **-** | **+23** |
| Revenue YoY | +12.0% | +6.4% | +8.8% | +12.9% | +12.3% | +16.9% | - | - | - |
| Operating profit YoY | +30.8% | (10.5%) | (4.3%) | - | +4.3% | +24.0% | - | - | - |
| Profit before tax YoY | +53.6% | - | - | - | +3.9% | +37.3% | - | - | - |
| Profit YoY | +54.6% | (26.8%) | +9.3% | - | +4.9% | +35.0% | - | - | - |
| Profit attributable to owners of parent YoY | +54.6% | (26.8%) | +9.3% | - | +4.9% | +35.0% | - | - | - |
| Gross profit margin | 66.0% | 65.1% | 65.4% | 65.6% | 65.6% | 65.2% | - | - | +0.1% |
| SGA ratio | 58.9% | 59.8% | 58.6% | 56.3% | 58.6% | 59.8% | - | - | (0.1%) |
| Operating profit margin | 7.2% | 5.2% | 5.9% | 8.6% | 6.7% | 5.5% | - | - | +0.3% |
| Profit before tax margin | 6.2% | 3.9% | 4.8% | 7.8% | 5.8% | 4.6% | - | - | +0.7% |
| Profit margin | 4.1% | 2.6% | 3.1% | 5.5% | 3.8% | 2.9% | - | - | +0.4% |
| Profit attributable to owners of parent margin | 4.1% | 2.6% | 3.1% | 5.5% | 3.8% | 2.9% | - | - | +0.4% |
| Corporate Tax Rate | 34.6% | 34.6% | 34.6% | 29.2% | 34.0% | 35.7% | - | - | +1.1% |

Source: Company Data, WRJ Calculation

## Statement of Financial Position (Quarterly)

| Statement of Financial Position (Million Yen) | Cons.Act Q1 08/2025 | Cons.Act Q2 08/2025 | Cons.Act Q3 08/2025 | Cons.Act Q4 08/2025 | Cons.Act Q1 08/2026 | Cons.Act Q2 08/2026 | Cons.Act Q3 08/2026 | Cons.Act Q4 08/2026 | YoY Net Chg. |
|---|---|---|---|---|---|---|---|---|---|
| Cash and cash equivalents | - | - | 488 | 893 | 748 | 802 | - | - | - |
| Trade and other receivables | - | - | 822 | 977 | 874 | 792 | - | - | - |
| Inventories | - | - | 56 | 46 | 51 | 62 | - | - | - |
| Other financial assets | - | - | 8 | 8 | 8 | 9 | - | - | - |
| Other current assets | - | - | 49 | 76 | 70 | 60 | - | - | - |
| **Total current assets** | **-** | **-** | **1,426** | **2,002** | **1,753** | **1,728** | **-** | **-** | **-** |
| Property, plant and equipment | - | - | 3,335 | 3,212 | 3,279 | 3,643 | - | - | - |
| Goodwill | - | - | 5,365 | 5,365 | 5,365 | 5,365 | - | - | - |
| Intangible assets | - | - | 16 | 15 | 14 | 13 | - | - | - |
| Other financial assets | - | - | 743 | 753 | 763 | 796 | - | - | - |
| Deferred tax assets | - | - | 152 | 163 | 163 | 163 | - | - | - |
| Other non-current assets | - | - | 1 | 1 | 1 | 0 | - | - | - |
| **Total non-current assets** | **-** | **-** | **9,615** | **9,512** | **9,589** | **9,984** | **-** | **-** | **-** |
| **Total assets** | **-** | **-** | **11,042** | **11,514** | **11,343** | **11,712** | **-** | **-** | **-** |
| Borrowings | - | - | 913 | 976 | 981 | 822 | - | - | - |
| Lease liabilities | - | - | 736 | 708 | 722 | 787 | - | - | - |
| Trade and other payables | - | - | 739 | 874 | 793 | 812 | - | - | - |
| Other financial liabilities | - | - | 56 | 63 | 56 | 43 | - | - | - |
| Income taxes payable | - | - | 47 | 129 | 58 | 109 | - | - | - |
| Provisions | - | - | - | 25 | 18 | 10 | - | - | - |
| Other current liabilities | - | - | 437 | 459 | 501 | 486 | - | - | - |
| **Total current liabilities** | **-** | **-** | **2,932** | **3,238** | **3,131** | **3,073** | **-** | **-** | **-** |
| Borrowings | - | - | 3,757 | 3,935 | 3,678 | 3,840 | - | - | - |
| Lease liabilities | - | - | 1,392 | 1,278 | 1,335 | 1,478 | - | - | - |
| Provisions | - | - | 800 | 726 | 743 | 769 | - | - | - |
| Deferred tax liabilities | - | - | 0 | - | - | - | - | - | - |
| Other non-current liabilities | - | - | 0 | 0 | - | - | - | - | - |
| **Total non-current liabilities** | **-** | **-** | **5,950** | **5,940** | **5,757** | **6,088** | **-** | **-** | **-** |
| **Total liabilities** | **-** | **-** | **8,882** | **9,178** | **8,888** | **9,161** | **-** | **-** | **-** |
| Share capital | - | - | 45 | 45 | 45 | 45 | - | - | - |
| Capital surplus | - | - | 8,491 | 8,496 | 8,500 | 8,505 | - | - | - |
| Retained earnings | - | - | (6,376) | (6,204) | (6,091) | (5,999) | - | - | - |
| **Total equity attributable to owners of parent** | **-** | **-** | **2,160** | **2,336** | **2,454** | **2,551** | **-** | **-** | **-** |
| **Total equity** | **-** | **-** | **2,160** | **2,336** | **2,454** | **2,551** | **-** | **-** | **-** |
| **Total liabilities and equity** | **-** | **-** | **11,042** | **11,514** | **11,343** | **11,712** | **-** | **-** | **-** |
| Equity attributable to owners of parent | - | - | 2,160 | 2,336 | 2,454 | 2,551 | - | - | - |
| Interest-bearing debt | - | - | 4,671 | 4,912 | 4,660 | 4,662 | - | - | - |
| Net debt | - | - | 4,182 | 4,018 | 3,912 | 3,860 | - | - | - |
| Equity ratio | - | - | 19.6% | 20.3% | 21.6% | 21.8% | - | - | - |
| Net debt-to-equity ratio | - | - | 193.7% | 172.0% | 159.4% | 151.3% | - | - | - |
| ROE (12 months) | - | - | - | 20.6% | - | - | - | - | - |
| ROA (12 months) | - | - | - | 5.8% | - | - | - | - | - |
| Quick ratio | - | - | 45% | 58% | 52% | 52% | - | - | - |
| Current ratio | - | - | 49% | 62% | 56% | 56% | - | - | - |

Source: Company Data, WRJ Calculation

## Statement of Cash Flows (Cumulative／Quarterly)

| Statement of Cashflows (Million Yen) | Cons.Act Q1 08/2025 | Cons.Act Q1 to Q2 08/2025 | Cons.Act Q1 to Q3 08/2025 | Cons.Act Q1 to Q4 08/2025 | Cons.Act Q1 08/2026 | Cons.Act Q1 to Q2 08/2026 | Cons.Act Q1 to Q3 08/2026 | Cons.Act Q1 to Q4 08/2026 | YoY Net Chg. |
|---|---|---|---|---|---|---|---|---|---|
| Cashflows from operating activities | 234 | 614 | 813 | 1,310 | 356 | 830 | - | - | +216 |
| Cashflows from Investing activities | (58) | (122) | (353) | (491) | (43) | (267) | - | - | (145) |
| **Cashflows from operating and investing activities** | **176** | **492** | **460** | **818** | **312** | **563** | **-** | **-** | **+71** |
| Cashflows from financing activities | (449) | (691) | (530) | (484) | (458) | (654) | - | - | +37 |

| Statement of Cashflows (Million Yen) | Cons.Act Q1 08/2025 | Cons.Act Q2 08/2025 | Cons.Act Q3 08/2025 | Cons.Act Q4 08/2025 | Cons.Act Q1 08/2026 | Cons.Act Q2 08/2026 | Cons.Act Q3 08/2026 | Cons.Act Q4 08/2026 | YoY Net Chg. |
|---|---|---|---|---|---|---|---|---|---|
| Cashflows from operating activities | 234 | 379 | 199 | 496 | 356 | 474 | - | - | +95 |
| Cashflows from Investing activities | (58) | (63) | (231) | (137) | (43) | (224) | - | - | (160) |
| **Cashflows from operating and investing activities** | **176** | **315** | **(31)** | **358** | **312** | **250** | **-** | **-** | **(65)** |
| Cashflows from financing activities | (449) | (242) | 160 | 46 | (458) | (195) | - | - | +46 |

Source: Company Data, WRJ Calculation

**Disclaimer**



Company Name: Walden Research Japan Incorporated

Head Office: Ginza Ishii Building Level 4, 6-14-8 Ginza, Chuo-ku, Tokyo 104-0061, JAPAN

URL: https://walden.co.jp/

Email: info@walden.co.jp

Tel: +81-3-3553-3769