

Sanyo Homes (1420)

Consolidated Fiscal Year (Million Yen)	Sales	Operating Profit	Recurring Profit	Profit Attributable to Owners of Parent	EPS (Yen)	DPS (Yen)	BPS (Yen)
FY03/2025	45,518	956	1,167	673	60.21	25.00	1,367.23
FY03/2026	50,502	2,179	1,982	1,402	122.64	25.00	1,399.78
FY03/2027CoE	58,000	2,300	2,000	1,400	114.02	25.00	-
FY03/2026	YoY	10.9%	128.0%	69.8%	108.4%	-	-
FY03/2027CoE	YoY	14.8%	5.5%	0.9%	(0.2%)	-	-

Source: Company data; calculations by WRJ

1.0 Executive Summary (6 July 2026)

Expanding Earnings Base


Sanyo Homes, a comprehensive “housing and lifestyle” proposal company engaged in housing construction contracting and other operations, as well as the development and sale of condominiums, is expected to continue achieving growth in sales and operating profit. Under the slogan “Housing that makes people and the Earth happy,” the Company promotes initiatives to address social issues related to housing and lifestyles, based on the business concept of “Eco & Safety,” which aims to protect the global environment and safeguard people’s safety and peace of mind. In FY03/2026 results, the Condominium Business, which is responsible for the development and sale of condominiums, achieved substantial increases in sales and profit. Looking toward FY03/2027, the Housing Business, which is responsible for housing construction contracting and other operations, is expected to turn profitable. As a result, over the period of the Medium-Term Management Plan (FY03/2025-FY03/2027), using FY03/2024 results as the starting point, CAGR is expected to reach 8.1% in terms of sales and 34.1% in terms of operating profit, representing a steady trend of sales and profit growth. In the Company forecast for FY03/2027, although the Condominium Business is expected to post an increase in sales but a decline in profit due to the incorporation of a gross profit margin based on conservative assumptions, the impact of the Housing Business turning profitable is expected to be greater. Looking toward FY03/2028 and beyond, the Company says it will continue acquiring new condominium sites, mainly in the Tokyo metropolitan and Kinki areas, among others, with the aim of promoting the medium- to long-term growth of the Condominium Business, its traditional earnings source, and strengthening future income sources. In the Housing Business, meanwhile, there remains room for further improvement in earnings, backed by an improvement in order trends and initiatives to enhance profitability, and the Company’s earnings base is expected to broaden.

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2.0 Company Profile

A Comprehensive “Housing and Lifestyle” Proposal Company

Company Name	Sanyo Homes Corporation Company Website IR Information Share price (Japanese)	
Founded	11 October 1996	
Listing	4 April 2022: Tokyo Stock Exchange Standard Market (ticker: 1420) 9 April 2014: Tokyo Stock Exchange 1st Section 9 April 2013: Tokyo Stock Exchange 2nd Section	
Capital	¥6,223m (as of the end of March 2026)	
No. of Shares	13,490,000 shares, including 1,338,311 treasury shares (as of the end of Mar. 2026)	
Main Features	<ul style="list-style-type: none"> ● A comprehensive “housing and lifestyle” proposal company whose main earnings source is the development and sale of condominiums ● Business concept: “Eco & Safety” (developing environmentally friendly, safe and secure homes) ● Deeply involved in ZEH homes, disaster-resilient homes, flood-control homes and robotics for elderly support 	
Business Segments	I. Housing Business (housing construction contracting, etc.: detached housing, real estate solutions, renovation, renewal distribution and frontier) II. Condominium Business (development and sale of condominiums) III. Other (life support and other operations)	
Representative	President & Representative Director: Hisashi Matsuoka	
Main Shareholders	LIXIL 24.28%, Kansai Electric Power 11.98%, SECOM 10.18%, ORIX 8.51%, Custody Bank of Japan 4.90% (as of the end of March 2026, excluding treasury shares)	
Head Office	Nishi-ku, Osaka-city, Osaka-prefecture, JAPAN	
Employees	Consolidated: 789, Parent: 339 (as of the end of March 2026)	

Source: Company data

3.0 Corporate Philosophy

An Indispensable Presence in Society

The Company has set forth its vision statement of continuing to be “an indispensable presence in society.” Engaged in housing construction contracting and development and sale of condominiums, the Company aims not only to supply homes, but also to be a lifelong partner that works with customers to solve their issues related to “housing” and “lifestyles” and stays close to them amid changes in ways of living. Its slogan is “Housing that makes people and the Earth happy,” and its corporate philosophy is to satisfy customers’ wants as a professional in homebuilding and improve customer satisfaction through “creating comfortable spaces” and “proposing lives that are never boring.”

The Company’s business concept is “Eco & Safety,” which aims to preserve the global environment and protect people’s safety and peace of mind. In environmental terms, the Company began working early to standardize all-electric homes and ZEH homes (homes that effectively reduce annual primary energy consumption to zero through high insulation performance, energy-saving equipment, solar power generation and other features) in detached houses, while also promoting ZEH specifications for rental apartment buildings and condominium properties. In terms of safety and peace of mind, the Company offers its proprietary “GS Frame System,” a disaster-resistant structural system, and its “San Double X” vibration control dampers, promoting homes resistant to major earthquakes. It also proposes homes that protect daily life even in emergencies and disasters, including flood-resistant homes and “MultiShelter,” which utilizes basements.

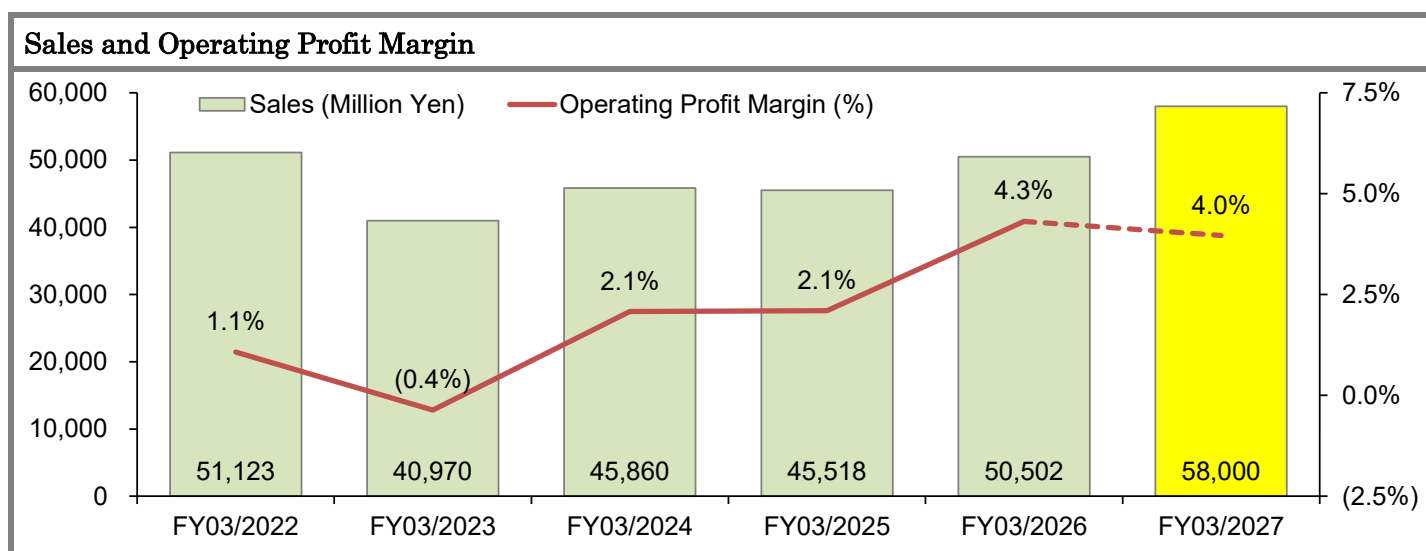
The Company’s corporate philosophy is reflected in each business: the Housing Business, the Condominium Business and Other. In the Housing Business, the Company broadly supports the housing and lifestyle domain through detached houses, real estate solutions (construction contracts for rental apartment buildings and other properties), renovation, and renewal distribution (purchase and resale of existing homes). Its scope extends from new construction and the use of existing homes to repair and renovation services and support for changing homes. In renewal distribution, the Company utilizes existing homes, including vacant houses, and returns them to circulation as homes after improving their insulation and earthquake resistance, thereby both reducing environmental impact and addressing social issues. In Other, the Company develops businesses in the life support domain, including childcare, after-school childcare and elderly care robotics, expanding its involvement in the lives of customers and local communities even after home acquisition.

In this way, centered on “Eco & Safety,” the Company develops businesses that address social issues such as environmental protection, disaster prevention and mitigation, issues associated with an aging population, utilization of vacant homes, and support for child-rearing. With the Condominium Business positioned as a core earnings source and earnings improvement progressing in the Housing Business, the Company emphasizes long-term relationships with customers as a comprehensive “housing and lifestyle” proposal company, with proposals spanning home acquisition, maintenance, regeneration and relocation, as well as lifestyles after home acquisition.

4.0 Recent Trading and Prospects

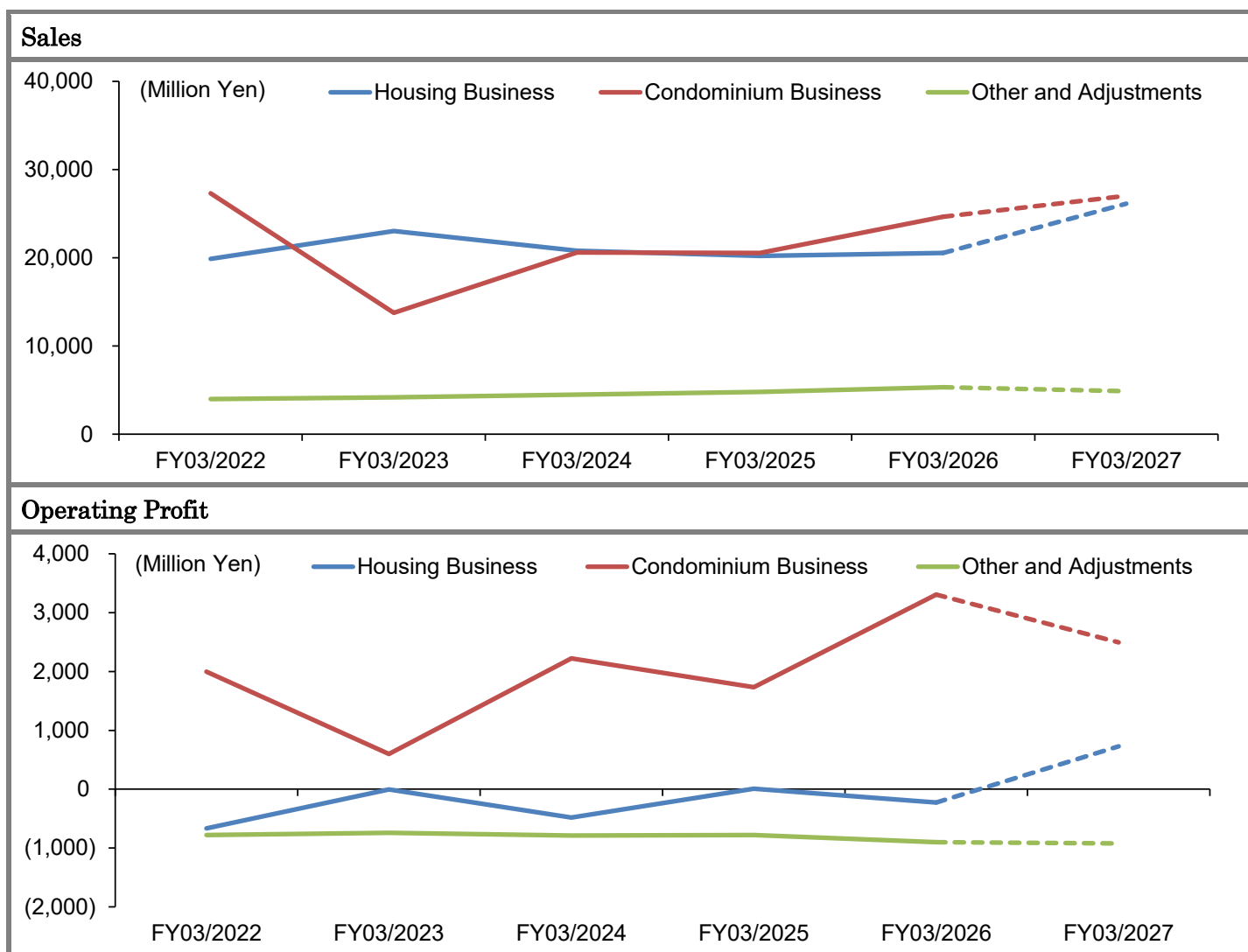
FY03/2026

In FY03/2026, sales came in at ¥50,502m (up 10.9% YoY), operating profit ¥2,179m (up 128.0%), recurring profit ¥1,982m (up 69.8%) and profit attributable to owners of parent ¥1,402m (up 108.4%). Gross profit came in at ¥10,759m (up 16.5%) and SG&A expenses ¥8,579m (up 3.6%), resulting in a gross profit margin of 21.3% (up 1.0% point) and an SG&A ratio of 17.0% (down 1.2% points). Consequently, operating profit margin came in at 4.3% (up 2.2% points).



Source: Company data; calculations by WRJ

The Company's operating profit margin improved significantly. This was attributable to a substantial improvement in the operating profit margin of the Condominium Business, which is the Company's traditional earnings source. In FY03/2026, the Condominium Business achieved substantial sales and profit growth, as sales recognition was concentrated due to the completion and handover of new condominium properties, while the increase in selling prices also had an impact. Meanwhile, in the Housing Business, which turned profitable at the operating level in FY03/2025 after posting an operating loss in FY03/2024, sales growth was secured in FY03/2026, but the business was forced to post an operating loss once again. Renewal distribution (purchase and resale of existing homes) achieved substantial sales growth, and detached houses also posted sales growth. However, renovation recorded a sales decline, and the business was unable to fully absorb the increase in SG&A expenses in the segment, including personnel expenses. That said, this was more than sufficiently offset by the substantial sales and profit growth in the Condominium Business, resulting in a higher level of earnings for the Company overall.

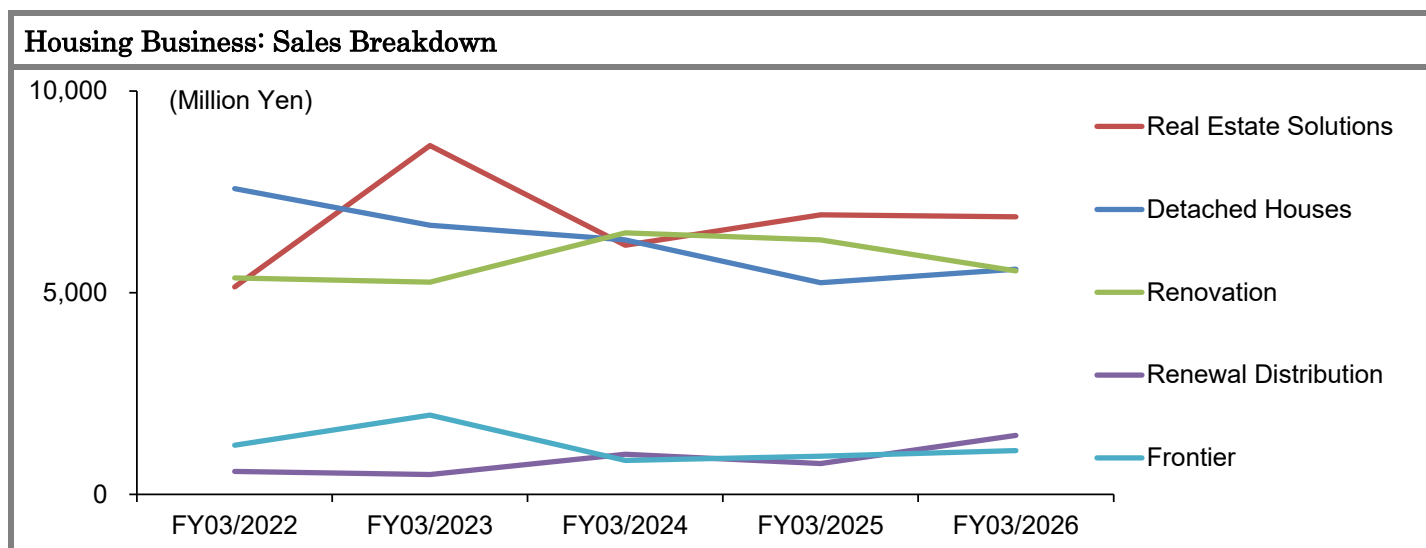


Source: Company data

In the Company forecast for FY03/2027 (disclosed on 11 May 2026), sales of ¥58,000m (up 14.8% YoY), operating profit of ¥2,300m (up 5.5%) and an operating profit margin of 4.0% (down 0.3% points) are expected. The assumptions underlying the Company forecast factor in substantial sales growth in the Housing Business and the resulting turnaround to profitability at the operating profit level, while also factoring in a slowdown in the sales growth rate and a profit decline in the Condominium Business. In other words, while earnings expansion in the Condominium Business drove operating profit for the Company overall in FY03/2026, earnings improvement in the Housing Business is expected to offset the profit decline in the Condominium Business in FY03/2027. In the Housing Business, contributions are expected from higher unit prices for detached houses and expansion in the business scale of renewal distribution (purchase and resale of existing homes), as well as improved profitability in real estate solutions (construction contracts for rental apartment buildings and other properties) and improved order unit prices in renovation. Meanwhile, in the Condominium Business, although completed condominiums at the beginning of the fiscal year and new completions and handovers toward the fiscal yearend are expected to support sales, a profit decline is expected due to factors including the run-off of the impact of higher selling prices that occurred in FY03/2026 and conservative gross profit margin assumptions that factor in soaring materials prices as well.

Housing Business (40.7% of Sales)

In actual results for FY03/2026, sales came in at ¥20,549m (up 1.8% YoY), operating profit negative ¥226m (deterioration of ¥232m) and the operating profit margin negative 1.1% (down 1.1% points). Orders received came in at ¥23,172m (up 12.4%), while order backlog stood at ¥15,314m (up 20.7%). The Company forecast for FY03/2027 is going for sales of ¥26,121m (up 27.1%), operating profit of ¥727m (improvement of ¥954m) and an operating profit margin of 2.8% (up 3.9% points).



Source: Company data

In FY03/2026, renewal distribution (purchase and resale of existing homes) achieved substantial sales growth, while detached houses also secured sales growth. Meanwhile, because renovation recorded a sales decline, the sales growth rate for the Housing Business remained limited. As a result, the business was unable to fully absorb the increase in SG&A expenses, mainly personnel expenses, and the Housing Business, which had secured operating profitability in FY03/2025, was forced to post an operating loss once again. However, in terms of order trends, detached houses and renewal distribution (purchase and resale of existing homes) remained firm, and both orders received and order backlog increased. Toward FY03/2027, higher unit prices for detached houses, expansion in the business scale of renewal distribution (purchase and resale of existing homes), improved profitability in real estate solutions (construction contracts for rental apartment buildings and other properties) and improved order unit prices in renovation are expected to contribute, and significant sales growth and a turnaround to profitability at the operating profit level are expected for the Housing Business.

Detached Houses (27.2% of Sales in the Housing Business)

In detached houses, sales came in at ¥5,580m (up 6.4%), while orders received came in at ¥7,008m (up 39.5%). In addition to the increase in sales, orders received increased significantly, indicating progress in the accumulation of orders that will lead to sales recognition toward FY03/2027. The increase in orders received was attributable to a rise in the average unit price, reflecting factors such as an increase in rental-combined housing mainly in the Tokyo metropolitan area. In detached houses, the Company is also advancing product proposals that embody “Eco & Safety,” including proposals for ZEH homes (homes that effectively reduce annual primary energy consumption to zero through high insulation performance, energy-saving equipment, solar power generation and other features), “W-eco design,” its original design proposal that utilizes a planning proposal system to achieve both ecology and economy, and “MultiShelter,” a basement that combines everyday use with safety and peace of mind during disasters. Toward FY03/2027, these high-value-added proposals and higher unit prices are expected to contribute to sales growth and earnings improvement in the Housing Business.

Real Estate Solutions (33.5% of Sales in the Housing Business)

In real estate solutions (construction contracts for rental apartment buildings and other properties), sales came in at ¥6,881m (down 0.7%), while orders received came in at ¥7,511m (down 3.6%). In FY03/2026, both sales and orders received were forced to decline slightly. In this business, the Company develops land-use proposals centered on rental apartment buildings and responds to the asset-utilization needs of landowners and real estate owners. In addition, as an initiative toward realizing a decarbonized society, the Company is promoting ZEH specifications for rental apartment buildings and is also focusing on asset-utilization proposals with environmental performance. In FY03/2026, the ZEH ratio for rental apartment buildings was 96% on a base excluding garage houses that cannot support ZEH specifications, and a high level was maintained.

On top of this, the Company manufactures light-gauge steel components at its own factory and is promoting proposals using light-gauge steel in this business. Light-gauge steel is considered to offer room for profitability improvement compared with reinforced concrete structures, and the Company plans to respond to the diverse needs of landowners and real estate owners through technical improvements and expansion of product variations. If orders using light-gauge steel expand, fixed cost absorption would likely progress through an improvement in the factory utilization rate, which could contribute to earnings improvement in real estate solutions (construction contracts for rental apartment buildings and other properties).

Furthermore, as a differentiation strategy in the rental housing market, the Company is also promoting pet-friendly rental housing. In this project, the Company is responsible for design and construction, combining leasing management by JPMC Co., Ltd. with rule-setting and tenant screening by WAG SPACE, LLC, aiming to supply rental housing that enables “true coexistence with pets,” including living with multiple pets and large dogs, rather than merely being “pets allowed.” Toward FY03/2027, profitability improvement in real estate solutions (construction contracts for rental apartment buildings and other properties) is expected to contribute to earnings improvement in the Housing Business through proposals such as profitability improvement using light-gauge steel, ZEH specifications for rental apartment buildings and pet-friendly rental housing.

Renovation (26.9% of Sales in the Housing Business)

In renovation, sales came in at ¥5,537m (down 12.2%), while orders received came in at ¥5,797m (down 2.5%). In FY03/2026, both sales and orders received were forced to decline, serving as a factor that restrained the sales growth rate of the Housing Business. This business is developed mainly for existing customers for whom the Company has built houses, apartments and other properties, and because it often handles relatively small-scale demand such as repairs, its average unit price tends to be restrained. In addition, a certain amount of work tends to arise for each project, including visits by sales representatives and responses by construction staff and partner companies, making improvement in efficiency an issue. Meanwhile, the Company is promoting housing proposals that respond to changes in ways of living, as well as proposals related to safety and peace of mind, including “Sugu Sumu Wagaya,” a renovation service for flood countermeasures. In addition, the Company plans to expand orders by utilizing support measures for energy-saving renovations and other measures. Toward FY03/2027, improvement in order unit prices through enhancement of proposal content is expected to contribute to earnings improvement in the Housing Business.

Renewal Distribution (7.1% of Sales in the Housing Business)

In renewal distribution (purchase and resale of existing homes), sales came in at ¥1,464m (up 92.6%), while orders received came in at ¥1,709m (up 213.6%). In FY03/2026, both sales and orders received increased substantially, serving as a factor supporting sales growth in the Housing Business. In this business, rather than building new homes, the Company acquires existing homes, including vacant houses, improves their insulation and earthquake resistance under the concept of “Eco & Safety,” grants warranties and resells them. This is positioned as an initiative that both reduces environmental impact and makes effective use of existing homes by circulating homes that can still be used.

In addition, as the number of vacant detached houses increases, opportunities for purchase and resale are also expanding in the four major metropolitan areas where the Company operates. The Company is addressing the issue of vacant houses, which has become a social issue, by acquiring existing homes, improving their environmental performance and safety, and supplying them back to the market. The substantial increase in orders received in FY03/2026 indicates that this business is becoming established and that expansion in business scale is progressing, while also leading to sales recognition toward FY03/2027. Going forward, the Company plans to expand the acquisition and resale of existing homes while developing its operating structure, including human resources investment, and this is expected to contribute to sales growth and earnings improvement in the Housing Business.

Frontier (5.3% of Sales in the Housing Business)

In Frontier (sale and installation of eco- and energy-related equipment, as well as light-gauge steel components), sales came in at ¥1,085m (up 14.9%), while orders received came in at ¥1,144m (down 13.3%). In FY03/2026, sales increased, while orders received declined. Although this business contributed to sales growth in the Housing Business, order trends toward FY03/2027 and beyond will need to continue to be monitored. This business handles the sale, construction work and installation of eco- and energy-related equipment, such as solar power generation equipment and storage batteries, as well as the “GS Frame System,” a light-gauge steel prefabricated system. It has a high affinity with the Company’s business concept of “Eco & Safety” and is positioned as a domain that responds to environmental demand toward realizing a decarbonized society. In addition, against the backdrop of factors such as the mandatory installation of solar power generation equipment, opportunities for proposals to business operators, including stores and factories, are also assumed, and the Company has set forth a policy of continuously growing this business as an environmental business.

Condominium Business (48.8% of Sales)

In the Condominium Business, which handles sale and development of condominiums, sales came in at ¥24,647m (up 20.0% YoY), operating profit ¥3,306m (up 90.8%) and the operating profit margin 13.4% (up 5.0% points). Orders received came in at ¥17,198m (down 20.2%), while order backlog stood at ¥4,748m (down 61.1%).

The background to significant sales and profit growth cited by the Company was the concentrated recognition of sales associated with new completion of properties, totaling seven buildings, and their handover. In addition, higher selling prices against the backdrop of rising condominium market conditions also contributed to improvement in the gross profit margin. Meanwhile, the decrease in orders received was largely affected by the partial postponement of the timing for launching newly completed properties. However, the assumptions underlying the Company forecast for FY03/2027 factor in sales of ¥27,005m (up 9.6%) in the Condominium Business.

According to the Company’s disclosure based on approximate figures, completed condominiums at the beginning of the fiscal year amount to ¥8,500m in sales, while four buildings planned for new completion and handover toward the fiscal yearend are equivalent to ¥18,800m in sales. As a result, the “total sales potential” for FY03/2027 is ¥27,300m, of which the Company plans to recognize approximately 90%, or ¥24,900m, as sales. In addition, sales of ¥2,100m are expected from the condominium planning consulting business and sectional sales of renovated condominiums. At the same time, properties to be newly completed toward FY03/2028 and beyond have reached a level equivalent to ¥45,000m in sales.

It should also be noted that, in the past, the Company had refrained from acquiring condominium sites for a period due to uncertainty caused by the COVID-19 pandemic, which affected subsequent property supply and sales recognition. The Company considers stable site acquisition to be the source of earnings in the Condominium Business, and the planned sales value at condominium completion has now accumulated to a level exceeding that before the COVID-19 pandemic. In FY03/2027, the Condominium Business is expected to post sales growth but lower profit due to conservative gross profit margin assumptions that factor in the absence of the impact of higher selling prices seen in FY03/2026 and soaring materials prices. Meanwhile, properties for FY03/2028 and beyond have been accumulated, and site acquisition in the four major metropolitan areas, especially the Kinki area and Tokyo metropolitan area, will continue to support the earnings base of this business.

Other (10.5% of Sales)

Sales of Other, which handles business development in the life support domain, including childcare services, after-school childcare services, condominium management, nursing care facility operations and robotics for elderly support, came in at ¥5,305m (up 10.6%), operating profit ¥94m (up 220.7%) and the operating profit margin 1.8% (up 1.2% points). Childcare services and after-school childcare services are businesses that respond to regional needs for child-rearing support, while condominium management, nursing care facility operations and robotics for elderly support are positioned as businesses that support lifestyles after home acquisition. The Company has opened the “Choju (longevity) Challenge House” as a demonstration base for introducing next-generation robotics for elderly support into real life, and is also advancing initiatives related to lifestyle support for elderly people through joint research with the National Center for Geriatrics and Gerontology. Although Other is significantly smaller than the Housing Business and the Condominium Business in terms of sales composition, it plays a role in complementing business domains related to homes and subsequent lifestyles as a comprehensive “housing and lifestyle” proposal company.

Company Forecast for FY03/2026 and Actual Results

Consolidated Fiscal Year (Million Yen)	Date	Event	Sales	Operating Profit	Recurring Profit	Profit Attributable to Owners of Parent
FY03/2026CoE	12-May-25	Q4 Results	61,000	2,000	1,800	1,200
FY03/2026CoE	07-Aug-25	Q1 Results	61,000	2,000	1,800	1,200
FY03/2026CoE	11-Nov-25	Q2 Results	61,000	2,000	1,800	1,200
FY03/2026CoE	06-Feb-26	Q3 Results	61,000	2,000	1,800	1,200
FY03/2026Act	11-May-26	Q4 Results	50,502	2,179	1,982	1,402
		Amount of Gap	(10,479)	179	182	202
		Rate of Gap	(17.2%)	9.0%	10.1%	16.9%
FY03/2026CoE	12-May-25	Q4 Results	61,000	2,000	1,800	1,200
FY03/2026Act	11-May-26	Q4 Results	50,502	2,179	1,982	1,402
		Amount of Gap	(10,479)	179	182	202
		Rate of Gap	(17.2%)	9.0%	10.1%	16.9%
Consolidated Half Year (Million Yen)	Date	Event	Sales	Operating Profit	Recurring Profit	Profit Attributable to Owners of Parent
Q1 to Q2 FY03/2026CoE	12-May-25	Q4 Results	-	-	-	-
Q1 to Q2 FY03/2026CoE	07-Aug-25	Q1 Results	-	-	-	-
Q1 to Q2 FY03/2026Act	11-Nov-25	Q2 Results	19,080	(52)	(150)	(142)
		Amount of Gap	-	-	-	-
		Rate of Gap	-	-	-	-
Q1 to Q2 FY03/2026CoE	12-May-25	Q4 Results	-	-	-	-
Q1 to Q2 FY03/2026Act	11-Nov-25	Q2 Results	19,080	(52)	(150)	(142)
		Amount of Gap	-	-	-	-
		Rate of Gap	-	-	-	-
Consolidated Half Year (Million Yen)	Date	Event	Sales	Operating Profit	Recurring Profit	Profit Attributable to Owners of Parent
Q3 to Q4 FY03/2026CoE	12-May-25	Q4 Results	-	-	-	-
Q3 to Q4 FY03/2026CoE	07-Aug-25	Q1 Results	-	-	-	-
Q3 to Q4 FY03/2026CoE	11-Nov-25	Q2 Results	41,920	2,052	1,950	1,342
Q3 to Q4 FY03/2026CoE	06-Feb-26	Q3 Results	41,920	2,052	1,950	1,342
Q3 to Q4 FY03/2026Act	11-May-26	Q4 Results	31,422	2,231	2,132	1,544
		Amount of Gap	(10,498)	179	182	202
		Rate of Gap	(25.0%)	8.7%	9.3%	15.1%
Q3 to Q4 FY03/2026CoE	12-May-25	Q4 Results	-	-	-	-
Q3 to Q4 FY03/2026Act	11-May-26	Q4 Results	31,422	2,231	2,132	1,544
		Amount of Gap	-	-	-	-
		Rate of Gap	-	-	-	-

Source: Company data; calculations by WRJ

Income Statement (Cumulative / Quarterly)

Income Statement	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	YoY
(Million Yen)	Q1	Q1 to Q2	Q1 to Q3	Q1 to Q4	Q1	Q1 to Q2	Q1 to Q3	Q1 to Q4	Q1 to Q4	Net Chg.
(Million Yen)	03/2025	03/2025	03/2025	03/2025	03/2026	03/2026	03/2026	03/2026	03/2026	Net Chg.
Sales	7,059	15,823	25,965	45,518	10,475	19,080	27,903	50,502	50,502	+4,984
Cost of Sales	5,635	12,608	20,369	36,282	8,213	15,033	21,915	39,743	39,743	+3,460
Gross Profit	1,424	3,214	5,595	9,235	2,262	4,046	5,988	10,759	10,759	+1,523
SG&A Expenses	2,006	3,928	5,976	8,279	2,183	4,099	6,188	8,579	8,579	+300
Operating Profit	(582)	(713)	(380)	956	79	(52)	(200)	2,179	2,179	+1,223
Non Operating Balance	(11)	(33)	254	211	(31)	(97)	(137)	(196)	(196)	(408)
Recurring Profit	(593)	(747)	(126)	1,167	47	(150)	(337)	1,982	1,982	+814
Extraordinary Balance	-	-	-	(83)	2	5	5	(5)	(5)	+77
Profit before Income Taxes	(593)	(747)	(126)	1,084	50	(145)	(332)	1,977	1,977	+892
Total Income Taxes	(175)	(206)	(0)	411	32	(2)	(47)	574	574	+162
Profit Attributable to Owners of Parent	(417)	(541)	(125)	673	17	(142)	(284)	1,402	1,402	+729
Sales YoY	+2.9%	(10.3%)	(4.3%)	(0.7%)	+48.4%	+20.6%	+7.5%	+10.9%	+10.9%	-
Operating Profit YoY	-	-	-	+0.3%	-	-	-	+128.0%	+128.0%	-
Recurring Profit YoY	-	-	-	+24.9%	-	-	-	+69.8%	+69.8%	-
Profit Attributable to Owners of Parent YoY	-	-	-	+3.8%	-	-	-	+108.4%	+108.4%	-
Gross Profit Margin	20.2%	20.3%	21.6%	20.3%	21.6%	21.2%	21.5%	21.3%	21.3%	+1.0%
SG&A Ratio	28.4%	24.8%	23.0%	18.2%	20.8%	21.5%	22.2%	17.0%	17.0%	(1.2%)
Operating Profit Margin	(8.2%)	(4.5%)	(1.5%)	2.1%	0.8%	(0.3%)	(0.7%)	4.3%	4.3%	+2.2%
Recurring Profit Margin	(8.4%)	(4.7%)	(0.5%)	2.6%	0.5%	(0.8%)	(1.2%)	3.9%	3.9%	+1.4%
Profit Attributable to Owners of Parent Margin	(5.9%)	(3.4%)	(0.5%)	1.5%	0.2%	(0.7%)	(1.0%)	2.8%	2.8%	+1.3%
Corporate Tax Rate	-	-	-	37.9%	64.6%	-	-	29.0%	29.0%	(8.9%)

Income Statement	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	YoY
(Million Yen)	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q4	Net Chg.
(Million Yen)	03/2025	03/2025	03/2025	03/2025	03/2026	03/2026	03/2026	03/2026	03/2026	Net Chg.
Sales	7,059	8,764	10,141	19,553	10,475	8,605	8,822	22,598	22,598	+3,045
Cost of Sales	5,635	6,973	7,760	15,913	8,213	6,820	6,881	17,828	17,828	+1,915
Gross Profit	1,424	1,790	2,380	3,639	2,262	1,784	1,941	4,770	4,770	+1,130
SG&A Expenses	2,006	1,922	2,048	2,302	2,183	1,916	2,089	2,391	2,391	+88
Operating Profit	(582)	(131)	332	1,337	79	(132)	(147)	2,379	2,379	+1,042
Non Operating Balance	(11)	(22)	288	(43)	(31)	(65)	(39)	(59)	(59)	(16)
Recurring Profit	(593)	(154)	621	1,293	47	(198)	(186)	2,320	2,320	+1,026
Extraordinary Balance	-	-	-	(83)	2	2	-	(10)	(10)	+72
Profit before Income Taxes	(593)	(154)	621	1,210	50	(195)	(186)	2,309	2,309	+1,098
Total Income Taxes	(175)	(30)	205	411	32	(35)	(44)	621	621	+209
Profit Attributable to Owners of Parent	(417)	(123)	416	798	17	(160)	(142)	1,687	1,687	+889
Sales YoY	+2.9%	(18.7%)	+6.8%	+4.4%	+48.4%	(1.8%)	(13.0%)	+15.6%	+15.6%	-
Operating Profit YoY	-	-	-	(26.4%)	-	-	-	+78.0%	+78.0%	-
Recurring Profit YoY	-	-	-	(29.5%)	-	-	-	+79.3%	+79.3%	-
Profit Attributable to Owners of Parent YoY	-	-	-	(37.2%)	-	-	-	+111.3%	+111.3%	-
Gross Profit Margin	20.2%	20.4%	23.5%	18.6%	21.6%	20.7%	22.0%	21.1%	21.1%	+2.5%
SG&A Ratio	28.4%	21.9%	20.2%	11.8%	20.8%	22.3%	23.7%	10.6%	10.6%	(1.2%)
Operating Profit Margin	(8.2%)	(1.5%)	3.3%	6.8%	0.8%	(1.5%)	(1.7%)	10.5%	10.5%	+3.7%
Recurring Profit Margin	(8.4%)	(1.8%)	6.1%	6.6%	0.5%	(2.3%)	(2.1%)	10.3%	10.3%	+3.6%
Profit Attributable to Owners of Parent Margin	(5.9%)	(1.4%)	4.1%	4.1%	0.2%	(1.9%)	(1.6%)	7.5%	7.5%	+3.4%
Corporate Tax Rate	-	-	33.1%	34.0%	64.6%	-	-	26.9%	26.9%	(7.1%)

Source: Company data; calculations by WRJ

Segment Information (Cumulative / Quarterly)

Segment Information	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	YoY
(Million Yen)	Q1	Q1 to Q2	Q1 to Q3	Q1 to Q4	Q1	Q1 to Q2	Q1 to Q3	Q1 to Q4		Net Chg.
(Million Yen)	03/2025	03/2025	03/2025	03/2025	03/2026	03/2026	03/2026	03/2026	03/2026	
Housing Business	4,173	8,991	14,486	20,189	3,987	9,238	14,900	20,549		+360
Condominium Business	1,784	4,575	8,022	20,534	5,248	7,273	9,091	24,647		+4,113
Other	1,101	2,257	3,456	4,795	1,239	2,568	3,911	5,305		+510
Sales	7,059	15,823	25,965	45,518	10,475	19,080	27,903	50,502		+4,984
Housing Business	(281)	(243)	(140)	5	(403)	(344)	(322)	(226)		(232)
Condominium Business	(22)	(85)	340	1,732	753	692	705	3,306		+1,573
Other	(48)	(33)	(20)	29	4	25	49	94		+64
Total	(352)	(361)	179	1,767	355	373	432	3,173		+1,406
Adjustments	(229)	(352)	(560)	(811)	(275)	(426)	(632)	(994)		(182)
Operating Profit	(582)	(713)	(380)	956	79	(52)	(200)	2,179		+1,223
Housing Business	(6.7%)	(2.7%)	(1.0%)	0.0%	(10.1%)	(3.7%)	(2.2%)	(1.1%)		(1.1%)
Condominium Business	(1.2%)	(1.9%)	4.2%	8.4%	14.4%	9.5%	7.8%	13.4%		+5.0%
Other	(4.4%)	(1.5%)	(0.6%)	0.6%	0.4%	1.0%	1.3%	1.8%		+1.2%
Adjustments	(3.3%)	(2.2%)	(2.2%)	(1.8%)	(2.6%)	(2.2%)	(2.3%)	(2.0%)		(0.2%)
Operating Profit Margin	(8.2%)	(4.5%)	(1.5%)	2.1%	0.8%	(0.3%)	(0.7%)	4.3%		+2.2%

Segment Information	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	YoY
(Million Yen)	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4		Net Chg.
(Million Yen)	03/2025	03/2025	03/2025	03/2025	03/2026	03/2026	03/2026	03/2026	03/2026	
Housing Business	4,173	4,817	5,495	5,702	3,987	5,251	5,661	5,648		(53)
Condominium Business	1,784	2,790	3,447	12,511	5,248	2,024	1,818	15,556		+3,044
Other	1,101	1,156	1,199	1,338	1,239	1,328	1,342	1,393		+55
Sales	7,059	8,764	10,141	19,553	10,475	8,605	8,822	22,598		+3,045
Housing Business	(281)	38	102	146	(403)	58	21	95		(50)
Condominium Business	(22)	(62)	425	1,392	753	(61)	13	2,600		+1,208
Other	(48)	15	12	50	4	20	24	45		(5)
Total	(352)	(8)	540	1,588	355	18	58	2,741		+1,153
Adjustments	(229)	(122)	(207)	(251)	(275)	(150)	(206)	(362)		(110)
Operating Profit	(582)	(131)	332	1,337	79	(132)	(147)	2,379		+1,042
Housing Business	(6.7%)	0.8%	1.9%	2.6%	(10.1%)	1.1%	0.4%	1.7%		(0.9%)
Condominium Business	(1.2%)	(2.3%)	12.3%	11.1%	14.4%	(3.0%)	0.7%	16.7%		+5.6%
Other	(4.4%)	1.3%	1.0%	3.7%	0.4%	1.5%	1.8%	3.2%		(0.5%)
Adjustments	(3.3%)	(1.4%)	(2.0%)	(1.3%)	(2.6%)	(1.7%)	(2.3%)	(1.6%)		(0.3%)
Operating Profit Margin	(8.2%)	(1.5%)	3.3%	6.8%	0.8%	(1.5%)	(1.7%)	10.5%		+3.7%

Source: Company data; calculations by WRJ

Balance Sheet (Quarterly)

Balance Sheet (Million Yen)	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	YoY Net Chg.
	Q1 03/2025	Q2 03/2025	Q3 03/2025	Q4 03/2025	Q1 03/2026	Q2 03/2026	Q3 03/2026	Q4 03/2026		
Cash and Deposit	7,641	8,480	7,329	10,432	8,175	8,170	7,919	10,255	(176)	
Accounts Receivables	1,775	1,701	2,130	1,877	1,881	1,480	1,549	1,410	(466)	
Inventory	28,553	35,083	35,390	32,138	32,770	35,077	35,026	30,154	(1,983)	
Other	910	1,245	1,426	844	1,105	1,180	1,290	902	+58	
Current Assets	38,881	46,511	46,276	45,291	43,932	45,908	45,785	42,722	(2,568)	
Tangible Assets	3,208	3,241	3,207	3,086	3,034	3,013	3,020	2,909	(176)	
Intangible Assets	71	63	58	60	56	63	69	57	(3)	
Investments and Other Assets	2,549	2,643	2,396	2,114	2,106	2,179	2,253	2,109	(5)	
Fixed Assets	5,830	5,947	5,662	5,261	5,197	5,255	5,343	5,076	(185)	
Total Assets	44,711	52,458	51,939	50,553	49,130	51,164	51,129	47,799	(2,754)	
Accounts Payables	2,629	2,954	3,186	7,944	3,401	3,004	3,359	3,556	(4,387)	
Short-Term Debt	11,888	15,458	15,026	8,294	9,996	15,840	14,929	7,939	(355)	
Corporate Bond (Less Than 1 Year)	100	100	100	100	100	100	100	100	0	
Advances Re. on Uncompleted Contracts	3,361	3,877	3,866	3,744	4,039	3,750	3,304	2,833	(911)	
Advances Received	404	587	589	684	1,653	2,144	2,129	295	(388)	
Other	1,851	1,622	1,586	2,549	4,515	1,602	1,543	2,732	+183	
Current Liabilities	20,235	24,599	24,354	23,316	23,705	26,442	25,366	17,457	(5,858)	
Long-Term Debt	8,168	11,704	10,996	9,913	8,390	7,824	8,807	11,425	+1,512	
Corporate Bond	200	150	150	100	100	50	50	-	(100)	
Other	1,919	1,889	1,907	1,902	1,894	1,906	1,894	1,903	+0	
Fixed Liabilities	10,287	13,743	13,053	11,915	10,384	9,780	10,751	13,328	+1,412	
Total Liabilities	30,523	38,342	37,407	35,232	34,090	36,223	36,117	30,786	(4,445)	
Shareholders' Equity	14,205	14,135	14,551	15,350	15,070	14,967	15,036	17,069	+1,719	
Other	(17)	(18)	(20)	(28)	(30)	(25)	(24)	(57)	(28)	
Net Assets	14,188	14,116	14,531	15,321	15,039	14,941	15,011	17,012	+1,691	
Total Liabilities and Net Assets	44,711	52,458	51,939	50,553	49,130	51,164	51,129	47,799	(2,754)	
Equity Capital	14,188	14,116	14,531	15,321	15,039	14,936	15,007	17,009	+1,688	
Interest-Bearing Debt	20,356	27,412	26,272	18,407	18,586	23,814	23,886	19,464	+1,057	
Net Debt	12,714	18,931	18,942	7,974	10,410	15,643	15,966	9,208	+1,233	
Equity Ratio	31.7%	26.9%	28.0%	30.3%	30.6%	29.2%	29.4%	35.6%	-	
Net Debt-to-Equity Ratio	89.6%	134.1%	130.4%	52.1%	69.2%	104.7%	106.4%	54.1%	-	
ROE (12 months)	5.7%	3.5%	8.1%	4.5%	7.6%	7.4%	3.5%	8.7%	-	
ROA (12 months)	2.5%	1.5%	3.3%	2.4%	3.9%	3.4%	1.9%	4.0%	-	
Days for Inventory Turnover	462	459	416	184	364	469	464	154	-	
Quick Ratio	47%	41%	39%	53%	42%	36%	37%	67%	-	
Current Ratio	192%	189%	190%	194%	185%	174%	180%	245%	-	

Source: Company data; calculations by WRJ

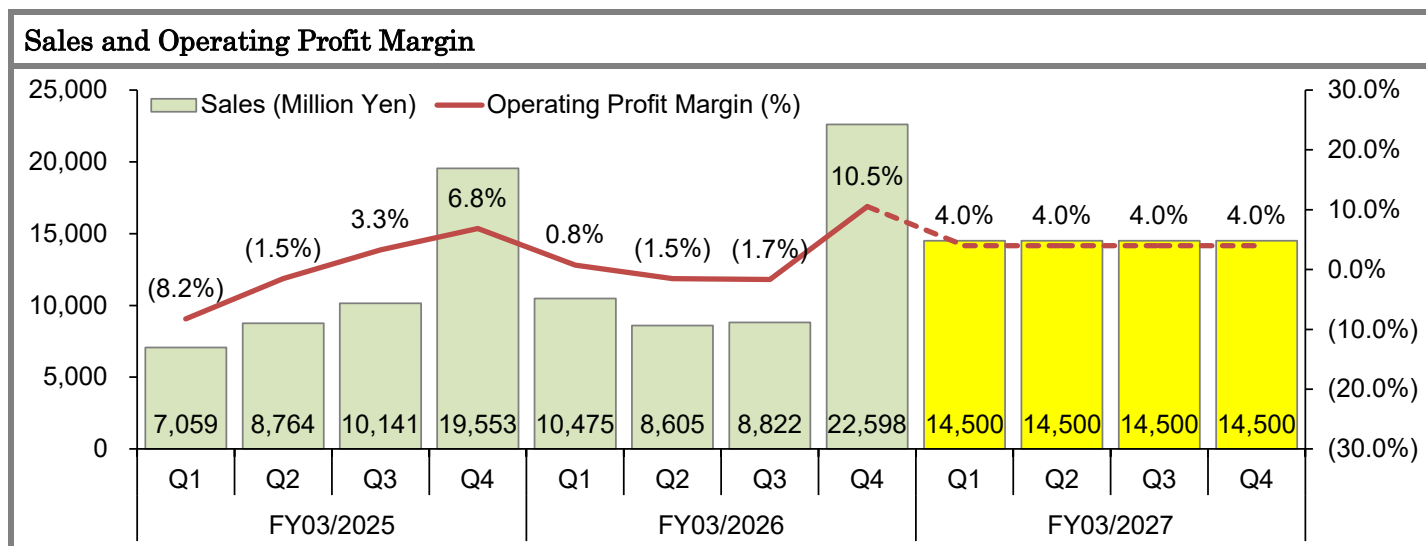
Cash Flow Statement (Cumulative)

Cash Flow Statement (Million Yen)	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	YoY Net Chg.
	Q1 03/2025	Q1 to Q2 03/2025	Q1 to Q3 03/2025	Q1 to Q4 03/2025	Q1 03/2026	Q1 to Q2 03/2026	Q1 to Q3 03/2026	Q1 to Q4 03/2026		
Operating Cash Flow	-	(13,265)	-	(2,371)	-	(7,397)	-	(1,537)	+833	
Investing Cash Flow	-	(109)	-	(46)	-	22	-	44	+90	
Operating CF and Investing CF	-	(13,374)	-	(2,418)	-	(7,374)	-	(1,493)	+924	
Financing Cash Flow	-	10,215	-	1,210	-	5,113	-	1,316	+106	

Source: Company data; calculations by WRJ

Company Forecast for FY03/2027

The Company forecast for FY03/2027 (disclosed on 11 May 2026) is going for sales of ¥58,000m (up 14.8% YoY), operating profit of ¥2,300m (up 5.5%), recurring profit of ¥2,000m (up 0.9%) and profit attributable to owners of parent of ¥1,400m (down 0.2%), while an operating profit margin of 4.0% (down 0.3% points). At the same time, the planned annual dividend for FY03/2027 is ¥25.00 (yearend only / payout ratio of 21.9%). This is unchanged from ¥25.00 for FY03/2026 (yearend only / payout ratio of 20.4%). The Company's basic policy is to pay dividends on a continuous basis, and it intends to pay stable dividends.



Source: Company data; calculations by WRJ (quarters in FY03/2027: the full-year Company forecast, evenly allocated)

Quarterly earnings trends are said to be susceptible to the timing of property completion and handovers in the Condominium Business. While this business accounts for most of the Company's operating profit, in both FY03/2025 and FY03/2026, property completions and handovers, and the resulting sales recognition, were concentrated in Q4 (January–March), which also had a major impact on the Company's earnings trends. Toward FY03/2027 as well, sales recognition is said to be likely to be concentrated in Q4 (January–March) against a similar background. In other words, the Condominium Business is considered likely to be significantly affected by seasonality. Meanwhile, in the Housing Business, sales and operating profit tend to adjust in Q1 (April–June).

Toward FY03/2028 and beyond, the Company is expected to develop its business based on a policy centered on stable site acquisition in the Condominium Business and the continuation of earnings improvement measures in the Housing Business. In the Condominium Business, the Company has set forth a policy of continuing investment mainly in the four major metropolitan areas, including the Tokyo metropolitan area and Kinki area, focusing on the acquisition of sites that will serve as future income sources. In the Housing Business, the Company will promote higher unit prices for detached houses, proposals for light-gauge steel and ZEH specifications in real estate solutions (construction contracting for rental apartment buildings and other properties), improvement in order unit prices in renovation and expansion of renewal distribution (purchase and resale of existing homes), which utilizes existing homes such as vacant homes. In addition, through its focus on the life support domain, including childcare services, after-school childcare services and robotics for elderly support, the Company plans to advance business development in the housing and lifestyle domain, including lifestyles after home acquisition, centered on "Eco & Safety."

Medium-Term Management Plan

On 30 May 2024, the Company announced that it had formulated a Medium-Term Management Plan (FY03/2025-FY03/2027). The performance targets set forth in the plan were to achieve sales of ¥65,000m, operating profit of ¥2,400m, recurring profit of ¥2,300m and profit attributable to owners of parent of ¥1,500m in FY03/2027, the final year of the plan. Based on actual results for FY03/2024 as the starting point, CAGR is 12.3% for sales, 36.1% for operating profit, 35.0% for recurring profit and 32.3% for profit attributable to owners of parent. It should also be noted that the Company had planned to achieve ROE of 10.0% in FY03/2027, the final year of the plan, compared with actual ROE of 4.4% in FY03/2024.

Medium-Term Management Plan (FY03/2025 to FY03/2027) / Results / Company Forecast

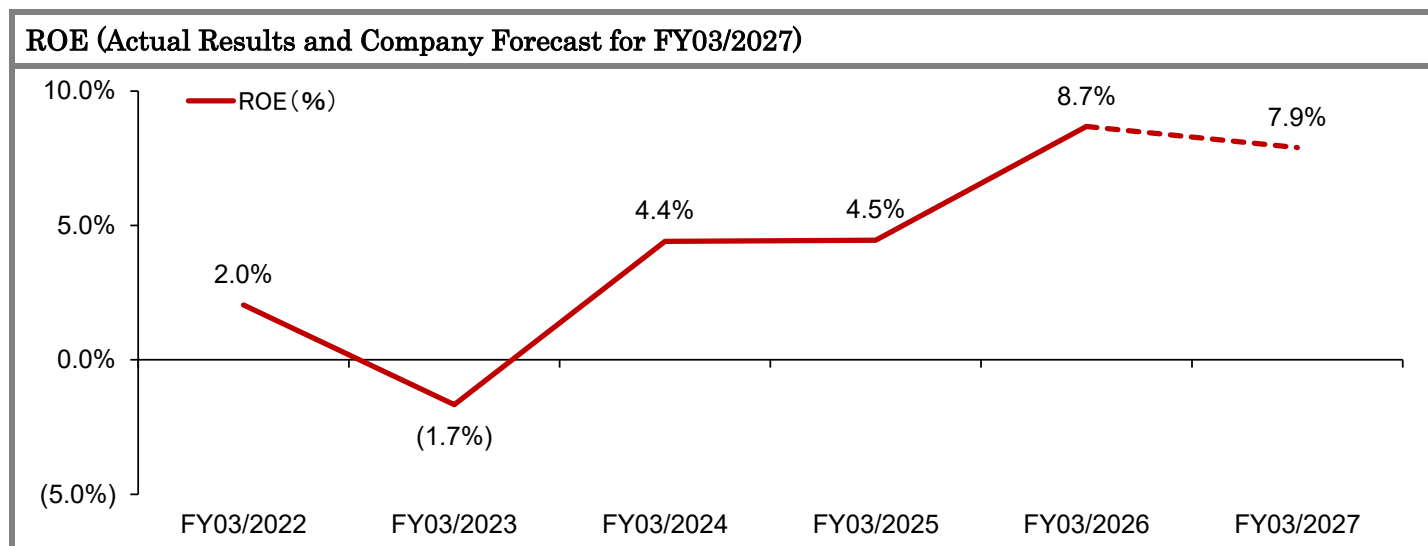
	FY03/2024	FY03/2025	FY03/2026	FY03/2027	
A	Actual	Actual	Actual	CoE	Cumulative
	45,860	45,518	50,502	58,000	154,020
	952	956	2,179	2,300	5,435
	935	1,167	1,982	2,000	5,150
	648	673	1,402	1,400	3,475
B	Actual	The Plan	The Plan	The Plan	Cumulative
	45,860	53,000	58,000	65,000	176,000
	952	1,350	1,600	2,400	5,350
	935	1,200	1,500	2,300	5,000
	648	800	1,000	1,500	3,300
		A - B	A - B	A - B	A - B
	-	(7,481)	(7,497)	(7,000)	(21,979)
	-	(393)	+579	(100)	+85
	-	(32)	+482	(300)	+150
	-	(126)	+402	(100)	+175

Source: Company data; calculations by WRJ

Since the formulation of the Medium-Term Management Plan (FY03/2025-FY03/2027), the Company has set forth its vision statement of continuing to be “an indispensable presence in society.” Under its slogan “Housing that makes people and the Earth happy,” the Company has set forth a policy of evolving each business and improving profitability by solving issues related to “housing” and “lifestyles” as a comprehensive “housing and lifestyle” proposal company.

In actual results for FY03/2025, the first year of the plan, the Company was forced to underperform at each profit level due to lower-than-planned sales. In actual results for FY03/2026, which followed, sales also fell short of the plan. However, because the operating profit margin in the Condominium Business improved significantly, the Company achieved results that substantially exceeded the plan at each profit level. In the Company forecast for FY03/2027, the final year of the plan (disclosed on 11 May 2026), lower-than-planned sales are factored in. However, the shortfall at each profit level is expected to remain limited. Earnings improvement accompanying the turnaround to profitability in the Housing Business is expected to make a significant contribution.

In light of the above, it could be considered that the performance targets of the Medium-Term Management Plan (FY03/2025-FY03/2027) will largely be achieved in terms of each profit item. Sales will fall short of the plan for three consecutive years. However, while the shortfall at each profit level in FY03/2027, the final year of the plan, is expected to remain limited, cumulative results over the three-year period are expected to slightly exceed the Medium-Term Management Plan. It should also be noted that CAGR during this period will be 8.1% for sales, 34.1% for operating profit, 28.8% for recurring profit and 29.2% for profit attributable to owners of parent, meaning that steady sales and profit growth will be achieved.



Source: Company data

The Company positions the maintenance and improvement of its ROE level as an important management issue toward realizing management that is conscious of the cost of capital and the share price. In actual results for FY03/2026, ROE of 8.7% was achieved, while the Company forecast for FY03/2027 assumes ROE of 7.9%. Although ROE in FY03/2027 is expected to fall below the 10.0% set forth in the Medium-Term Management Plan, the Company plans to maintain a reasonably high level compared with past results. The factors behind the shortfall in ROE compared with the Medium-Term Management Plan are that profit attributable to owners of parent, which is the numerator, is expected to fall slightly short, while shareholders' equity, which is the denominator, is moving in the direction of exceeding the plan. In other words, profit attributable to owners of parent is expected to fall short of the Medium-Term Management Plan by ¥100m for FY03/2027 alone, while cumulative profit for the three years from FY03/2025 to FY03/2027 is expected to exceed the Medium-Term Management Plan by ¥175m. This upside in cumulative profit will lead to the accumulation of shareholders' equity, expanding the denominator for ROE.

Toward maintaining an appropriate level of financial leverage and strengthening its financial structure through the enhancement of shareholders' equity, the Company intends to improve ROE by raising the gross profit margin and total asset turnover. The gross profit margin rose from 18.2% in FY03/2022 to 21.3% in FY03/2026. Meanwhile, total asset turnover was 1.09x in FY03/2022, compared with 0.82x in FY03/2023, 0.99x in FY03/2024, 0.90x in FY03/2025 and 1.06x in FY03/2026, meaning that in FY03/2026 it recovered to a level close to that of FY03/2022. The Company's policy is to maintain and improve the shareholders' equity ratio at 35%-40% and maintain the interest-bearing debt-to-sales ratio at 50% or lower, with the respective figures in FY03/2026 at 35.6% and 38.5%. The Company has set forth a policy of improving ROE and strengthening its financial position through enhanced profitability, improved asset efficiency, maintenance of an appropriate level of financial leverage and enhancement of shareholders' equity.

Improving share liquidity and strengthening IR activities are also positioned as initiatives toward management that is conscious of the cost of capital and the share price. The floating share ratio rose from 26.2% in FY03/2022 to 39.3% in FY03/2026. According to the Company, the floating share ratio has improved against the backdrop of factors such as new share issuance, and trading volume has also increased. The Company also states that it plans to utilize treasury shares, expand disclosure information that attracts investor interest, including disclosure of non-financial information, and strengthen proactive IR activities.

5.0 Financial Statements

Income Statement

Income Statement (Million Yen)	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.CoE	
	FY 03/2022	FY 03/2023	FY 03/2024	FY 03/2025	FY 03/2026	FY 03/2027	YoY Net Chg.
Sales	51,123	40,970	45,860	45,518	50,502	58,000	+7,497
Cost of Sales	41,815	33,479	36,722	36,282	39,743	46,600	+6,856
Gross Profit	9,307	7,491	9,137	9,235	10,759	11,400	+641
SG&A Expenses	8,758	7,641	8,184	8,279	8,579	9,100	+520
Operating Profit	548	(149)	952	956	2,179	2,300	+121
Non Operating Balance	(3)	(41)	(17)	211	(196)	(300)	(103)
Recurring Profit	545	(191)	935	1,167	1,982	2,000	+17
Extraordinary Balance	(24)	(81)	(14)	(83)	(5)	-	-
Profit before Income Taxes	521	(272)	921	1,084	1,977	-	-
Total Income Taxes	195	(27)	272	411	574	-	-
Profit Attributable to Owners of Parent	326	(245)	648	673	1,402	1,400	(2)
Sales YoY	(4.4%)	(19.9%)	+11.9%	(0.7%)	+10.9%	+14.8%	-
Operating Profit YoY	(29.8%)	-	-	+0.3%	+128.0%	+5.5%	-
Recurring Profit YoY	(37.5%)	-	-	+24.9%	+69.8%	+0.9%	-
Profit Attributable to Owners of Parent YoY	(35.9%)	-	-	+3.8%	+108.4%	(0.2%)	-
Gross Profit Margin	18.2%	18.3%	19.9%	20.3%	21.3%	19.7%	(1.6%)
SG&A Ratio	17.1%	18.7%	17.8%	18.2%	17.0%	15.7%	(1.3%)
Operating Profit Margin	1.1%	(0.4%)	2.1%	2.1%	4.3%	4.0%	(0.3%)
Recurring Profit Margin	1.1%	(0.5%)	2.0%	2.6%	3.9%	3.4%	(0.5%)
Profit Attributable to Owners of Parent Margin	0.6%	(0.6%)	1.4%	1.5%	2.8%	2.4%	(0.4%)
Corporate Tax Rate	37.4%	-	29.6%	37.9%	29.0%	-	-

Source: Company data; calculations by WRJ

Segment Information

Segment Information (Million Yen)	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.CoE	
	FY 03/2022	FY 03/2023	FY 03/2024	FY 03/2025	FY 03/2026	FY 03/2027	YoY Net Chg.
Housing Business	19,869	23,032	20,803	20,189	20,549	26,121	+5,573
Condominium Business	27,288	13,761	20,582	20,534	24,647	27,005	+2,358
Other	3,964	4,176	4,474	4,795	5,305	4,872	(433)
Sales	51,123	40,970	45,860	45,518	50,502	58,000	+7,497
Housing Business	(665)	(5)	(483)	5	(226)	727	+954
Condominium Business	1,996	598	2,224	1,732	3,306	2,496	(810)
Other	(5)	(80)	(38)	29	94	-	-
Total	1,325	513	1,702	1,767	3,173	-	-
Adjustments	(776)	(663)	(749)	(811)	(994)	-	-
Operating Profit	548	(149)	952	956	2,179	2,300	+121
Housing Business	(3.4%)	(0.0%)	(2.3%)	0.0%	(1.1%)	2.8%	+3.9%
Condominium Business	7.3%	4.4%	10.8%	8.4%	13.4%	9.2%	(4.2%)
Other	(0.1%)	(1.9%)	(0.9%)	0.6%	1.8%	-	-
Adjustments	(1.5%)	(1.6%)	(1.6%)	(1.8%)	(2.0%)	-	-
Operating Profit Margin	1.1%	(0.4%)	2.1%	2.1%	4.3%	4.0%	(0.3%)

Source: Company data; calculations by WRJ

Balance Sheet

Balance Sheet	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.CoE	
(Million Yen)	FY	FY	FY	FY	FY	FY	YoY
	03/2022	03/2023	03/2024	03/2025	03/2026	03/2027	Net Chg.
Cash and Deposit	9,038	13,252	11,639	10,432	10,255	-	-
Accounts Receivables	2,572	1,962	1,566	1,877	1,410	-	-
Inventory	29,481	28,067	26,654	32,138	30,154	-	-
Other	697	777	847	844	902	-	-
Current Assets	41,790	44,059	40,708	45,291	42,722	-	-
Tangible Assets	2,701	3,364	3,239	3,086	2,909	-	-
Intangible Assets	85	61	80	60	57	-	-
Investments and Other Assets	2,308	2,428	2,378	2,114	2,109	-	-
Fixed Assets	5,096	5,854	5,698	5,261	5,076	-	-
Total Assets	46,886	49,913	46,406	50,553	47,799	-	-
Accounts Payables	4,038	5,964	6,615	7,944	3,556	-	-
Short-Term Debt	9,103	10,291	10,778	8,294	7,939	-	-
Corporate Bond (Less Than 1 Year)	100	100	100	100	100	-	-
Advances Re. on Uncompleted Contracts	4,091	3,343	3,425	3,744	2,833	-	-
Advances Received	190	378	270	684	295	-	-
Other	1,905	1,960	2,354	2,549	2,732	-	-
Current Liabilities	19,427	22,038	23,543	23,316	17,457	-	-
Long-Term Debt	10,071	11,051	5,821	9,913	11,425	-	-
Corporate Bond	400	300	200	100	-	-	-
Other	1,939	2,006	1,936	1,902	1,903	-	-
Fixed Liabilities	12,410	13,357	7,957	11,915	13,328	-	-
Total Liabilities	31,838	35,396	31,501	35,232	30,786	-	-
Shareholders' Equity	15,062	14,539	14,920	15,350	17,069	-	-
Other	(13)	(21)	(15)	(28)	(57)	-	-
Net Assets	15,048	14,517	14,905	15,321	17,012	-	-
Total Liabilities and Net Assets	46,886	49,913	46,406	50,553	47,799	-	-
Equity Capital	15,048	14,517	14,905	15,321	17,009	-	-
Interest-Bearing Debt	19,674	21,742	16,899	18,407	19,464	-	-
Net Debt	10,635	8,489	5,259	7,974	9,208	-	-
Equity Ratio	32.1%	29.1%	32.1%	30.3%	35.6%	-	-
Net Debt-to-Equity Ratio	70.7%	58.5%	35.3%	52.1%	54.1%	-	-
ROE (12 months)	2.0%	(1.7%)	4.4%	4.5%	8.7%	7.9%	-
ROA (12 months)	1.2%	(0.4%)	1.9%	2.4%	4.0%	-	-
Days for Inventory Turnover	257	306	265	323	277	-	-
Quick Ratio	60%	69%	56%	53%	67%	-	-
Current Ratio	215%	200%	173%	194%	245%	-	-

Source: Company data; calculations by WRJ

Cash Flow Statement

Cash Flow Statement	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.CoE	
(Million Yen)	FY	FY	FY	FY	FY	FY	YoY
	03/2022	03/2023	03/2024	03/2025	03/2026	03/2027	Net Chg.
Operating Cash Flow	4,179	2,555	3,538	(2,371)	(1,537)	-	-
Investing Cash Flow	462	(117)	(16)	(46)	44	-	-
Operating CF and Investing CF	4,642	2,438	3,521	(2,418)	(1,493)	-	-
Financing Cash Flow	(3,988)	1,776	(5,134)	1,210	1,316	-	-

Source: Company data; calculations by WRJ

Per Share Data

Per Share Data (Before Adjustments for Split) (Yen)	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.CoE	
	FY	FY	FY	FY	FY	FY	YoY
	03/2022	03/2023	03/2024	03/2025	03/2026	03/2027	Net Chg.
No. of Shares FY End (thousand shares)	12,620	12,620	12,620	12,620	13,490	-	-
Earnings/ EPS (thousand shares)	11,065	11,091	11,121	11,179	11,439	-	-
Treasury Shares FY End (thousand shares)	1,544	1,523	1,485	1,414	1,338	-	-
Earnings per Share	29.49	(22.15)	58.31	60.21	122.64	114.02	-
Earnings per Share (fully diluted)	-	-	-	-	-	-	-
Book Value per Share	1,358.62	1,308.19	1,338.62	1,367.23	1,399.78	-	-
Dividend per Share	25.00	25.00	25.00	25.00	25.00	25.00	-
Per Share Data (After Adjustments for Split) (Yen)	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.Act	Cons.CoE	
	FY	FY	FY	FY	FY	FY	YoY
	03/2022	03/2023	03/2024	03/2025	03/2026	03/2027	Net Chg.
Share Split Factor	1	1	1	1	1	1	-
Earnings per Share	29.49	(22.15)	58.31	60.21	122.64	114.02	-
Book Value per Share	1,358.62	1,308.19	1,338.62	1,367.23	1,399.78	-	-
Dividend per Share	25.00	25.00	25.00	25.00	25.00	25.00	-
Payout Ratio	84.8%	-	42.9%	41.5%	20.4%	21.9%	-

Source: Company data; calculations by WRJ

Disclaimer

The information presented herein has been compiled in report format by Walden Research Japan, which has summarized the “IR information” disclosed by the subject company from a neutral and professional standpoint. “IR information” refers specifically to: (1) the content of one-on-one interviews conducted with the Company by us, (2) briefings for institutional investors, (3) timely disclosure materials and (4) information published on the Company’s website.

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