

Shinwa (3447)

| Consolidated Fiscal Year (IFRS) | | Revenue | Operating profit | Profit before tax | Profit attributable to owners of parent | EPS (Yen) | DPS (Yen) | BPS (Yen) |
|---------------------------------|-----|---------|------------------|-------------------|---|-----------|-----------|-----------|
| (Million Yen) | | | | | | | | |
| FY03/2019 | | 17,512 | 1,963 | 1,894 | 1,331 | 96.44 | 44.00 | 919.24 |
| FY03/2020 | | 17,081 | 2,210 | 2,139 | 1,467 | 104.85 | 44.00 | 975.26 |
| FY03/2021CoE | | 13,900 | 1,741 | 1,670 | 1,150 | 81.62 | 33.00 | - |
| FY03/2020 | YoY | (2.5%) | 12.5% | 12.9% | 10.2% | - | - | - |
| FY03/2021CoE | YoY | (18.6%) | (21.2%) | (21.9%) | (21.6%) | - | - | - |
| Consolidated Q1 to Q3 (IFRS) | | Revenue | Operating profit | Profit before tax | Profit attributable to owners of parent | EPS (Yen) | DPS (Yen) | BPS (Yen) |
| (Million Yen) | | | | | | | | |
| Q1 to Q3 FY03/2020 | | 13,688 | 1,831 | 1,778 | 1,220 | - | - | - |
| Q1 to Q3 FY03/2021 | | 10,699 | 1,516 | 1,465 | 1,003 | - | - | - |
| Q1 to Q3 FY03/2021 | YoY | (21.8%) | (17.2%) | (17.6%) | (17.8%) | - | - | - |

Source: Company Data, WRJ Calculation

1.0 Results Update (12 February 2021)

Upward Revision


On 12 February 2021, Shinwa, mainly manufacturing and selling system scaffoldings, released its Q1 to Q3 FY03/2021 results. It has been revealed that the latest Company forecasts (announced on 29 October 2020) will be exceeded. The background to this is that demand has turned out to be firmer than expected for high-value added safety-measure equipment, which is indispensable for implementation of so-called Handrail Presetting (a method of construction) to eliminate crash disasters associated with scaffoldings. Despite the impacts stemming from COVID-19, the importance of safety at construction sites continues increasing, driving adoption rate of safety-measure equipment in the Company's system scaffolding and other items. With a feature of high added value, it appears that safety-measure equipment is contributing a lot to gross profit margin as a whole for the Company. Meanwhile, with respect to manufacturing subsidiary based in China, GUANGDONG NISSHIN-CHUANGFU ADVANCED CONSTRUCTION MATERIALS Co., Ltd. which was set up in November 2019, the operations to locally manufacture and sell system scaffoldings and other items have started up since June 2020, although the startup was delayed by the impacts stemming from COVID-19. In our estimates, when assuming full-scale operations in a few years, its revenue would be as large as equating to some 20% of revenue on the Scaffolding Equipment side at the moment.

For your reference: [Shinwa \(3447\) Paying Out 40% or More \(15 January 2021\)](#)

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2.0 Company Profile

The Leader of Scaffolding Technology

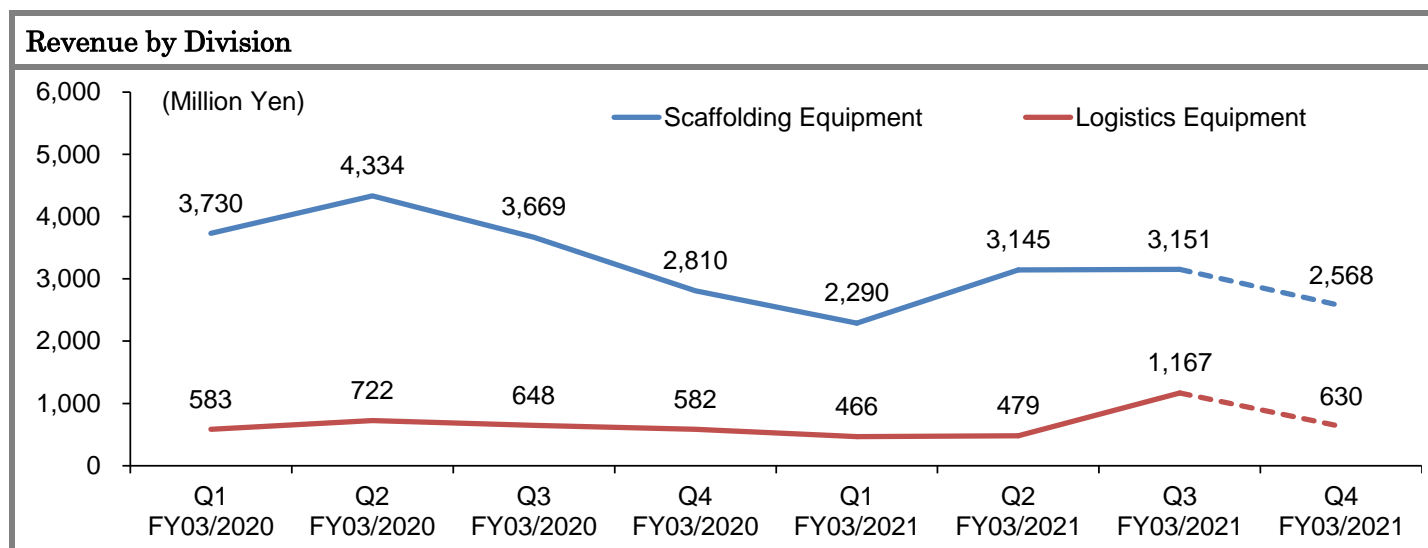
| | | |
|-------------------------|---|--|
| Company Name | Shinwa Co., Ltd. Website IR Information Share Price (Japanese) |  |
| Established | 11 August 2014 | |
| Listing | 20 March 2019: Tokyo and Nagoya Stock Exchange 1st section (ticker: 3447) 21 June 2018: Nagoya Stock Exchange 2nd section 20 March 2018: Tokyo Stock Exchange 2nd section | |
| Capital | ¥150m (as of the end of December 2020) | |
| No. of Shares | 14,089,200 shares (as of the end of December 2020) | |
| Main Features | <ul style="list-style-type: none"> ● Advocating the No. 1 market share (some 30%) for system scaffoldings in Japan ● System scaffoldings, accounting for 70% or more of revenue on the Scaffolding Equipment side ● First-class production capability in Japan with high readiness and quality | |
| Business Segment | I . Manufacture and Sale of Scaffolding Equipment and Logistics Equipment | |
| Top Management | President and Representative Director: Hiroshi Yamada | |
| Shareholders | Master Trust Bank of Japan, T. 9.79%, Custody Bank of Japan, T. 6.69%, Goldman Sachs International 5.69%, Alinco Inc. 4.89%, Hanwa Co. 4.89% (as of the end of September 2020) | |
| Head Office | Kaizu-city, Gifu-prefecture, JAPAN | |
| No. of Employees | Consolidated: 155 (as of the end of Dec. but for contract employees and part-timers) | |

Source: Company Data

3.0 Recent Trading and Prospects

Q1 to Q3 FY03/2021

In Q1 to Q3 FY03/2021, revenue came in at ¥10,699m (down 21.8% YoY), operating profit ¥1,516m (down 17.2%), profit before tax ¥1,465m (down 17.6%) and profit attributable to owners of parent ¥1,003m (down 17.8%), while operating profit margin 14.2% (up 0.8% points).



Source: Company Data, WRJ Calculation

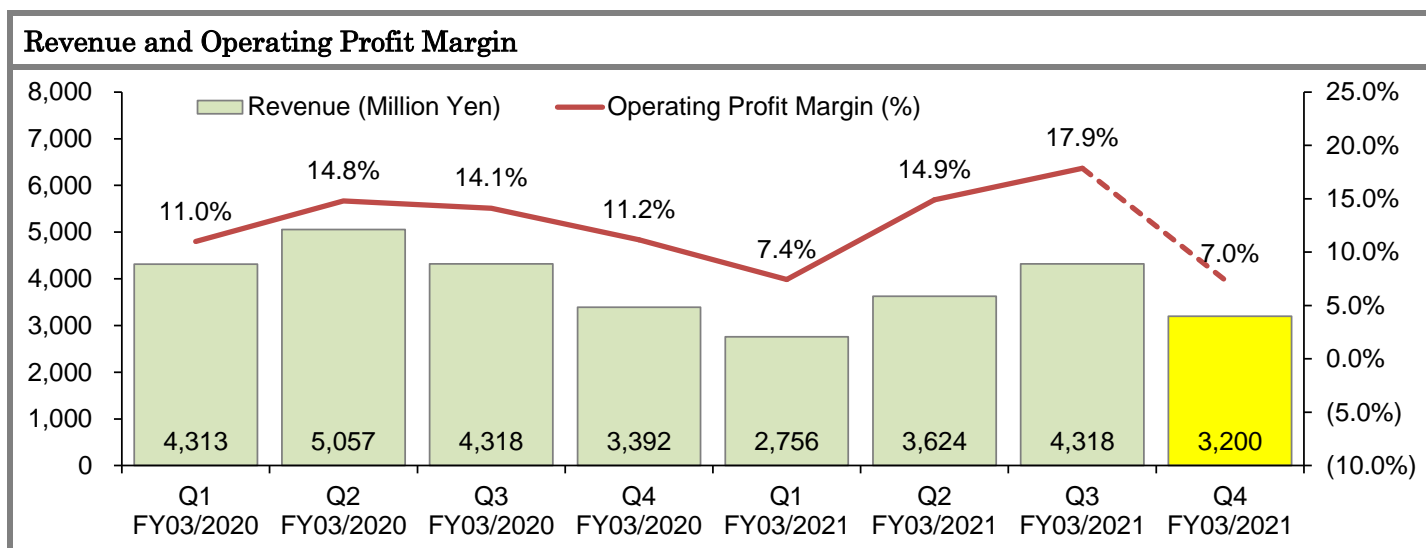
Meanwhile, gross profit came in at ¥2,839m (down 17.7%) and SG&A expenses ¥1,357m (down 16.1%), implying gross profit margin of 26.5% (up 1.3% points) and sales to SG&A expenses ratio of 12.7% (up 0.9% points). The decline in SG&A expenses is attributable to the Company's ongoing efforts to reduce fixed costs, including those of executive compensations as well as efforts to cut back on any expenses and restrain spending through all means such as reviewing new investment projects. The same is true for Q4 and this is cited as another factor behind the upward revision this time.

On the Scaffolding Equipment side, where the Company manufactures and sells system scaffolds and other items, revenue came in at ¥8,587m (down 26.8%). Due to the spread of COVID-19 infections, the Company suffered from construction work suspended and/or postponed as well as new construction investment projects postponed, having resulted in revenue below the level during the same period of the previous year. The actual results were rather better than assumptions that revenue should come down so sharply, according to the Company. However, the actual results were not better enough to revise up assumptions for revenue in the latest Company forecasts (announced on 29 October 2020).

On the Logistics Equipment side, where the Company runs operations to provide various custom-made products for storage and transportation for a wide range of industries, revenue came in at ¥2,112m (up 8.1%). Due to the spread of COVID-19 infections, the Company has suffered from declines in commodity distribution between Japan and overseas, but demand has started to recover in line with a gradual pickup in corporate activities as found in those of automotive industry. On top of this, the Company saw acceptance inspections of a large-scale warehousing project, which had been postponed, being conducted in Q3, having resulted in revenue on the Logistics Equipment side increased over the same period of the previous year.

FY03/2021 Company Forecasts

FY03/2021 Company forecasts (announced on 12 February 2021) are going for prospective revenue of ¥13,900m (down 18.6% YoY), operating profit of ¥1,741m (down 21.2%), profit before tax of ¥1,670m (down 21.9%) and profit attributable to owners of parent of ¥1,150m (down 21.6%), while operating profit margin of 12.5% (down 0.4% points). At the same time, Company forecasts are going for prospective annual dividend of ¥33.00 per share, implying payout ratio of 40.4%.



Source: Company Data, WRJ Calculation

Compared with the latest Company forecasts (announced on 29 October 2020), prospective revenue has remained unchanged, but earnings have revised up, i.e., by ¥191m (12.3%) for operating profit, by ¥190m (12.8%) for profit before tax and by ¥150m (15.0%) for profit attributable to owners of the parent. Meanwhile, the Company, which is actively working to return earnings to shareholders by paying a performance-linked dividend with a target of payout ratio of 40% or more, has revised up its prospective annual dividend by ¥4.00 to ¥33.00 from ¥29.00 on the occasion of upward revision for Company forecasts this time.

4.0 Financial Statements

Statement of Profit or Loss (Cumulative/Quarterly)

| Statement of Profit or Loss | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | YoY |
|--|--------------|--------------|---------------|---------------|--------------|--------------|---------------|----------|----------|----------------|
| (Million Yen) | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | Q1 to Q4 | Net Chg. |
| | 03/2020 | 03/2020 | 03/2020 | 03/2020 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | |
| Revenue | 4,313 | 9,370 | 13,688 | 17,081 | 2,756 | 6,381 | 10,699 | - | - | (2,988) |
| Cost of sales | 3,283 | 7,063 | 10,238 | 12,751 | 2,089 | 4,761 | 7,860 | - | - | (2,377) |
| Gross profit | 1,030 | 2,307 | 3,450 | 4,329 | 667 | 1,620 | 2,839 | - | - | (611) |
| SG&A expenses | 555 | 1,084 | 1,619 | 2,127 | 474 | 908 | 1,357 | - | - | (261) |
| Other income and expenses (net) | (0) | 0 | 0 | 8 | 12 | 33 | 35 | - | - | +34 |
| Operating profit | 474 | 1,222 | 1,831 | 2,210 | 205 | 745 | 1,516 | - | - | (314) |
| Financial income and costs (net) | (17) | (35) | (53) | (70) | (16) | (33) | (50) | - | - | +2 |
| Profit before tax | 456 | 1,186 | 1,778 | 2,139 | 188 | 711 | 1,465 | - | - | (312) |
| Income tax expenses | 156 | 371 | 557 | 671 | 67 | 221 | (449) | - | - | (1,007) |
| Profit | 299 | 814 | 1,220 | 1,467 | 121 | 490 | 1,015 | - | - | (205) |
| Profit attributable to owners of parent | 299 | 814 | 1,220 | 1,467 | 121 | 483 | 1,003 | - | - | (217) |
| Profit attributable to non-controlling interests | - | - | - | 0 | 0 | 6 | 12 | - | - | +12 |
| Profit attributable to owners of parent | 299 | 814 | 1,220 | 1,467 | 121 | 483 | 1,003 | - | - | (217) |
| Revenue YoY | +5.2% | +8.7% | +1.2% | (2.5%) | (36.1%) | (31.9%) | (21.8%) | - | - | - |
| Operating profit YoY | +8.7% | +21.7% | +14.6% | +12.5% | (56.7%) | (39.0%) | (17.2%) | - | - | - |
| Profit before tax YoY | +8.5% | +21.8% | +14.5% | +12.9% | (58.7%) | (40.0%) | (17.6%) | - | - | - |
| Profit YoY | +14.6% | +29.9% | +21.4% | +10.2% | (59.6%) | (39.8%) | (16.8%) | - | - | - |
| Profit attributable to owners of parent YoY | +14.6% | +29.9% | +21.4% | +10.2% | (59.6%) | (40.6%) | (17.8%) | - | - | - |
| Gross profit margin | 23.9% | 24.6% | 25.2% | 25.3% | 24.2% | 25.4% | 26.5% | - | - | +1.3% |
| Revenue to SG&A expenses ratio | 12.9% | 11.6% | 11.8% | 12.5% | 17.2% | 14.2% | 12.7% | - | - | +0.9% |
| Operating profit margin | 11.0% | 13.0% | 13.4% | 12.9% | 7.4% | 11.7% | 14.2% | - | - | +0.8% |
| Profit before tax margin | 10.6% | 12.7% | 13.0% | 12.5% | 6.8% | 11.2% | 13.7% | - | - | +0.7% |
| Profit margin | 7.0% | 8.7% | 8.9% | 8.6% | 4.4% | 7.7% | 9.5% | - | - | +0.6% |
| Profit attributable to owners of parent margin | 7.0% | 8.7% | 8.9% | 8.6% | 4.4% | 7.6% | 9.4% | - | - | +0.5% |
| Income tax expenses/Profit before tax | 34.3% | 31.3% | 31.3% | 31.4% | 35.6% | 31.1% | (30.7%) | - | - | (62.0%) |

| Statement of Profit or Loss | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | YoY |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------|----------|-------------|
| (Million Yen) | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q4 | Net Chg. |
| | 03/2020 | 03/2020 | 03/2020 | 03/2020 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | |
| Revenue | 4,313 | 5,057 | 4,318 | 3,392 | 2,756 | 3,624 | 4,318 | - | - | +0 |
| Cost of sales | 3,283 | 3,780 | 3,174 | 2,513 | 2,089 | 2,671 | 3,098 | - | - | (75) |
| Gross profit | 1,030 | 1,277 | 1,143 | 879 | 667 | 953 | 1,219 | - | - | +76 |
| SG&A expenses | 555 | 529 | 534 | 508 | 474 | 433 | 449 | - | - | (84) |
| Other income and expenses (net) | (0) | 0 | 0 | 7 | 12 | 20 | 1 | - | - | +1 |
| Operating profit | 474 | 748 | 609 | 378 | 205 | 540 | 771 | - | - | +162 |
| Financial income and costs (net) | (17) | (18) | (17) | (17) | (16) | (16) | (17) | - | - | (0) |
| Profit before tax | 456 | 730 | 591 | 360 | 188 | 523 | 753 | - | - | +162 |
| Income tax expenses | 156 | 215 | 185 | 114 | 67 | 154 | (671) | - | - | (857) |
| Profit | 299 | 514 | 406 | 246 | 121 | 369 | 525 | - | - | +119 |
| Profit attributable to owners of parent | 299 | 514 | 406 | 246 | 121 | 362 | 520 | - | - | +113 |
| Profit attributable to non-controlling interests | - | - | - | 0 | 0 | 6 | 5 | - | - | +5 |
| Profit attributable to owners of parent | 299 | 514 | 406 | 246 | 121 | 362 | 520 | - | - | +113 |
| Revenue YoY | +5.2% | +11.8% | (11.8%) | (15.0%) | (36.1%) | (28.3%) | +0.0% | - | - | - |
| Operating profit YoY | +8.7% | +31.7% | +2.5% | +3.6% | (56.7%) | (27.8%) | +26.6% | - | - | - |
| Profit before tax YoY | +8.5% | +31.9% | +2.3% | +5.6% | (58.7%) | (28.3%) | +27.4% | - | - | - |
| Profit YoY | +14.6% | +40.8% | +7.4% | (24.3%) | (59.6%) | (28.3%) | +29.4% | - | - | - |
| Profit attributable to owners of parent YoY | +14.6% | +40.8% | +7.4% | (24.4%) | (59.6%) | (29.6%) | +28.0% | - | - | - |
| Gross profit margin | 23.9% | 25.3% | 26.5% | 25.9% | 24.2% | 26.3% | 28.2% | - | - | +1.8% |
| Revenue to SG&A expenses ratio | 12.9% | 10.5% | 12.4% | 15.0% | 17.2% | 12.0% | 10.4% | - | - | (2.0%) |
| Operating profit margin | 11.0% | 14.8% | 14.1% | 11.2% | 7.4% | 14.9% | 17.9% | - | - | +3.8% |
| Profit before tax margin | 10.6% | 14.4% | 13.7% | 10.6% | 6.8% | 14.4% | 17.5% | - | - | +3.8% |
| Profit margin | 7.0% | 10.2% | 9.4% | 7.3% | 4.4% | 10.2% | 12.2% | - | - | +2.8% |
| Profit attributable to owners of parent margin | 7.0% | 10.2% | 9.4% | 7.3% | 4.4% | 10.0% | 12.0% | - | - | +2.6% |
| Income tax expenses/Profit before tax | 34.3% | 29.5% | 31.4% | 31.6% | 35.6% | 29.5% | (89.0%) | - | - | (120.4%) |

Source: Company Data, WRJ Calculation

Revenue by Division (Cumulative/Quarterly)

| Revenue by Business Division | Cons. Act | Cons. Act | Cons. Act | Cons. Act | Cons. Act | Cons. Act | Cons. Act | Cons. Act | Cons. Act | YoY |
|------------------------------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|-----------|-----------|----------------|
| (Million Yen) | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | | Net Chg. |
| | 03/2020 | 03/2020 | 03/2020 | 03/2020 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | |
| Scaffolding Equipment | 3,730 | 8,064 | 11,734 | 14,544 | 2,290 | 5,436 | 8,587 | - | - | (3,147) |
| Logistics Equipment | 583 | 1,305 | 1,954 | 2,536 | 466 | 945 | 2,112 | - | - | +158 |
| Revenue | 4,313 | 9,370 | 13,688 | 17,081 | 2,756 | 6,381 | 10,699 | - | - | (2,988) |
| Scaffolding Equipment | +19.1% | +15.6% | +6.9% | +1.9% | (38.6%) | (32.6%) | (26.8%) | - | - | - |
| Logistics Equipment | (39.7%) | (20.9%) | (23.1%) | (21.6%) | (20.1%) | (27.6%) | +8.1% | - | - | - |
| Revenue (YoY) | +5.2% | +8.7% | +1.2% | (2.5%) | (36.1%) | (31.9%) | (21.8%) | - | - | - |
| Scaffolding Equipment | 86.5% | 86.1% | 85.7% | 85.2% | 83.1% | 85.2% | 80.3% | - | - | - |
| Logistics Equipment | 13.5% | 13.9% | 14.3% | 14.8% | 16.9% | 14.8% | 19.7% | - | - | - |
| Revenue (Composition Ratio) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | - | - | - |

| Revenue by Business Division | Cons. Act | Cons. Act | Cons. Act | Cons. Act | Cons. Act | Cons. Act | Cons. Act | Cons. Act | Cons. Act | YoY |
|------------------------------------|---------------|---------------|----------------|----------------|----------------|----------------|---------------|-----------|-----------|-----------|
| (Million Yen) | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | | Net Chg. |
| | 03/2020 | 03/2020 | 03/2020 | 03/2020 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | |
| Scaffolding Equipment | 3,730 | 4,334 | 3,669 | 2,810 | 2,290 | 3,145 | 3,151 | - | - | (518) |
| Logistics Equipment | 583 | 722 | 648 | 582 | 466 | 479 | 1,167 | - | - | +518 |
| Revenue | 4,313 | 5,057 | 4,318 | 3,392 | 2,756 | 3,624 | 4,318 | - | - | +0 |
| Scaffolding Equipment | +19.1% | +12.8% | (8.4%) | (14.7%) | (38.6%) | (27.4%) | (14.1%) | - | - | - |
| Logistics Equipment | (39.7%) | +5.8% | (27.2%) | (16.2%) | (20.1%) | (33.7%) | +80.0% | - | - | - |
| Revenue (YoY) | +5.2% | +11.8% | (11.8%) | (15.0%) | (36.1%) | (28.3%) | +0.0% | - | - | - |
| Scaffolding Equipment | 86.5% | 85.7% | 85.0% | 82.8% | 83.1% | 86.8% | 73.0% | - | - | - |
| Logistics Equipment | 13.5% | 14.3% | 15.0% | 17.2% | 16.9% | 13.2% | 27.0% | - | - | - |
| Revenue (Composition Ratio) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | - | - | - |

Source: Company Data, WRJ Calculation

Statement of Financial Position (Quarterly)

| Statement of Financial Position | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | YoY |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------|----------|--------------|
| (Million Yen) | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | YoY | |
| (Million Yen) | 03/2020 | 03/2020 | 03/2020 | 03/2020 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | Net Chg. |
| Cash and cash equivalents | 1,619 | 1,863 | 2,255 | 3,120 | 3,073 | 3,282 | 4,440 | - | - | +2,184 |
| Trade and other receivables | 3,634 | 4,000 | 3,279 | 2,777 | 2,351 | 2,885 | 2,935 | - | - | (344) |
| Inventories | 2,675 | 2,429 | 2,854 | 2,405 | 2,142 | 2,176 | 1,777 | - | - | (1,077) |
| Other | 75 | 24 | 20 | 42 | 81 | 31 | 33 | - | - | +12 |
| Total current assets | 8,004 | 8,318 | 8,410 | 8,345 | 7,649 | 8,376 | 9,186 | - | - | +775 |
| Property, plant and equipment | 2,331 | 2,338 | 2,346 | 2,370 | 2,269 | 2,139 | 2,077 | - | - | (268) |
| Right-of-use assets | 371 | 369 | 344 | 353 | 381 | 365 | 359 | - | - | +14 |
| Goodwill | 9,221 | 9,221 | 9,221 | 9,221 | 9,221 | 9,221 | 9,221 | - | - | 0 |
| Intangible assets | 1,270 | 1,267 | 1,261 | 1,258 | 1,252 | 1,247 | 1,246 | - | - | (14) |
| Other | 121 | 109 | 79 | 71 | 69 | 68 | 68 | - | - | (11) |
| Total non-current assets | 13,315 | 13,306 | 13,253 | 13,274 | 13,194 | 13,043 | 12,973 | - | - | (280) |
| Total assets | 21,320 | 21,625 | 21,664 | 21,620 | 20,844 | 21,420 | 22,159 | - | - | +495 |
| Trade and other payables | 1,370 | 1,178 | 953 | 739 | 699 | 1,089 | 882 | - | - | (70) |
| Borrowings | 494 | 494 | 495 | 495 | 495 | 530 | 585 | - | - | +89 |
| Other | 543 | 794 | 639 | 783 | 499 | 527 | 879 | - | - | +240 |
| Total current liabilities | 2,409 | 2,468 | 2,088 | 2,018 | 1,695 | 2,146 | 2,347 | - | - | +259 |
| Borrowings | 5,689 | 5,444 | 5,448 | 5,202 | 5,206 | 4,960 | 4,963 | - | - | (484) |
| Other | 663 | 640 | 634 | 611 | 639 | 638 | 646 | - | - | +11 |
| Total non-current liabilities | 6,353 | 6,085 | 6,082 | 5,814 | 5,845 | 5,598 | 5,609 | - | - | (472) |
| Total liabilities | 8,762 | 8,553 | 8,170 | 7,832 | 7,540 | 7,745 | 7,957 | - | - | (213) |
| Total equity attributable to owners of parent | 12,557 | 13,071 | 13,493 | 13,740 | 13,255 | 13,619 | 14,140 | - | - | +647 |
| Other | - | - | - | 47 | 47 | 54 | 61 | - | - | +61 |
| Total equity | 12,557 | 13,071 | 13,493 | 13,788 | 13,303 | 13,674 | 14,202 | - | - | +709 |
| Total liabilities and equity | 21,320 | 21,625 | 21,664 | 21,620 | 20,844 | 21,420 | 22,159 | - | - | +495 |
| Equity attributable to owners of parent | 12,557 | 13,071 | 13,493 | 13,740 | 13,255 | 13,619 | 14,140 | - | - | +647 |
| Interest bearing debt | 6,184 | 5,939 | 5,943 | 5,698 | 5,702 | 5,490 | 5,548 | - | - | (394) |
| Net debt | 4,565 | 4,075 | 3,688 | 2,577 | 2,628 | 2,207 | 1,108 | - | - | (2,579) |
| Equity ratio | 58.9% | 60.4% | 62.3% | 63.6% | 63.6% | 63.6% | 63.8% | - | - | - |
| Net debt equity ratio | 36.4% | 31.2% | 27.3% | 18.8% | 19.8% | 16.2% | 7.8% | - | - | - |
| ROE (12 months) | 11.3% | 12.1% | 11.9% | 11.0% | 10.0% | 8.5% | 9.0% | - | - | - |
| ROA (12 months) | 9.1% | 9.8% | 10.0% | 10.0% | 8.9% | 7.7% | 8.3% | - | - | - |
| Days for inventory turnover | 74 | 59 | 82 | 87 | 94 | 74 | 52 | - | - | - |
| Quick ratio | 218% | 238% | 265% | 292% | 320% | 287% | 314% | - | - | - |
| Current ratio | 332% | 337% | 403% | 413% | 451% | 390% | 391% | - | - | - |

Source: Company Data, WRJ Calculation

Statement of Cash Flows (Cumulative/Quarterly)

| Statement of Cash Flows | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | YoY |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| (Million Yen) | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | YoY | |
| (Million Yen) | 03/2020 | 03/2020 | 03/2020 | 03/2020 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | Net Chg. |
| Cashflows from operating activities | 587 | 1,228 | 1,791 | 3,121 | 593 | 1,058 | 2,256 | - | - | +465 |
| Cashflows from Investing activities | (90) | (185) | (327) | (515) | (43) | (44) | (112) | - | - | +214 |
| Cashflows from operating and investing activities | 497 | 1,042 | 1,463 | 2,606 | 549 | 1,014 | 2,143 | - | - | +679 |
| Cashflows from financing activities | (621) | (921) | (951) | (1,227) | (595) | (853) | (827) | - | - | +124 |
| Statement of Cash Flows | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | YoY |
| (Million Yen) | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q4 | Net Chg. |
| (Million Yen) | 03/2020 | 03/2020 | 03/2020 | 03/2020 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | Net Chg. |
| Cashflows from operating activities | 587 | 640 | 562 | 1,330 | 593 | 465 | 1,197 | - | - | +635 |
| Cashflows from Investing activities | (90) | (95) | (141) | (188) | (43) | (1) | (68) | - | - | +73 |
| Cashflows from operating and investing activities | 497 | 545 | 421 | 1,142 | 549 | 464 | 1,129 | - | - | +708 |
| Cashflows from financing activities | (621) | (300) | (29) | (276) | (595) | (257) | 26 | - | - | +55 |

Source: Company Data, WRJ Calculation

Disclaimer

Information here is a summary of “IR Information” of the Company, compiled by Walden Research Japan, from a neutral and professional standing point, in the form of a report. “IR Information” of the Company comprises a) contents of our interview with the Company, b) contents of presentations for institutional investors, c) contents of timely disclosed information and d) contents of the homepage, etc.

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